

HEDGEYE

HOUSING: 2Q18 THEMES

INTRODUCING
"THE OCHO"



April 11th, 2018

DISCLAIMER

DISCLAIMER

Hedgeye Risk Management is a registered investment advisor, registered with the State of Connecticut. Hedgeye Risk Management is not a broker dealer and does not provide investment advice for individuals. This research does not constitute an offer to sell, or a solicitation of an offer to buy any security. This research is presented without regard to individual investment preferences or risk parameters; it is general information and does not constitute specific investment advice. This presentation is based on information from sources believed to be reliable. Hedgeye Risk Management is not responsible for errors, inaccuracies or omissions of information. The opinions and conclusions contained in this report are those of Hedgeye Risk Management, and are intended solely for the use of Hedgeye Risk Management's clients and subscribers. In reaching these opinions and conclusions, Hedgeye Risk Management and its employees have relied upon research conducted by Hedgeye Risk Management's employees, which is based upon sources considered credible and reliable within the industry. Hedgeye Risk Management is not responsible for the validity or authenticity of the information upon which it has relied.

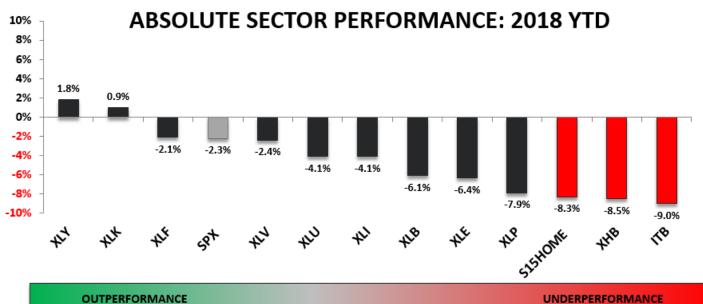
TERMS OF USE

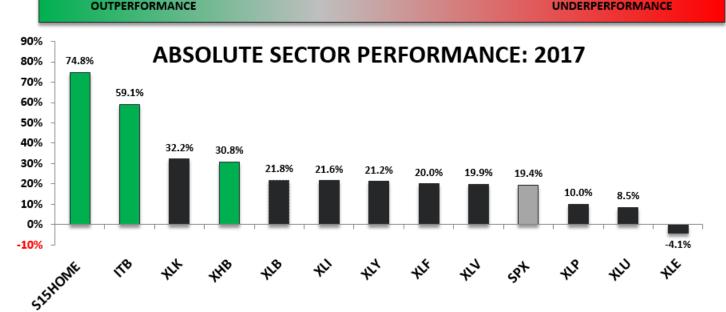
This report is intended solely for the use of its recipient. Redistribution or republication of this report and its contents are prohibited. For more details please refer to the appropriate sections of the Hedgeye Services Agreement and the Terms of Use at www.hedgeye.com

PLEASE SUBMIT QUESTIONS* TO

QA@HEDGEYE.COM

PERFORMANCE: FROM FIRST TO WORST





INDUSTRY YTD PERFORMANCE: BROADLY NEGATIVE

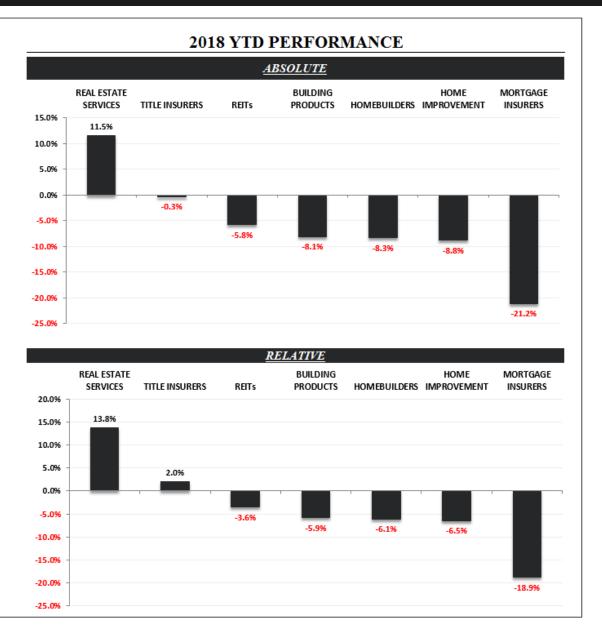
HOUSING: SUBSECTOR PERFORMANCE

HEDGEYE HOUSING

		2Q17	3Q17	4Q17	1Q18	2018 YTD
INDEX	Ticker	% Chg	% Chg	% Chg	% Chg	% Chg
S&P 500	SPX	2.6%	4.0%	6.1%	-1.2%	-2.3%
HOMEBUILDERS						
S&P Homebuilder Index	\$15HOME	7.3%	9.2%	23.9%	-11.2%	-8.3%
	Relative	4.7%	5.2%	17.8%	-10.0%	-6.1%
BUILDING PRODUCTS						
S&P Building Products Index	S15BUILX	4.9%	-0.7%	2.6%	-5.4%	-8.1%
	Relative	2.3%	-4.6%	-3.5%	-4.2%	-5.9%
HOME IMPROVEMENT						
S&P Home Improvement Index	S5HOMI	1.6%	5.7%	16.0%	-5.9%	-8.8%
	Relative	-1.0%	1.7%	9.9%	-4.6%	-6.5%
REITs						
Apartment REITS*	.REIT U Index	5.0%	-0.2%	-1.8%	-6.3%	-5.8%
	Relative	2.5%	-4.1%	-8.0%	-5.1%	-3.6%
REAL ESTATE SERVICES						
Real Estate Services*	.RESRVCS U Index	2.3%	6.8%	-21.5%	12.9%	11.5%
	Relative	-0.3%	2.8%	-27.6%	14.1%	13.8%
MORTGAGE INSURERS						
Mortgage Insurers*	.MI U Index	1.2%	11.0%	15.3%	-5.1%	-21.2%
	Relative	-1.3%	7.1%	9.2%	-3.9%	-18.9%
TITLE INSURERS						
Title Insurers*	.TI U Index	9.3%	-1.1%	12.9%	3.5%	-0.3%
	Relative	6.8%	-5.1%	6.8%	4.7%	2.0%
SUBSECTOR AVE	Abs	4.5%	4.4%	6.8%	-2.5%	-5.9%
	Relative	1.9%	0.4%	0.6%	-1.3%	-3.6%

^{*}Equal Weighted Composites: REITS: AIV, AVB, CPT, EQR, ESS, MAA, UDR; RE Services: RLG, RMAX; MI: ESNT, MTG, NMIH, RDN: TI: FNF, FAF, STC

Source: Bloomberg, HEDGEYE



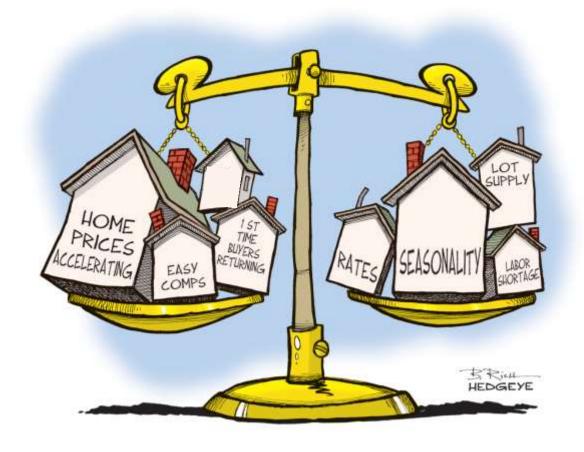
THE COMPENDIUM: A BETTER/WORSE HEATMAP

HEDGEYE HOUSING COMPENDIUM

Name						TRADE/TREND/TAIL			Rate of Change		
Home Prices			Most Recent Data			Short Term		Long Term			Long Term
Case-Shiller 20 City HPI MoM 8A Corelogic HPI - NSA YoV % Chg		_	Period	Latest Data	Last Price	Prior Period	3M Ago	12M Ave	MoM Chg	3M Chg	vs 12M Avg
Corelogic (Ex-Dist.) HPI - NSA YOY % Chg Corelogic (Ex-Dist.) HPI - NSA YOY % Chg Supply & Demand: MBA Purchase Apps Index (Mo. Ave) NAR: Pending Home Sales (Index) NAR: Pending Home Sales (Index) NAR: Existing Home Inv. (millions units) NAR: Existing Home Inv. (millions) NAR: Existing Home Inv.		Case-Shiller 20 City HPI YoY NSA	Jan-18	Better	6.4%	6.3%	6.3%	6.0%	0.1%	0.1%	0.4%
Corelogic (Ex-Dist.) HPI - NSA YOV % Chg Jan-18 Better 5.9% 5.5% 5.2% 5.0% 0.5% 0.7% 0.9% 0.9% 0.9% EHFA HPI - NSA YOV % Chg Jan-18 Better 7.3% 6.5% 6.5% 6.5% 6.6% 0.8% 0.6% 0.7% 0.9% 0.9% 0.9% 0.5% 0.7% 0.9% 0.9% 0.5% 0.7% 0.9% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5%		Case-Shiller 20 City HPI MoM SA	Jan-18	Better	0.8%	0.7%	0.7%	0.5%	0.1%	0.1%	0.2%
Corelogic (Ex-Dist.) HPI - NSA YOV % Chg Jan-18 Better 5.9% 5.5% 5.2% 5.0% 0.5% 0.7% 0.9% 0.9% 0.9% EHFA HPI - NSA YOV % Chg Jan-18 Better 7.3% 6.5% 6.5% 6.5% 6.6% 0.8% 0.6% 0.7% 0.9% 0.9% 0.9% 0.5% 0.7% 0.9% 0.9% 0.5% 0.7% 0.9% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.5% 0.7% 0.9% 0.5% 0.5% 0.7% 0.9% 0.5%	Home Prices	Corelogic HPI - NSA YoY % Chg	Jan-18	Better	6.6%	6.2%	6.0%	6.0%	0.4%	0.5%	0.6%
MBA Purchase Apps Index (Mo. Ave) NAR: Pending Home Sales (Index) NAR: Pending Home Sales (Index) NAR: Pending Home Sales (Index) NAR: Existing Home Sales (Index) NAR: Existing Home Sales (SAAR) NAR: Existing Home Inv. (millions units) Feb-18 NAR: Existing Home Inv. (millions units) NAR: Existing Home Inv. (millions) NAR: Existing Home Existing Home Inv. (millions) NAR: Existing Home Inv. (millions) Nar. (millions) Nar. (millions) Nar. (millions) Nar. (milli		Corelogic (Ex-Dist.) HPI - NSA YoY % Chg	Jan-18	Better	5.9%	5.5%	5.2%	5.0%	0.5%	0.7%	0.9%
NAR: Pending Home Sales (Index NAR: Pending Home Sales (Index NAR: Existing Home Sales (SAAR) NAR: Existing Home Inv. (millions units) NAR: Existing Home Inv.		FHFA HPI - NSA YoY % Chg	Jan-18	Better	7.3%	6.5%	6.7%	6.6%	0.8%	0.6%	0.7%
NAR: Pending Home Sales (Index NAR: Pending Home Sales (Index NAR: Existing Home Sales (SAAR) NAR: Existing Home Inv. (millions units) NAR: Existing Home Inv.											
NAR: Existing Home Sales (SAAR) Feb-18 Feb		MBA Purchase Apps Index (Mo. Ave)	Mar-18	Better	244.9	240.2	240.2	240.5	2.0%	1.9%	1.8%
NAR: Existing Home Sales (SAAR) Feb-18 NAR: Existing Home Inv. (millions units) Feb-18 NAR: Existing Home Inv. (millions units) Feb-18 Worse 1.59 1.52 1.67 1.77 4.69 -1.07 4.69 -1.08%	Supply & Demand:	NAR: Pending Home Sales (Index)	Feb-18	Better	107.5	104.3	109.6	108.7	3.1%	-1.9%	-1.1%
NAR: Existing Home Inv: Months Supply Feb-18 Worse 3.44 3.39 3.50 3.86 1.6% -1.7% -10.8% NAHB: HMI Census: Total Starts Feb-18 Worse 1236 1329 1299 1217 -7.0% -4.8% 1.5%		NAR: Existing Home Sales (SAAR)	Feb-18	Better	5.54	5.38	5.72	5.52	3.0%	-3.1%	0.4%
NAHB: HMI Mar-18 Worse 70 71 74 69 -1.0 -4.0 0.0	Existing	NAR: Existing Home Inv. (millions units)	Feb-18	Worse	1.59	1.52	1.67	1.77	4.6%	-4.8%	-10.3%
Census: Total Starts Feb-18 Worse 1236 1329 1299 1217 -7.0% -4.8% 1.5% 1.5%		NAR: Existing Home Inv: Months Supply	Feb-18	Worse	3.44	3.39	3.50	3.86	1.6%	-1.7%	-10.8%
Census: Total Starts Feb-18 Worse 1236 1329 1299 1217 -7.0% -4.8% 1.5% 1.5%											
Census: SF Starts Feb-18 Better 902 877 946 860 2.9% -4.7% 4.9%		NAHB: HMI	Mar-18	Worse	70	71	74	69	-1.0	-4.0	0.0
Supply & Demand: Census: Total Permits Feb-18 Worse 1298 1377 1303 1267 -5.7% -0.4% 2.4% New Homes Census: SF Permits Feb-18 Worse 872 877 865 833 -0.6% 0.8% 4.7% Resi Construction Spending (in Billions) Jan-18 Better 530 529 525 521 0.2% 1.0% 1.6% Census: New Home Sales Feb-18 Worse 618 622 696 618 -0.6% -11.2% 0.0% Census: New Home Inventory (000) Feb-18 Worse 301 297 291 280 1.3% 3.4% 7.4% Miscellaneous Interest Rates (30 Year FRM) NAR: Affordability Index (Composite) ITB Price (EOP) Apr-18 Better 39.77 39.57 45.05 37.53 0.5% -11.7% 6.0%		Census: Total Starts	Feb-18	Worse	1236	1329	1299	1217	-7.0%	-4.8%	1.5%
New Homes Census: SF Permits Resi Construction Spending (in Billions) Feb-18 Jan-18 Better Worse 530 877 529 865 529 833 521 -0.6% 0.8% 1.0% 1.6% 1.6% 1.6% 1.6% 1.6% 1.6% 1.6% 1.6			Feb-18	Better	902	877	946	860	2.9%	-4.7%	4.9%
Resi Construction Spending (in Billions) Jan-18 Better 530 529 525 521 0.2% 1.0% 1.6%	Supply & Demand:	Census: Total Permits	Feb-18	Worse	1298	1377	1303	1267	-5.7%	-0.4%	2.4%
Resi Construction Spending (in Billions) Jan-18 Better 530 529 525 521 0.2% 1.0% 1.6%	New Homes	Census: SF Permits	Feb-18	Worse	872	877	865	833	-0.6%	0.8%	4.7%
Census: New Home Sales Feb-18 Worse 618 622 696 618 -0.6% -11.2% 0.0%	New Homes	Resi Construction Spending (in Billions)	Jan-18	Better	530	529	525	521	0.2%	1.0%	1.6%
Interest Rates (30 Year FRM) Mar-18 Worse 4.67% 4.59% 4.20% 4.27% 0.1% 0.5% 0.4%			Feb-18	Worse	618	622	696	618	-0.6%	-11.2%	0.0%
Miscellaneous NAR: Affordability Index (Composite) ITB Price (EOP) Apr-18 Better 163.0 160.1 161.7 158.9 1.8% 0.8% 2.6% 39.77 45.05 37.53 0.5% -11.7% 6.0%		Census: New Home Inventory (000)	Feb-18	Worse	301	297	291	280	1.3%	3.4%	7.4%
Miscellaneous NAR: Affordability Index (Composite) ITB Price (EOP) Apr-18 Better 163.0 160.1 161.7 158.9 1.8% 0.8% 2.6% 39.77 45.05 37.53 0.5% -11.7% 6.0%											
Miscellaneous ITB Price (EOP) Apr-18 Better 39.77 39.57 45.05 37.53 0.5% -11.7% 6.0%	Miscellaneous	Interest Rates (30 Year FRM)	Mar-18	Worse	4.67%	4.59%	4.20%	4.27%	0.1%	0.5%	0.4%
11B Price (EOP) Apr-18 Better 39.7/ 39.5/ 45.05 57.55 0.5% -11.7% 0.0%		NAR: Affordability Index (Composite)	Jan-18	Better	163.0	160.1	161.7	158.9	1.8%	0.8%	2.6%
XHB Price (EOP) Apr-18 Worse 40.66 41.05 45.75 40.35 -1.0% -11.1% 0.8%		ITB Price (EOP)	Apr-18	Better	39.77	39.57	45.05	37.53	0.5%	-11.7%	6.0%
		XHB Price (EOP)	Apr-18	Worse	40.66	41.05	45.75	40.35	-1.0%	-11.1%	0.8%

Source: Hedgeye Risk Management, S&P, Corelogic, FHFA, MBA, NAR, NAHB, Census Dept., Factset, Bloomberg

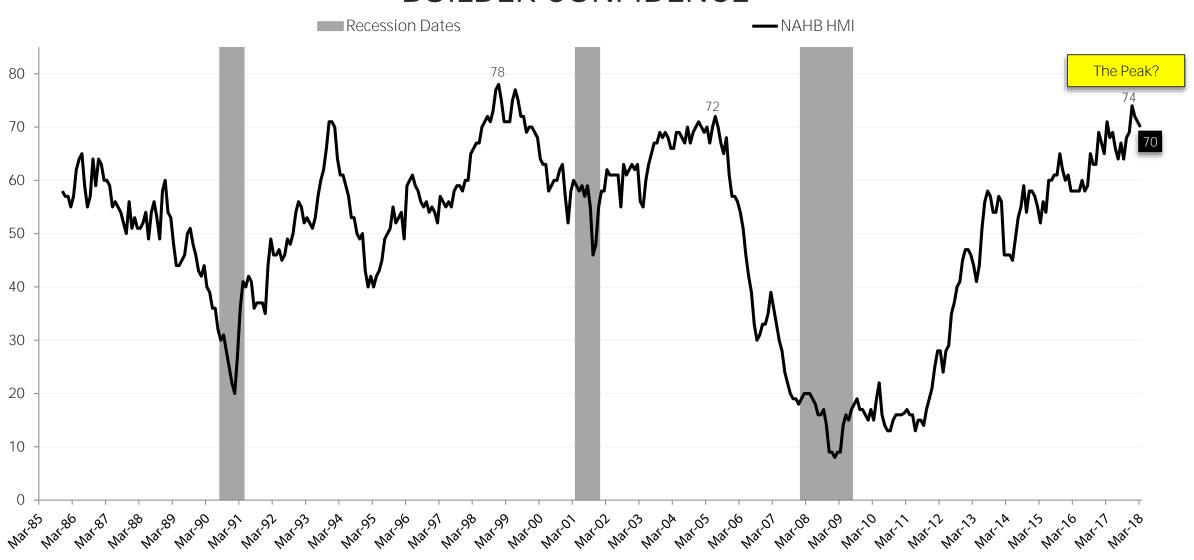
HEDGEYE



FUNDAMENTAL REFRESH

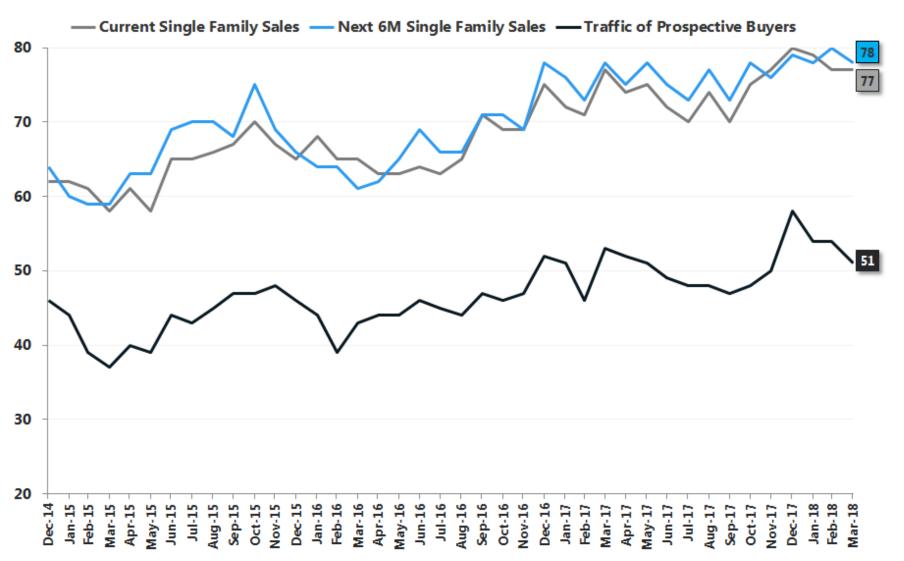
THE #PEAK? BUILDER CONFIDENCE

BUILDER CONFIDENCE



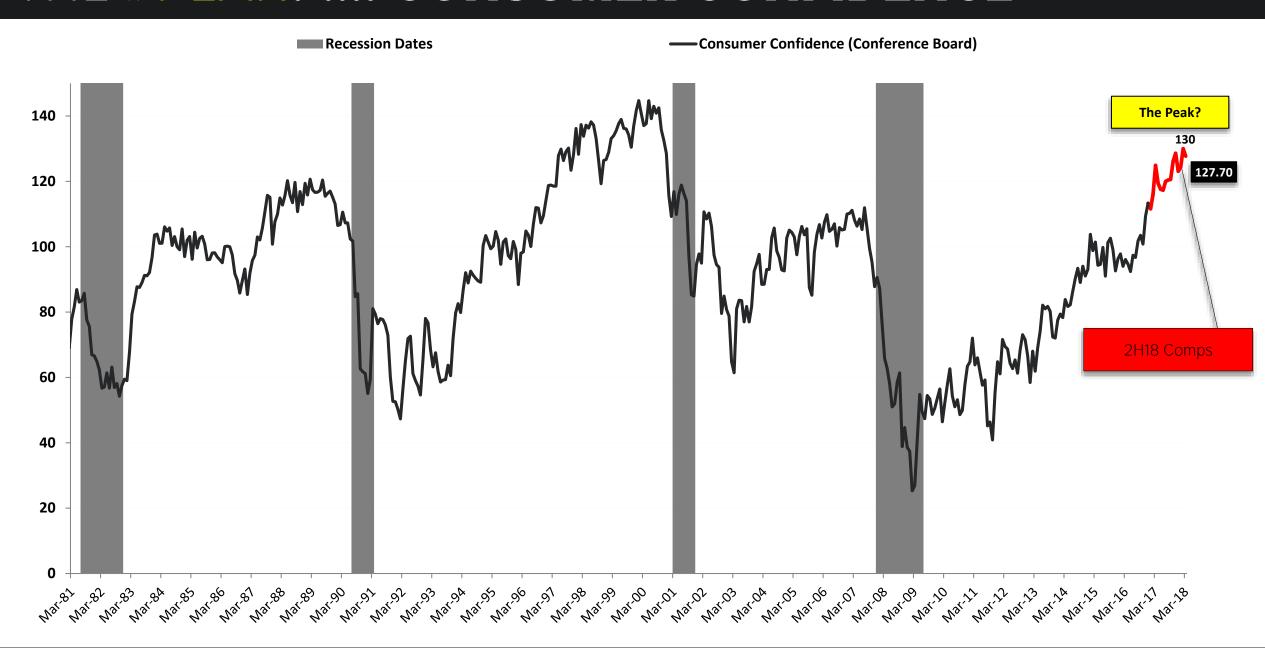
TRAFFIC ... WEATHER DISTORTION OR ORGANIC DECELERATION?

NAHB HMI: SURVEY INDICATORS



Interestingly, the biggest anchor on the overall builder confidence number was in fact foot traffic for prospective buyers. Thematically, some buyers may be dissuaded by the rising price environment in the new home market: but more likely, the severe winter conditions drove potential buyers indoors instead of at open houses

THE #PEAK? CONSUMER CONFIDENCE



PAST #PEAK? HOUSING CONFIDENCE

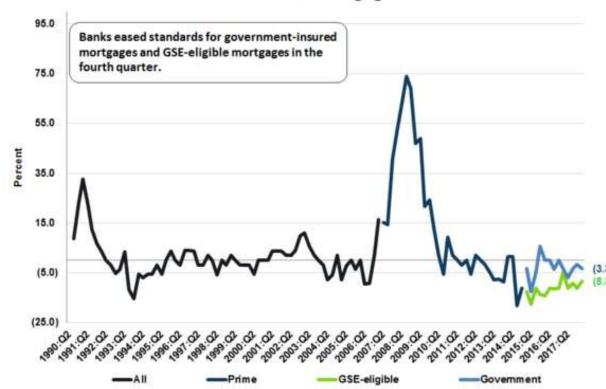
CONSUMER CONFIDENCE AROUND HOUSING



THE CREDIT BOX CONTINUES TO EXPAND

Fannie Mae now allowing lenders to contribute to borrower closing costs

Net Percentage of Banks Tightening Standards for Residential Mortgage Loans



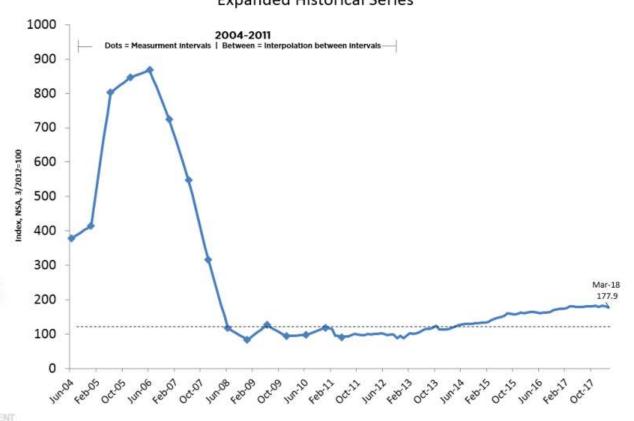
FHFA takes next step to changing credit scoring models, requests input

Looks to expand homeownership opportunities

Fannie Mae raises debt-to-income ratio to further expand mortgage lending

Study finds borrowers with 50% DTI not prone to default

Mortgage Credit Availability Index (NSA, 3/2012 = 100) Expanded Historical Series



FHFA: Here are 10 things the GSEs did to improve access to credit in 2017

THE HOMEOWNERSHIP RATE CONTINUES TO IMPROVE

U.S. HOMEOWNERSHIP RATE

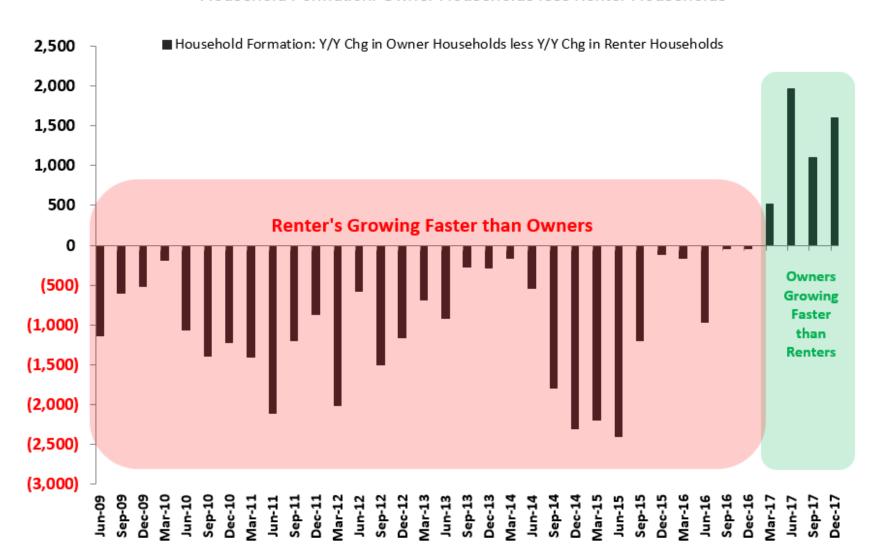


U.S. homeownership rates appear to have troughed in 2016 and have now improved for 6 consecutive quarters. Headship rates – in the aggregate and across 18-34YOA – should begin to show similar improvement.

OWNER GROWTH > RENTER GROWTH

U.S. HOUSEHOLD FORMATION BY TYPE

Household Formation: Owner Households less Renter Households

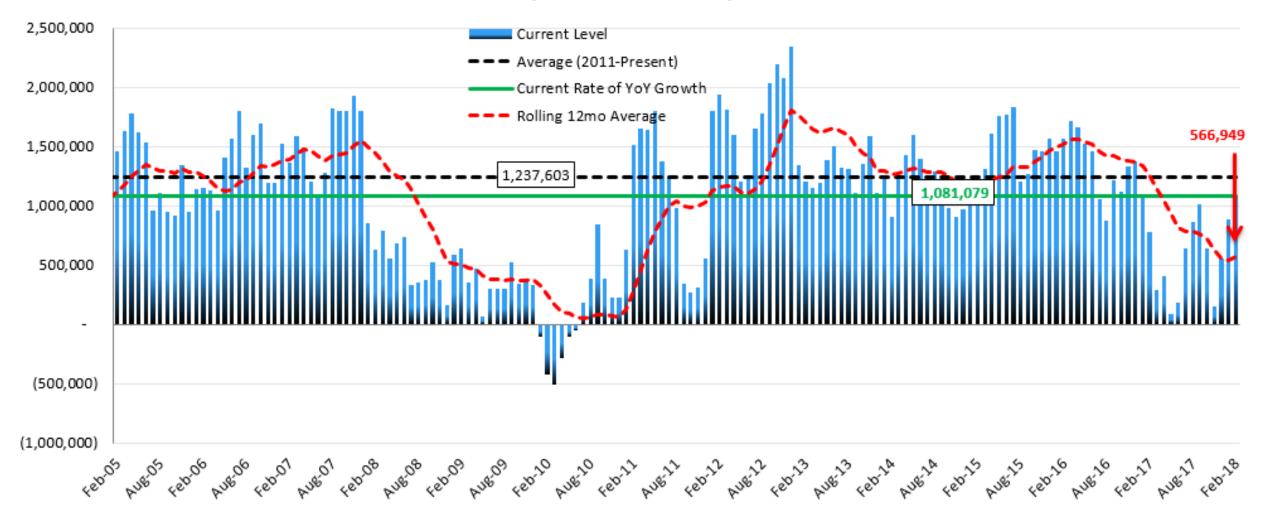


Part and parcel of the acceleration in US homeownership rate growth extends from the transition in Household Formation from predominately renter household growth to owner household growth.

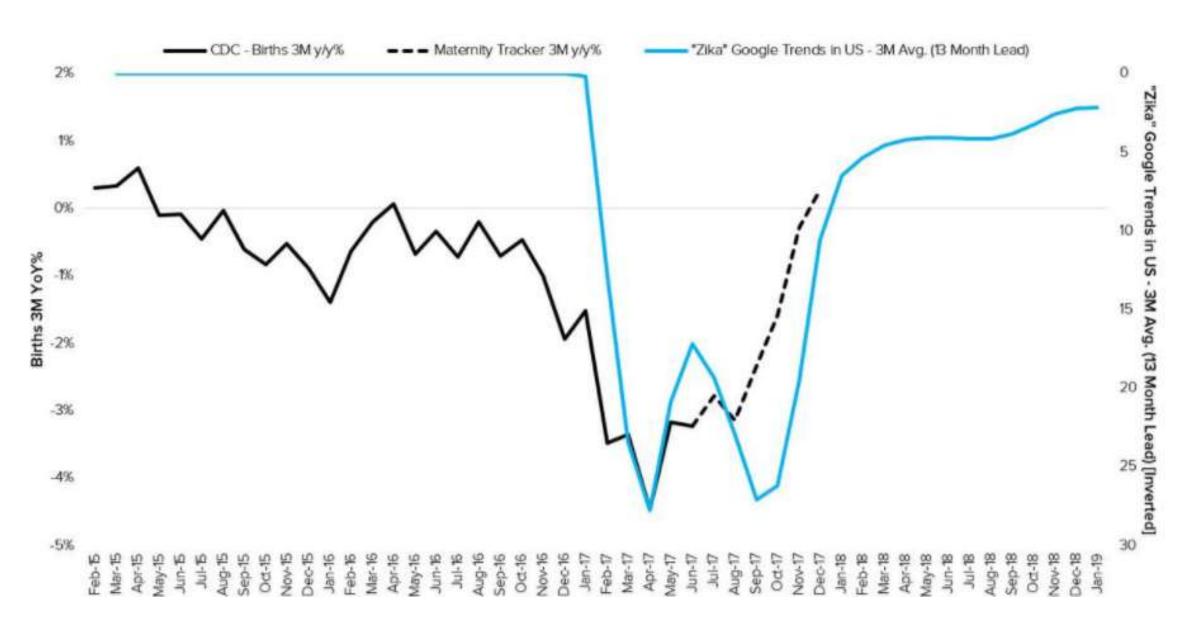
The post GFC trend reversed in 1Q17 and has persisted over the past year with owner household growth outpacing that of renters.

HOUSEHOLD FORMATION: AN ANOMALOUS 2017

YEAR-OVER-YEAR GROWTH IN US HOUSEHOLDS BY MONTH (2005-PRESENT)



THE ZIKA THEORY IS COMPELLING



OUR SURVEY SIGNALED A POTENTIALLY MEANINGFUL IMPACT

Hedgeye Survey Questions & Responses	Total		No - not planning to have any children	No - on hold because of Zika virus	CCOHOHIIC	3 vears	Yes - 3+ years from now
National	4,976	1,176	1,144	187	396	996	1,077

(630,406

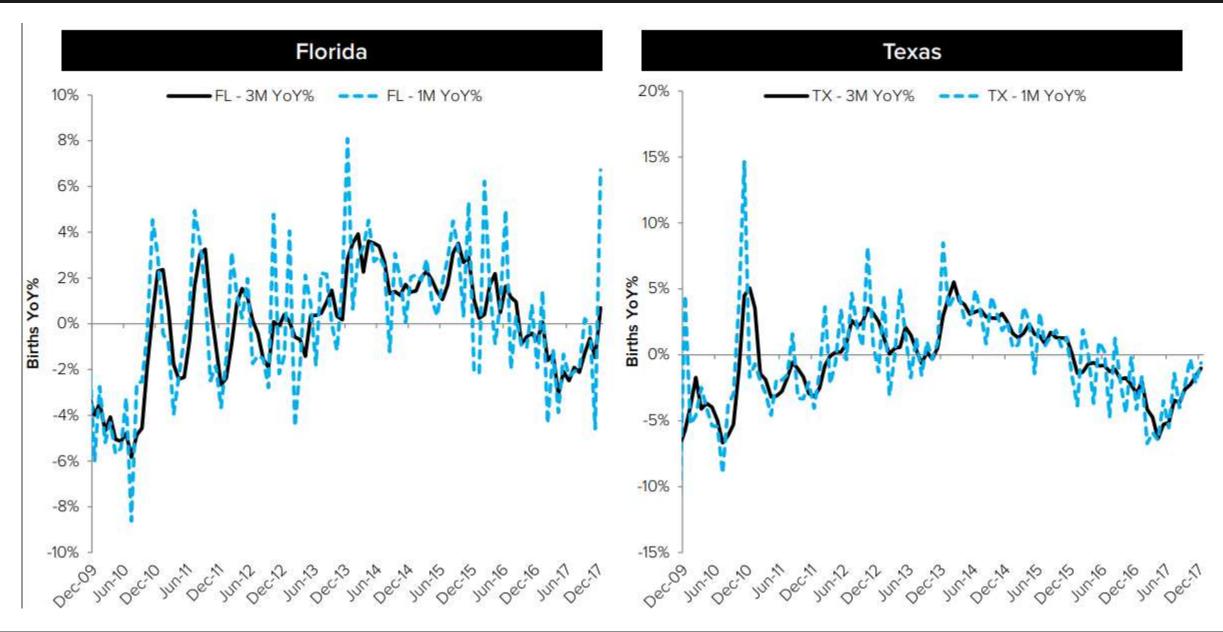
Deterred by Zika	187
Planning on having children soon	996
Total	1183
Numerator - Zika's Deterrant Effect	187
Denominator - (Planning to have children soon + Zika's Deterrant Effect)	1183
Zika's potential impact on maternity rates (Numerator / Denominator)	15.8%
Number of births (2014), CDC	3,988,076

Source: Hedgeye, CDC

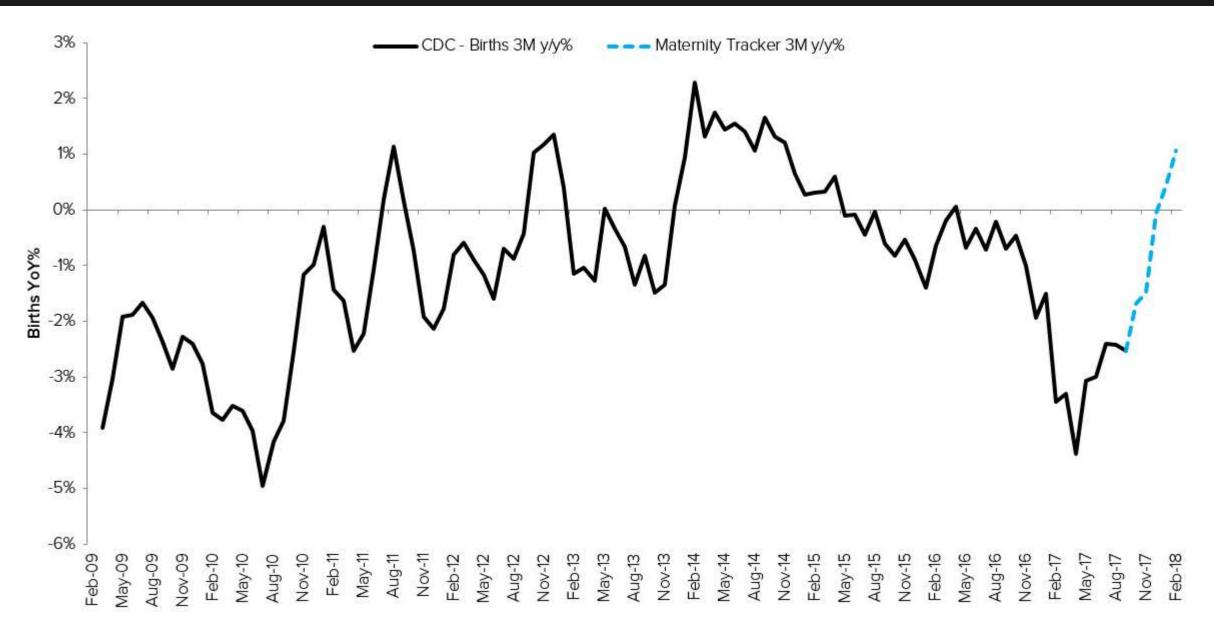
Zika's potential impact

The potential impact to births stemming from Zika concerns was not inconsequential at almost 16%.

FL & TX BIRTH TRENDS CORROBORATE

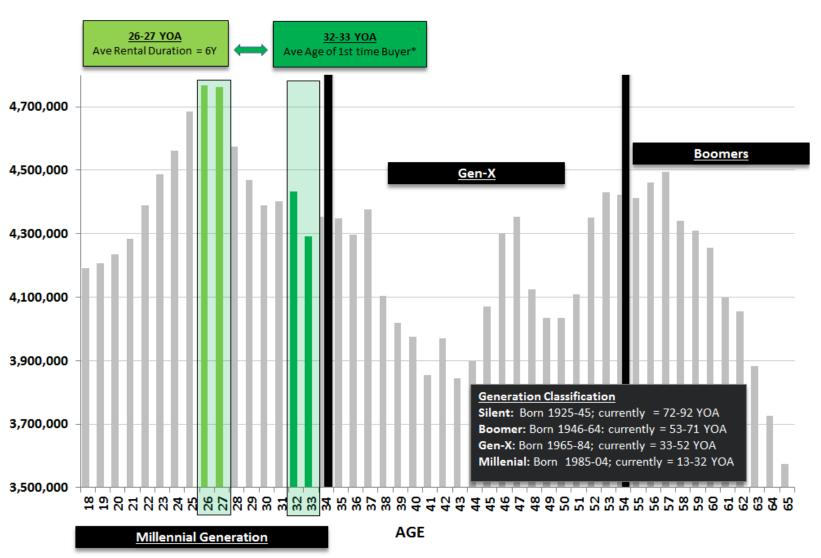


MATERNITY TRENDS ARE INFLECTING



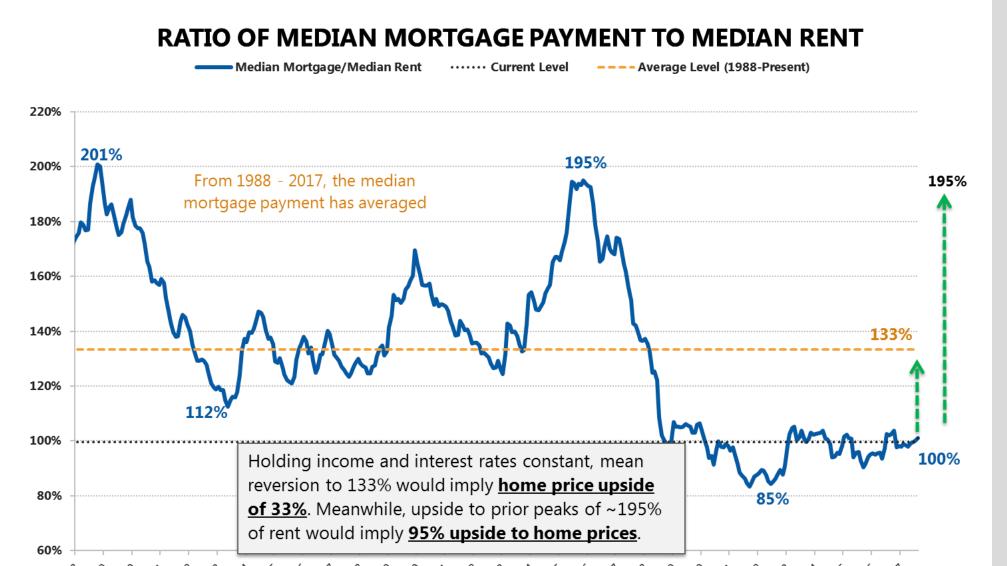
THE DEMOGRAPHIC DEMAND WAVE

POPULATION DISTRIBUTION & CLASSIFICATION



Knowing that the median first time buyer age is 32/33 is critical because it allows us to look at the coming demographic wave. This chart shows the size of the current 32/33 YOA cohort roughly 4.3-4.4 million. The 26/27 YOA cohort is 4.8 million by comparison. 2020-2022 will see an extraordinary housing bull market.

AFFORDABILITY DYNAMICS: MORTGAGE VS RENT

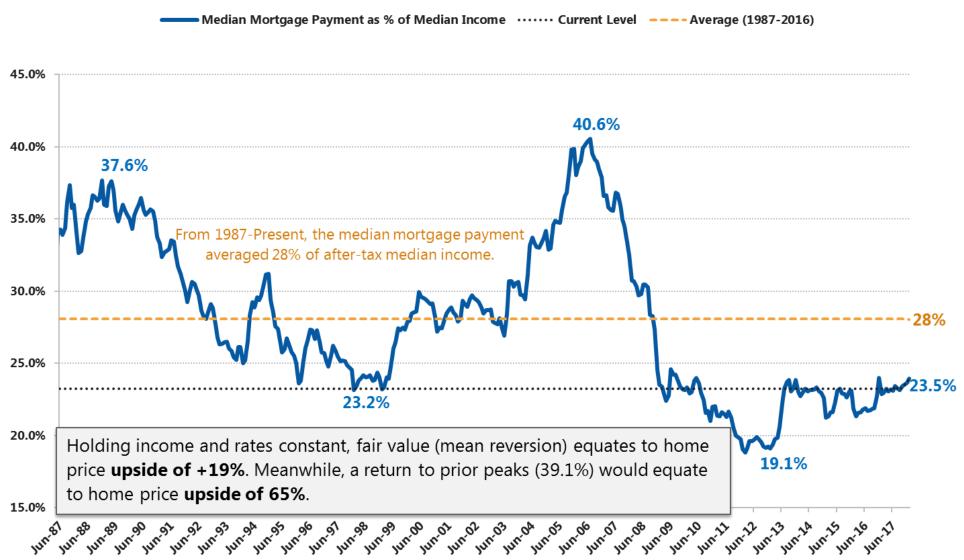


The ratio of median mortgage payments to median rental payments has historically ranged between parity at the lows of the cycle, and at 2 times that level at the highs.

Currently, the ratio sits at 100%, implying that home prices could nearly double on a national basis before reaching prior cycle-peak levels.

AFFORDABILITY DYNAMICS: MORTGAGE VS INCOME

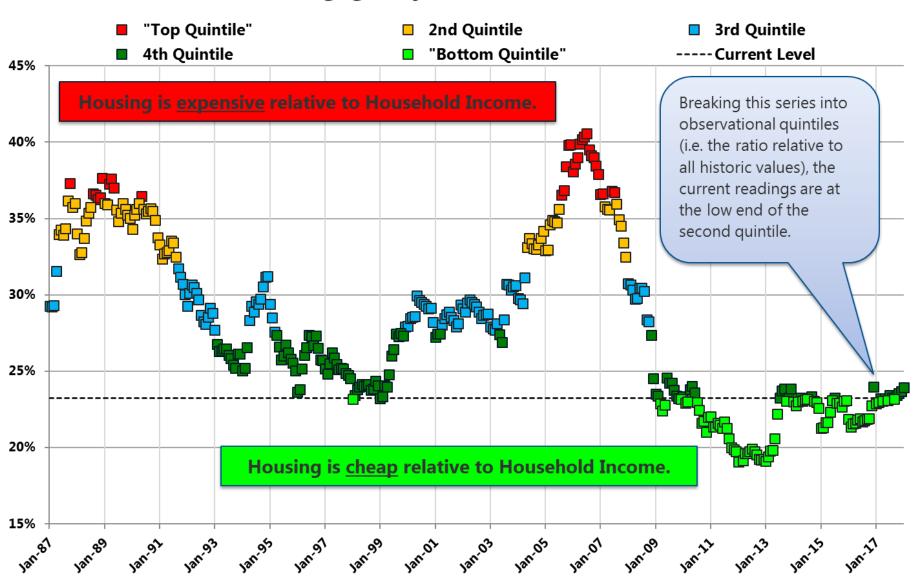
MEDIAN MORTGAGE PAYMENT AS A % OF MEDIAN INCOME



As a percent of median income, the upside to home prices from current levels is still significant in the context of past peaks.

AFFORDABILITY DYNAMICS: MORTGAGE VS INCOME

Median Mortgage Payment as % of Median Income



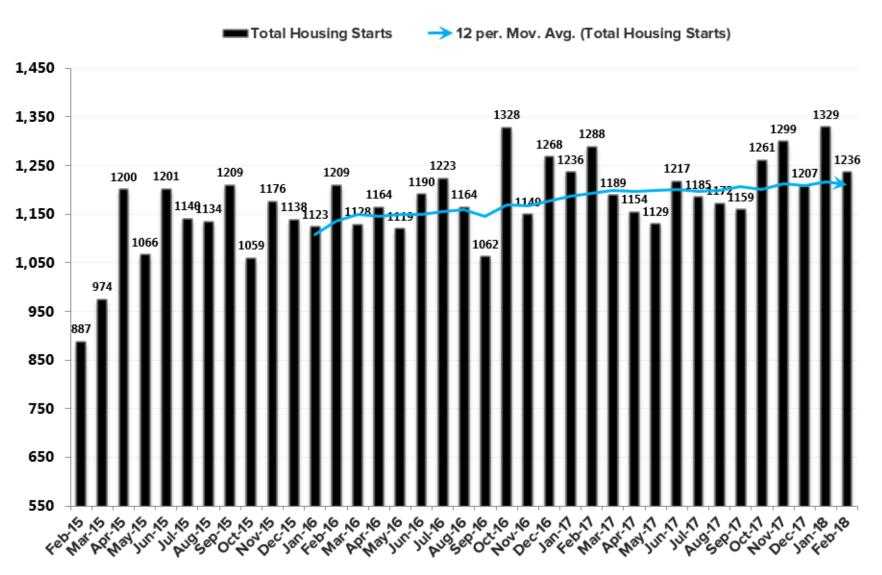
Based on the last 3 decades of data, Housing is still cheap vs national income.

The green quintile bands indicate early cycle and a go-forward tailwind for housing, while the red band signals very late cycle and an incoming correction/crash.

As we can see, the formation of data over the past few months is still in the green.

NEW CONSTRUCTION ACTIVITY HAS BEEN MIDDLING

TOTAL HOUSING STARTS

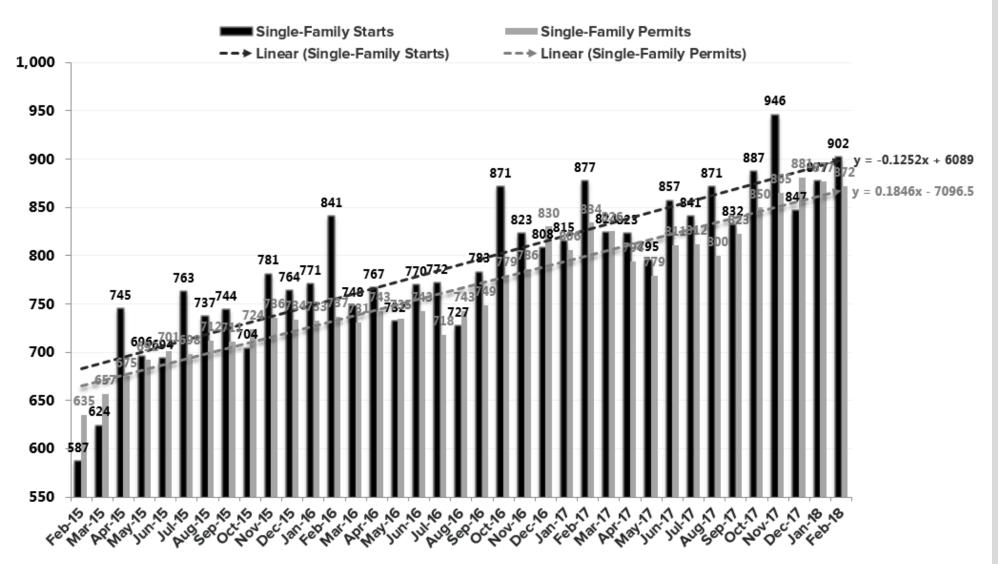


Continued improvement in SF activity and continued trend deceleration in MF activity have conspired to constrain gain in Total Housing Starts

New construction remains the primary supplier of homes to the market, and given the exhausted supply in the existing market, construction is expected to remain strong for the foreseeable future.

BUT SINGLE FAMILY STARTS CONTINUE TO IMPROVE

SINGLE FAMILY STARTS & PERMITS

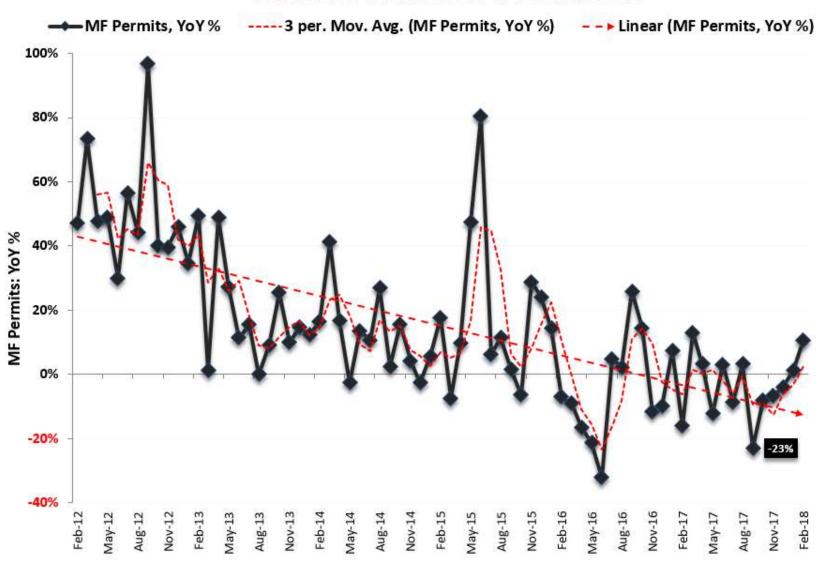


Gains in single-family construction have been moderate and choppy on a month-to-month basis but the larger trend of improvement remains clear.

There remains significant upside (approx. +60%) to prior average peak levels of activity.

MULTI-FAMILY STILL IN RETREAT

MULTI FAMILY PERMITS

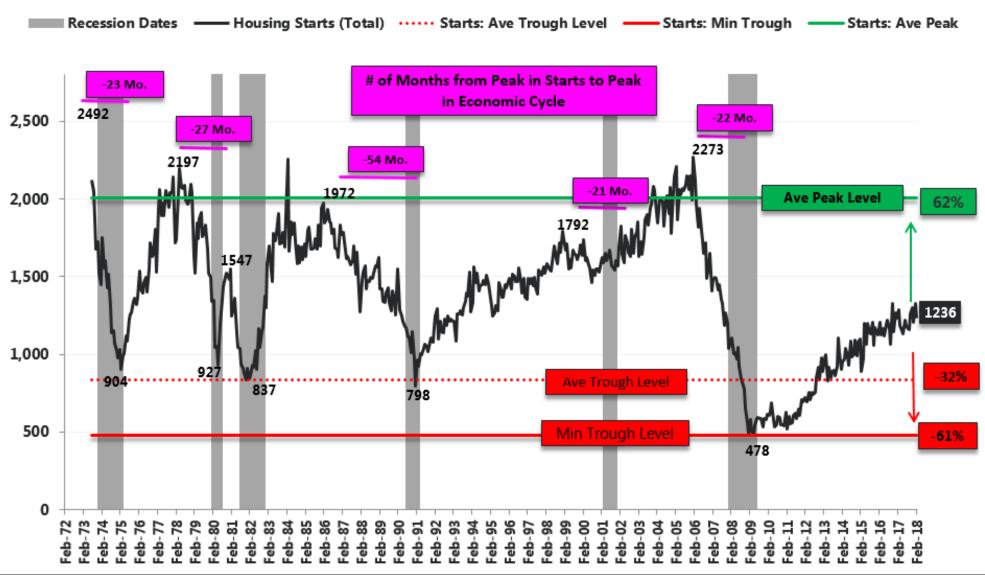


After leading the construction recovery for years out of the GFC, MF activity has slowed significantly over the last two years with permit growth trending predominately negative over the last 18 months.

With an increase in finished supply coming online and the trough in vacancy rates now rearview, the trend in MF growth doesn't look set for a durable acceleration.

TOTAL STARTS → THE (+) LONG-TERM ASYMMETRY REMAINS

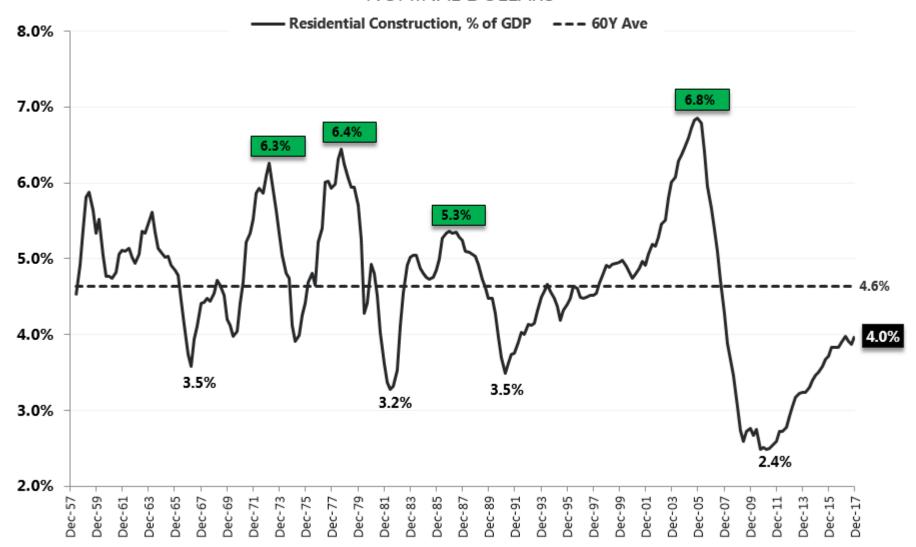
HOUSING STARTS



RESI CONSTRUCTION -> (STILL) BARELY ABOVE TROUGH

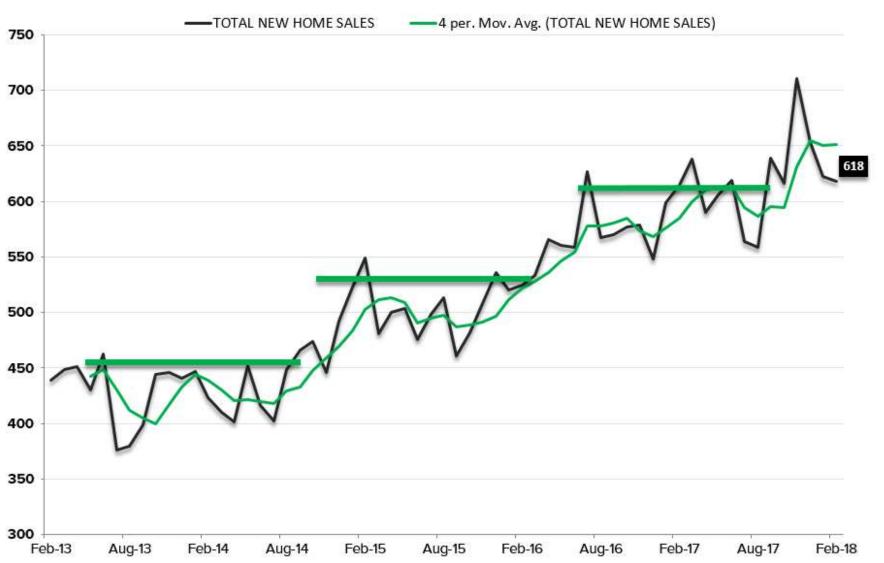
RESIDENTIAL CONSTRUCTION, % OF GDP

NOMINAL DOLLARS



NHS: THE STEP PATTERN OF ADVANCE REMAINS ONGOING



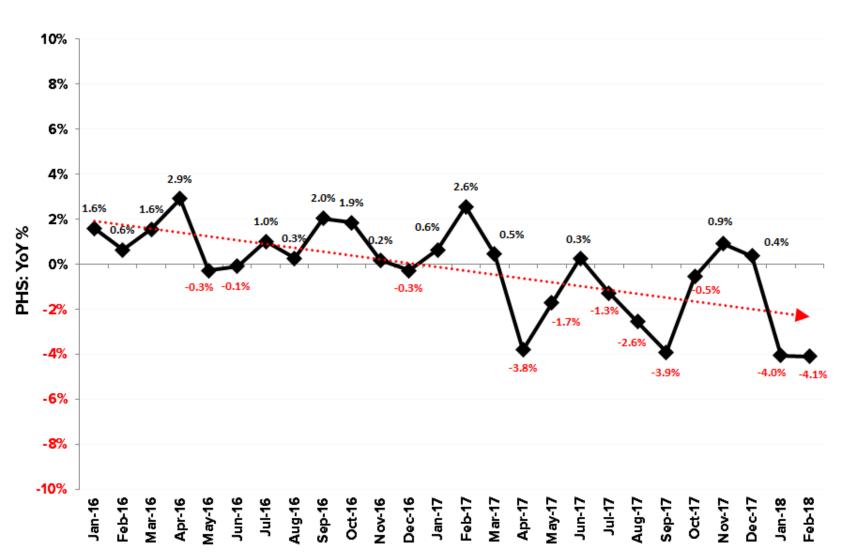


NHS gains have been choppy on a monthly basis but have shown a consistent stair-stepping pattern of improvement on a Trending basis.

Weather and Interest rate concerns acted to drag on volumes in the latest month. A cleaner read of underlying trend should emerge as both of these factors resolve out of the data over the next couple months.

MEANWHILE ... EXISTING MARKET VOLUME CONTINUES TO DECELERATE

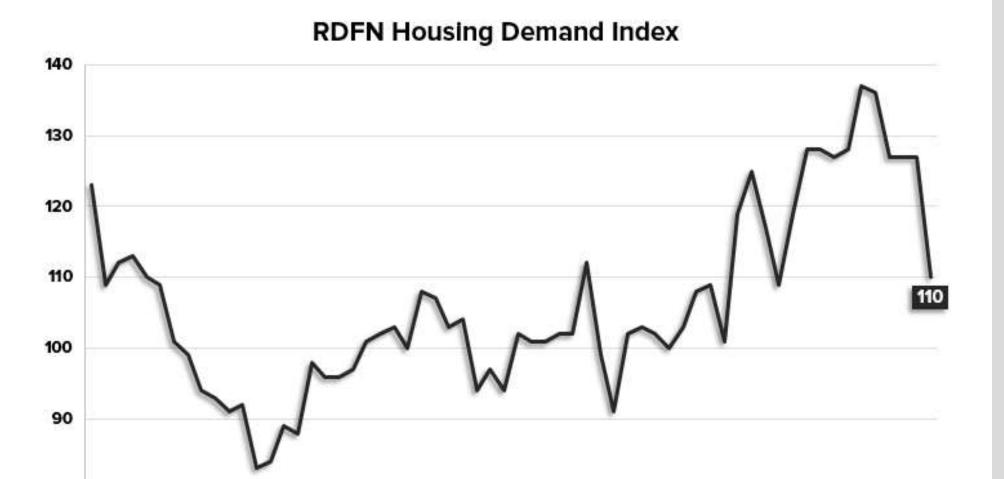
PENDING HOME SALES



Year-over-year sales growth has been negative in 6 of the last 8 months and, in what remains one of the most underwhelming charts in domestic macro, has averaged -1.7% Y/Y over the TTM with the trend accelerating to the downside.

Existing market sales won't see any sustainable growth mojo unless Millennial demand continues to percolate and supply conditions improve.

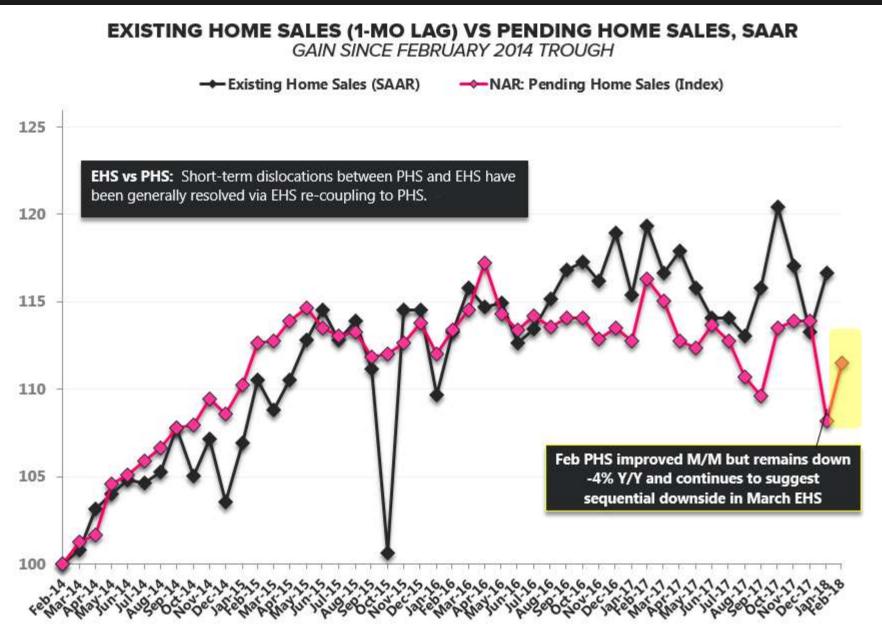
WRITTEN CONTRACT ACTIVITY HAS PULLED BACK



The deceleration has been a newly emergent trend that began around November 2017, when existing home sales reached 11-year highs.

The latest February updated paints a bleak 1Q18 picture

EHS: DIVERGENCE & NEAR-TERM DOWNSIDE

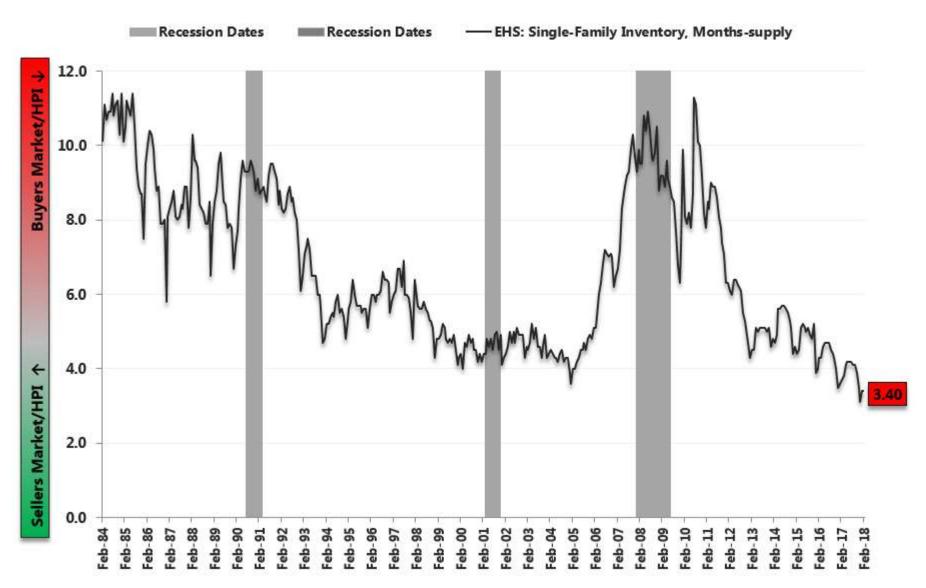


Signed contract activity naturally leads closed transaction volume and prior divergences between PHS and EHS have resolved in favor of PHS.

With the spread between PHS and EHS remain extended in February, the baseline expectation is for sequential downside in EHS over the next month(s).

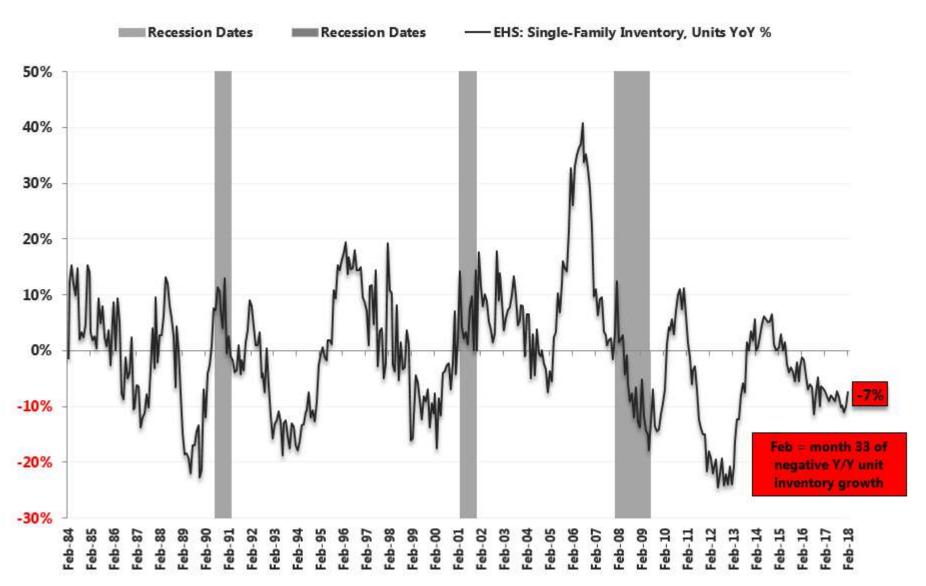
SUPPLY REMAINS THE PROTAGONIST IN THE HOUSING STORY

INVENTORY: SINGLE-FAMILY EXISTING HOMES



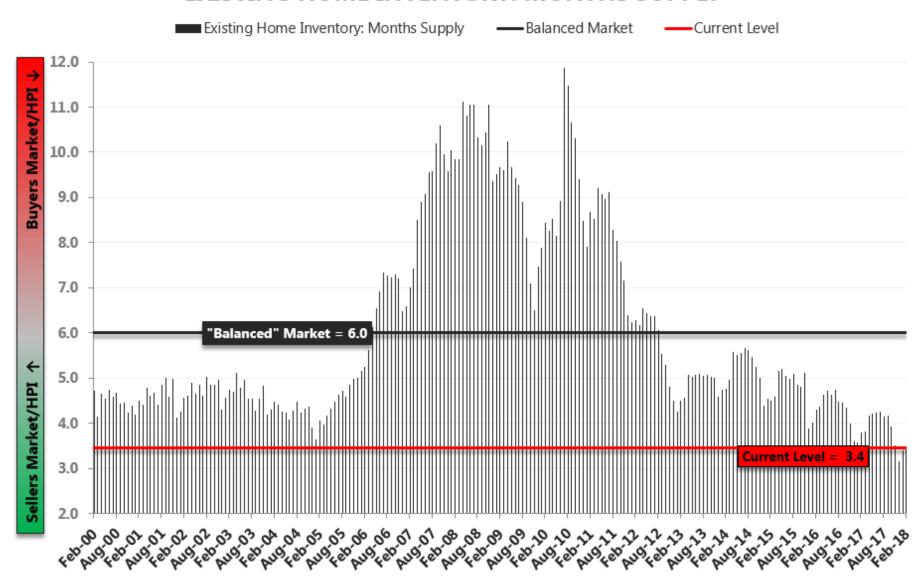
NEGATIVE UNIT SUPPLY GROWTH, MONTH 33

INVENTORY: SINGLE-FAMILY EXISTING HOMES

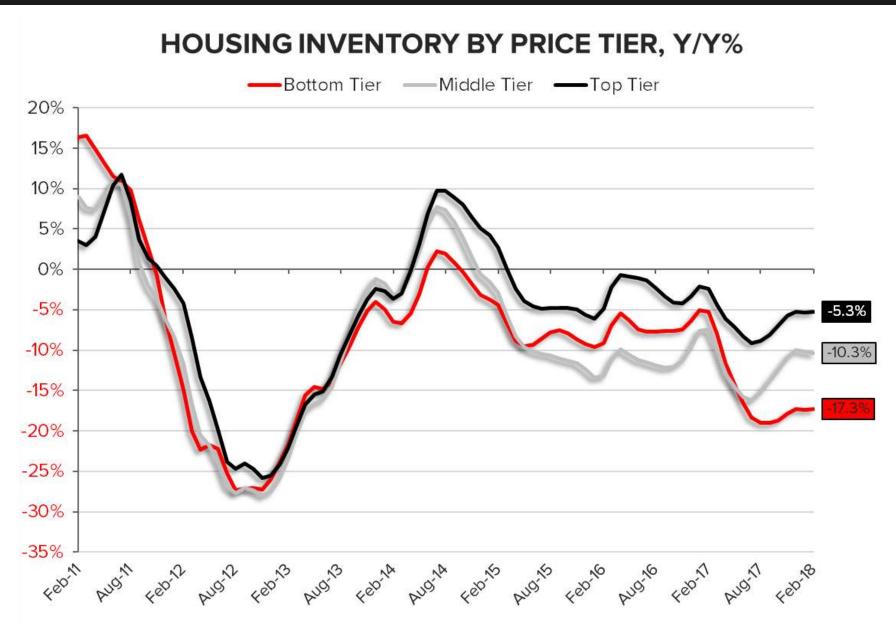


EHS MONTHS-SUPPLY = JUST NORTH OF ATL'S

EXISTING HOME INVENTORY: MONTHS SUPPLY



LOW/MID TIER = SUPPLY SHORTAGES MOST ACUTE



Supply remains tight (& tightening), particularly across the bottom and middle tiers.

Investor activity post-GFC (which bought distressed inventory in the low/middle tiers), the lack of affordable/desirable trade-up inventory and negative equity positions continue drag on entry level supply.

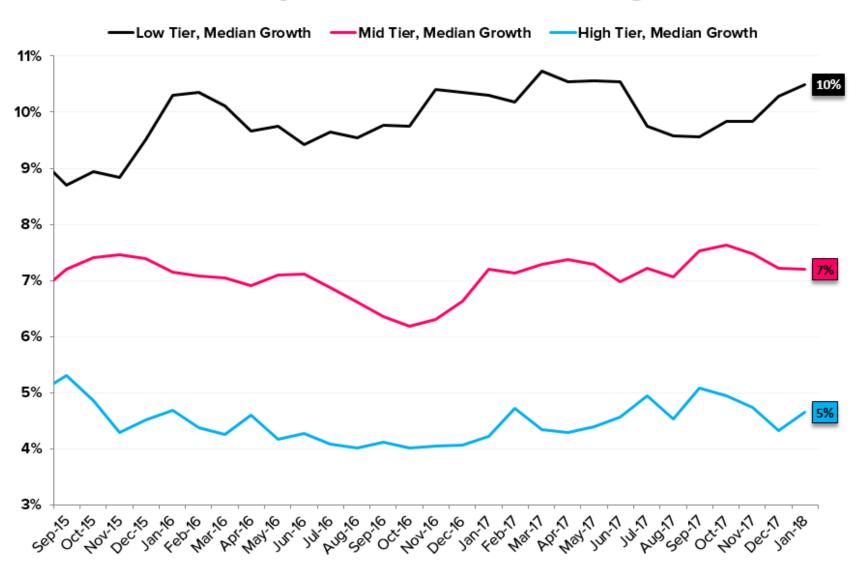
DEMAND +, SUPPLY ++ = PRICES +



While the Case-Shiller National Series decelerated for the 1st time in 19-months in January, the 20-city series, CoreLogic HPI and FHFA all continued to accelerate. In fact, the FHFA HPI series breached 7% Y/Y to the upside for the first time this price cycle.

HPI AT THE LOW END RUNNING AT A PREMIUM SPREAD

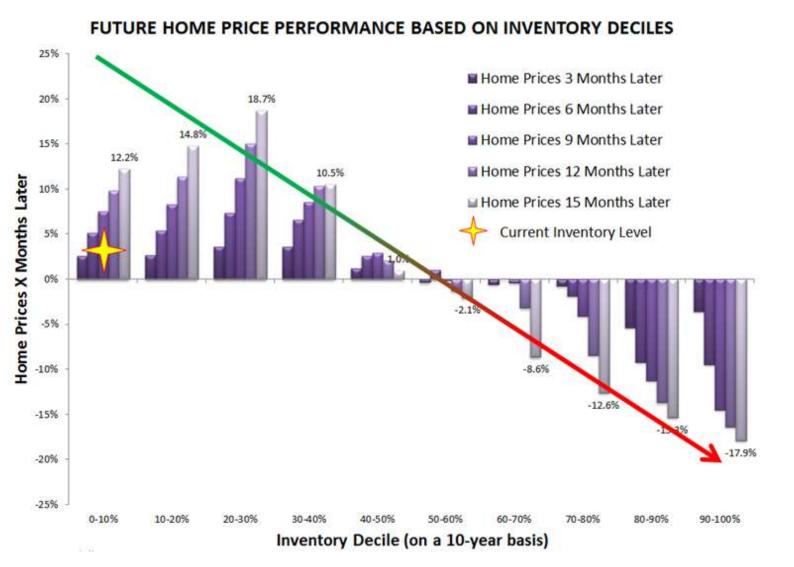
HPI By Price Tier, YoY % Chg



Unsurprisingly, price growth at the low end – where supply shortages are most acute - is running at a sizeable premium to that in the middle and higher tiers.



MY (HPI) PREDICTION? PAIN



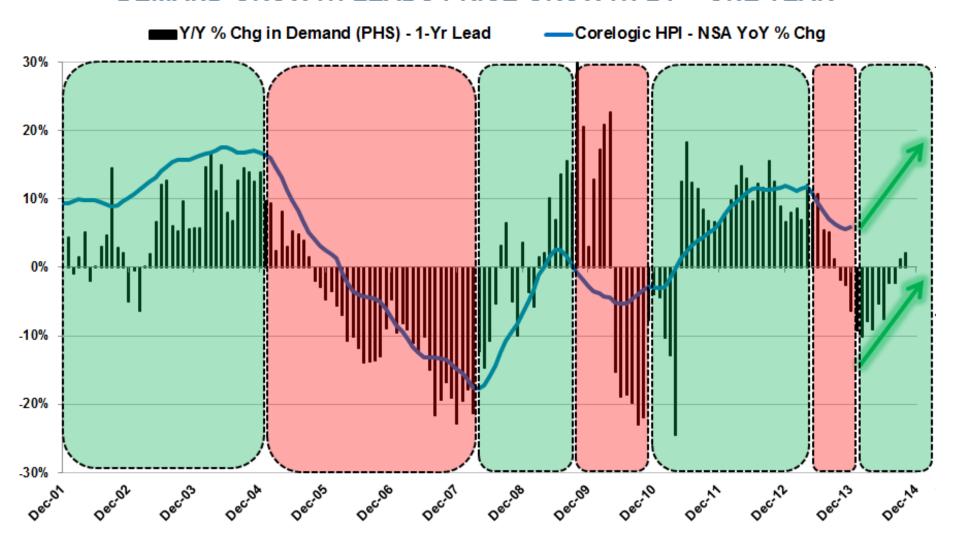
We've previously analyzed the forward predictive power of inventory levels on NTM home prices. When inventory levels fall in the bottom decile of the historical range, as they are now, home prices have tended to rise at double digit rates or roughly double the current 6%.



THE OCHO

THE LEGACY MODEL: DEMAND -> PRICE -> EQUITIES

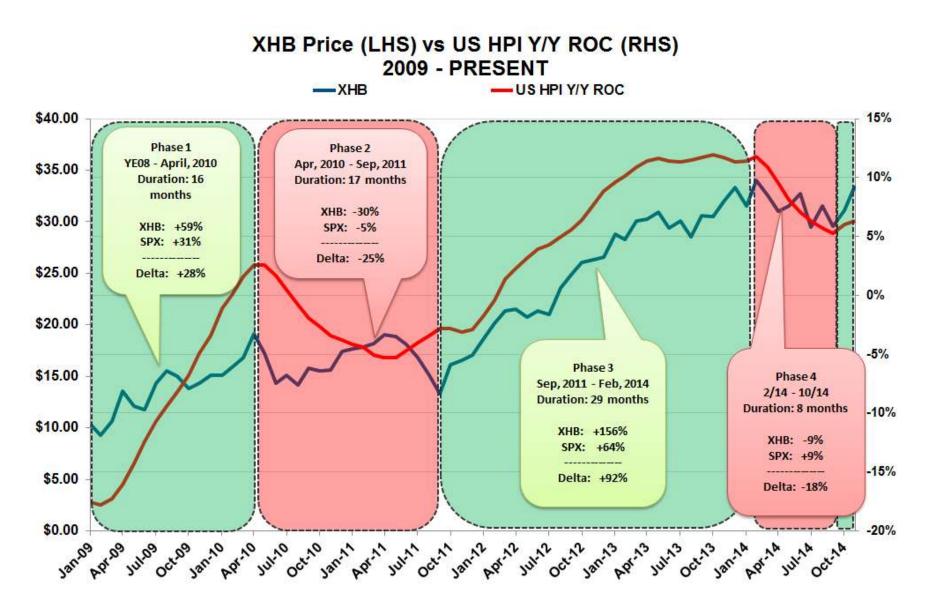
DEMAND GROWTH LEADS PRICE GROWTH BY ~ ONE YEAR



For the fifteen years ending in 2015, demand growth had led price growth by around a year.

This relationship began to breakdown as home sales mean reverted back above average historical levels of activity and all-time low supply conditions became the primary factor gating changes in volume.

POST GFC CASE STUDY: PRICE >> EQUITY PERFORMANCE



Housing stocks have reflected the path of the rate of change in home prices since 2008. The R-value between these two series has been +0.90.

In other words, the legacy model used demand growth to predict home prices a year from now. And because stock performance was tethered to the RoC in HPI we had a good window into the forward outlook for housing related equities.

THE OCHO: ITERATING THE MOUSE TRAP

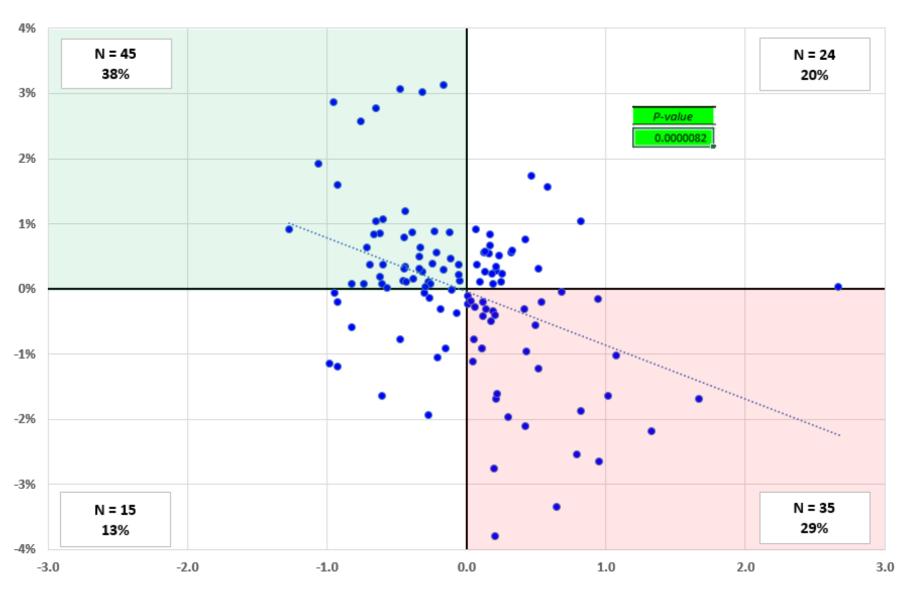
	THE OCHO							
	Av	erage His	torical Per	formance	by Octant,	Q/Q %		
Exposure	1	Ш	III	IV	V	VI	VII	VIII
HPI	↑	↑	↑	↑	+	\	+	\rightarrow
Volume	↑	↑	+	+	^	↑	+	\rightarrow
Months-Supply	↑	+	+	↑	↑	\	+	↑
10Y Treasury Yield	0.1%	-0.2%	0.0%	0.1%	0.0%	-0.1%	-0.3%	-0.1%
S5Home Index	3.0%	9.6%	1.5%	2.3%	-3.7%	7.7%	-3.7%	-5.9%
S15Home Index	4.6%	6.8%	-2.6%	7.9%	3.4%	7.7%	-2.4%	-6.4%
S5HOMI Index	5.3%	4.4%	6.8%	5.5%	1.8%	12.0%	1.8%	0.5%
ITB	4.4%	7.3%	3.1%	9.9%	3.4%	2.3%	-12.1%	-11.9%
XHB	5.3%	5.7%	1.7%	7.3%	3.1%	3.6%	-11.5%	-9.6%

As the utility of the legacy model diminished alongside prevailing supply conditions and large-scale swings in macro-driven housing fundamentals have progressively diminished as we've moved further out from the GFC, we've worked to evolve our top down model.

"The Ocho" – our model in evolution – utilizes an octant framework to map prevailing conditions across principal housing fundamentals to industry level equity performance.

MONTHS-SUPPLY → HPI



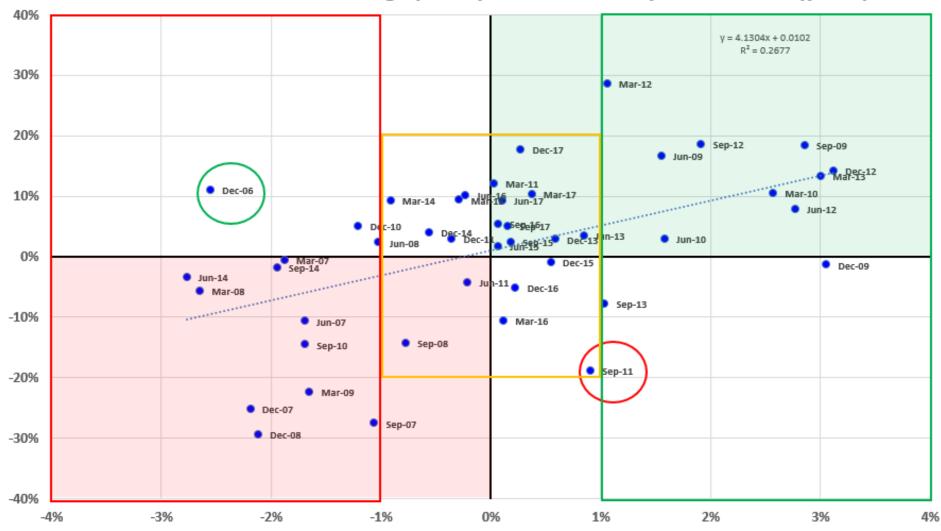


The sequential change in months-supply is a good predictor of acceleration/deceleration in home price growth.

Here, we're less concerned with the fit/RSQ than we are with the ability to predict the directional change in HPI growth.

HPI → EQUITY PERFORMANCE

HPI Second Derivative Change (x-axis) Vs. ITB Quarterly Performance (y-axis)

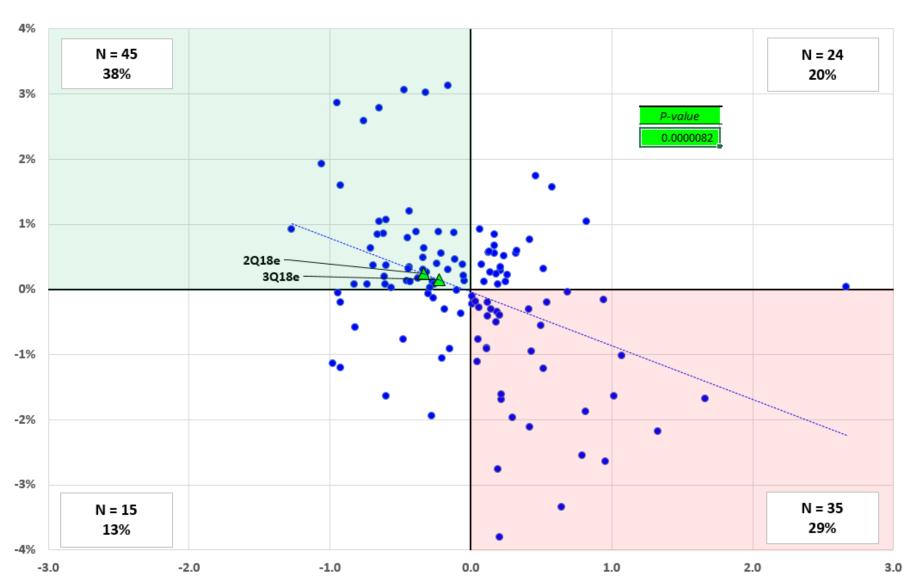


The 2nd derivative change in price remains a strong predictor of housing related equity performance.

Historically, the relationship is strong and, importantly, the probability of outlier moves is small.

MONTHS-SUPPLY → HPI





Based on the 4Q17 and 1Q18 SA SF EHS months supply trends we find that the most probable path for 2Q18 and 3Q18 HPI second derivative is positive, albeit modestly.



RATES & AFFORDABILITY

RATES: TO INFINITY & BEYOND (AGAIN)?

Primary Mortgage Market Survey®

U.S. weekly averages as of 04/05/2018



Rates looked poised to continue blasting off through February, but more recently are showing signs of rolling over.

The extant reality that rates rising (too high/too fast) remains the primary catalyst for rates falling makes it difficult to tactically risk manage exposure during concentrated clustering of rate volatility.

THREE CASE STUDIES IN RISING RATES

1

OCTOBER 1993- DECEMBER 1994

Mortgage Rates rose +240 bps over the span of 14-months. The S&P 500 Homebuilding index lost 33% of its value over that 14 month span. By contrast, the S&P 500 was flat over the corresponding period.

2

OCTOBER 1998 - MAY 2000

Mortgage Rates rose +180 bps over the span of 19-months. The S&P 500 Homebuilding index lost 29% of its value over that 14 month span, but the S&P 500 was up 44% making the relative underperformance a whopping 73%.

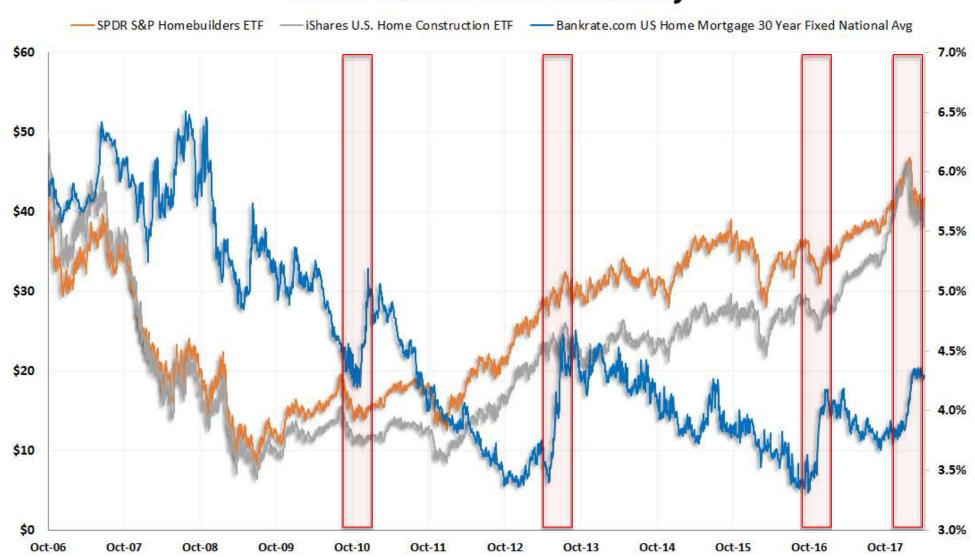
3

DECEMBER 2012 - SEPTEMBER 2013

Mortgage Rates rose +120 bps over the span of 10-months. The S&P 500 Homebuilding index lost 3% of its value over that 14 month span. By contrast, the S&P 500 was up 19% over the corresponding period so the relative underperformance was 22%.

HOME BUILDING STOCKS VS. MORTGAGE RATES

Home Builder Rate Sensitivity



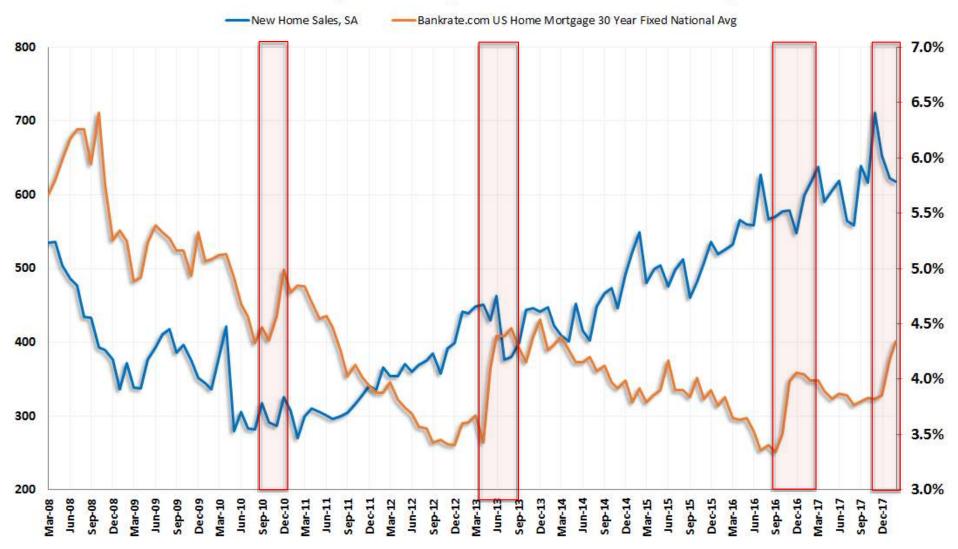
Home Building stocks have historically trended down in the immediate term following a shift up in mortgage rates.

Longer term though, stock downturns would correct themselves with better market data.

© Hedgeye Risk Management LLC. All Rights Reserved.

NEW HOME SALES VARIABLY SENSITIVE

Home Buyers Long Term Rate Sensitivity



Homebuyers in the new construction market are relatively sensitive in the immediate term to rate changes, with some exception where fundamentals drove demand.

Like in the stocks, unit volume of new homes moves on from the mortgage rate shocks within only a handful of months.

WHY RATES MATTER TO HOUSING INVESTORS

LTM Correlation to the 10-Year Treasury Yield

	Avg R Value	Std Dev		Median R Value	Std Dev
1 Large Cap Banks	0.73	0.09	Large Cap Banks	0.74	0.09
2 Midcap Banks	0.72	0.08	I-Banks/Boutiques	0.74	0.11
3 I-Banks/Boutiques	0.71	0.11	Midcap Banks	0.71	0.08
4 Small Cap Banks	0.65	0.16	Small Cap Banks	0.70	0.16
5 Mortgage Insurers	0.61	0.12	Financial Guaranty	0.68	0.54
6 Reinsurers	0.56	0.26	E-Brokers	0.61	0.39
7 Life Insurers	0.52	0.29	Reinsurers	0.61	0.26
8 E-Brokers	0.46	0.39	Mortgage Insurers	0.61	0.12
9 Financial Guaranty	0.41	0.54	Life Insurers	0.57	0.29
LO Auto Insurers	0.37	0.19	Mortgage Finance	0.45	0.35
11 P&C Insurers	0.35	0.34	P&C Insurers	0.45	0.34
2 Mortgage Finance	0.33	0.35	Debt Collectors	0.43	0.47
13 Consumer Finance	0.31	0.38	Consumer Finance	0.41	0.38
4 Debt Collectors	0.29	0.47	Auto Insurers	0.40	0.19
L5 CRE Brokers	0.23	0.40	Exchanges	0.30	0.30
L6 Exchanges	0.21	0.30	CRE Brokers	0.23	0.40
17 RE Services	0.17	0.50	Traditional AMs	0.20	0.35
L8 Traditional AMs	0.13	0.35	Alternative AMs	0.17	0.40
19 Cards/Payments	0.13	0.35	RE Services	0.17	0.50
20 Insurance Brokers	0.12	0.24	Cards/Payments	0.06	0.35
21 Alternative AMs	0.09	0.40	Homebuilders	0.03	0.42
22 Homebuilders	0.05	0.42	Insurance Brokers	0.03	0.24
23 Building Products	(0.06)	0.22	Building Products	(0.01)	0.22
24 Fin Tech	(0.07)	0.42	SF REITs	(0.08)	0.06
25 SF REITs	(0.11)	0.06	Fin Services	(0.09)	0.28
26 Fin Services	(0.12)	0.28	Fin Tech	(0.15)	0.42
27 Home Centers	(0.21)	0.29	Home Centers	(0.21)	0.29
28 Apartment REITs	(0.24)	0.19	Apartment REITs	(0.26)	0.19
29 Title Insurers	(0.33)	0.31	Title Insurers	(0.49)	0.31

Mortgage Insurers			
Ticker	R Value		
MTG	0.74		
RDN	0.64		
NMIH	0.57		
ESNT	0.47		
Average	0.61		
Median	0.61		
Std Dev	0.12		

Title Insurers		
Ticker	R Value	
STC	0.02	
FAF	(0.49)	
FNF	(0.52)	
Average	(0.33)	
Median	(0.49)	
Std Dev	0.31	

Home Centers		
Ticker	R Value	
HD	(0.01)	
LOW	(0.42)	
Average	(0.21)	
Median	(0.21)	
Std Dev	0.29	

RE Services		
Ticker	R Value	
RMAX	0.52	
RLGY	(0.19)	
Average	0.17	
Median	0.17	
Std Dev	0.50	

Apartme	Apartment REITs		
Ticker	R Valu		
PPS	0.11		
ESS	(0.06		
EQR	(0.19		
AIV	(0.20		
UDR	(0.32		
AVB	(0.37		
MAA	(0.41		
CPT	(0.45		
Average	(0.24		
Median	(0.26		
Std Dev	0.19		

SF REITs	
Ticker	R Value
AMH	(0.07)
SBY	(0.08)
SWAY	(0.17)
Average	(0.11)
Median	(0.08)
Std Dev	0.06

Homebuilders		
Ticker	R Value	
HOV	0.63	
BZH	0.60	
TOL	0.51	
TMHC	0.40	
WLH	0.31	
MDC	0.27	
KBH	0.03	
MTH	(0.12)	
SPF	(0.32)	
LEN	(0.36)	
PHM	(0.37)	
NVR	(0.38)	
DHI	(0.55)	
Average	0.05	
Median	0.03	
Std Dev	0.42	

Building Products			
Ticker	R Value		
IBP	0.25		
PGEM	0.15		
AMWD	0.10		
USG	0.08		
BLD	0.06		
AWI	0.03		
SWK	(0.05)		
ос	(0.07)		
MHK	(0.08)		
MAS	(0.26)		
FBHS	(0.40)		
SHW	(0.46)		
Average	(0.06)		
Median	(0.01)		
Std Dev	0.22		

These tables show the sensitivity of the various Financials & Housing subsectors to the 10-Year Treasury yield over the past year. We've highlighted the 8 housing sectors. 6 of the 8 are in the bottom quartile for rate sensitivity, meaning that they are among the most inversely correlated subsectors in the group.

Source: Hedgeye, Factset

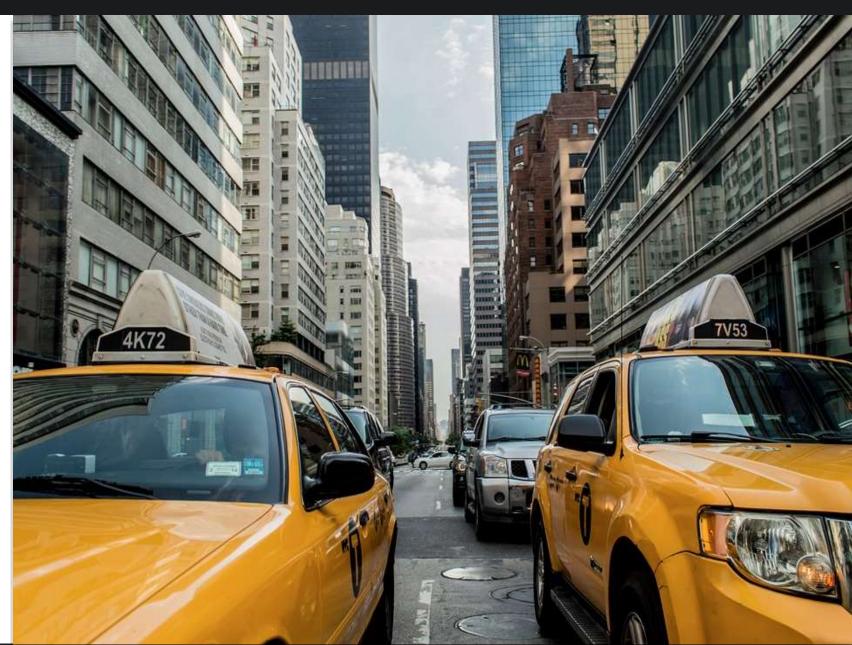


THE FOUR SUBTHEMES OF THE #MANHATTANMOVEOUT

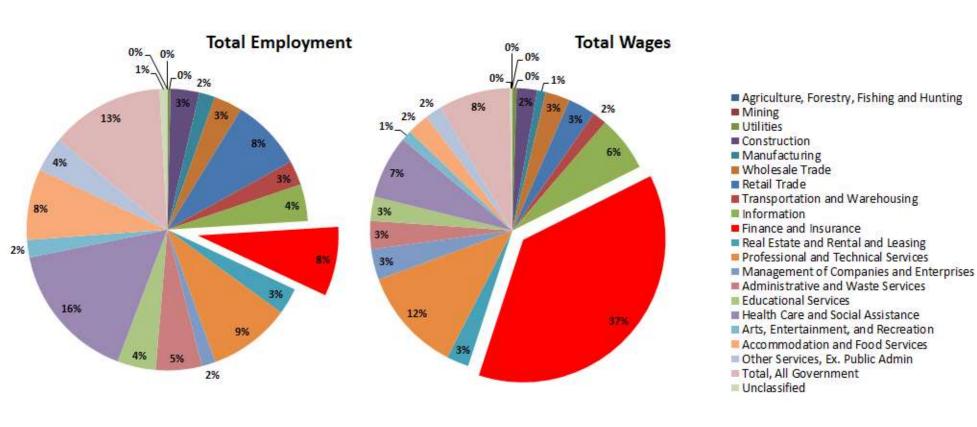
Definancialization

- Outmigration
- Tax Reform

Peak Comps

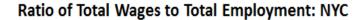


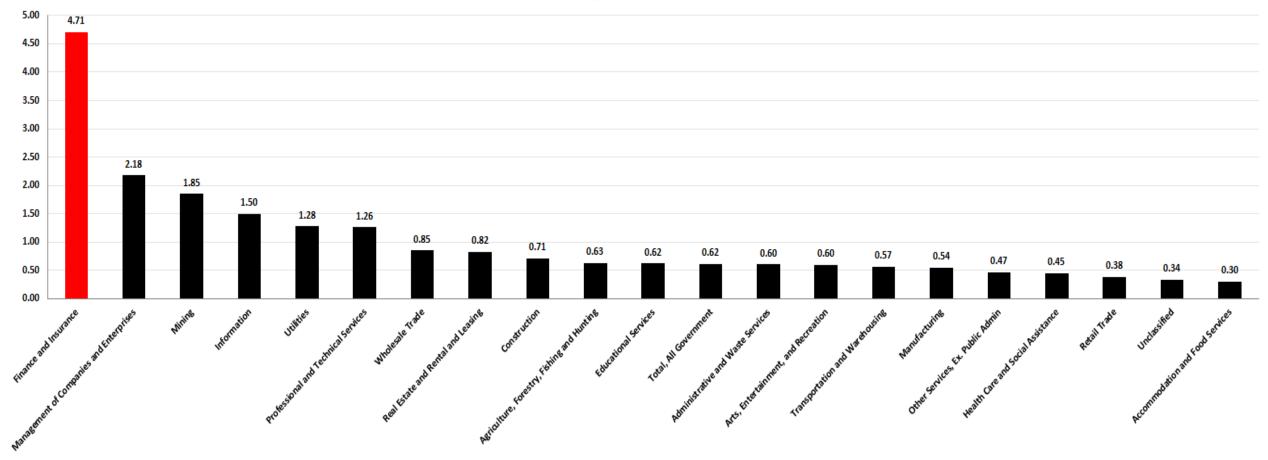
FINANCE JOBS: THE 800 LB GORILLA



The Financial Services and Insurance industry only account for 8% of total employment. However, this sector accounts for 37% of total wages.

FINANCE JOBS: REMARKABLY DISPROPORTIONATE

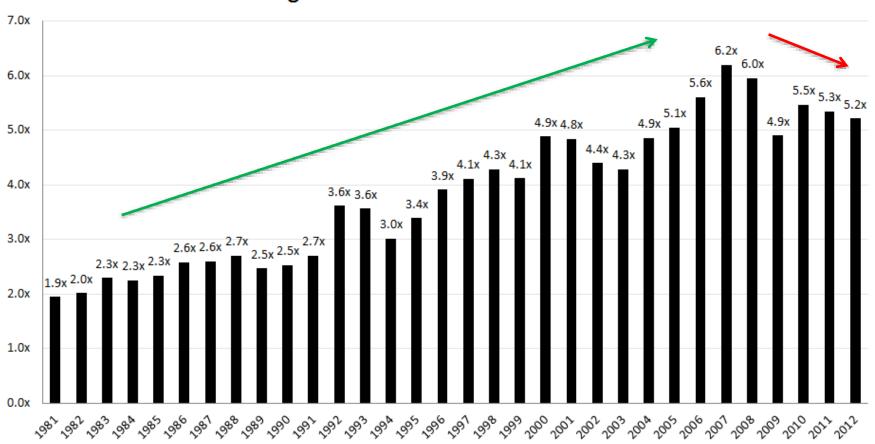




The Financial Services and Insurance industry only account for 8% of total employment. However, this sector accounts for 37% of total wages.

FINANCE: GOTHAM'S AGING KING

Ratio of Average Salaries: Finance and Other Private Sector



Note the inflection that occurred post the Great Recession.

MEANWHILE, THE MARKET'S VALUATION IS STRETCHED

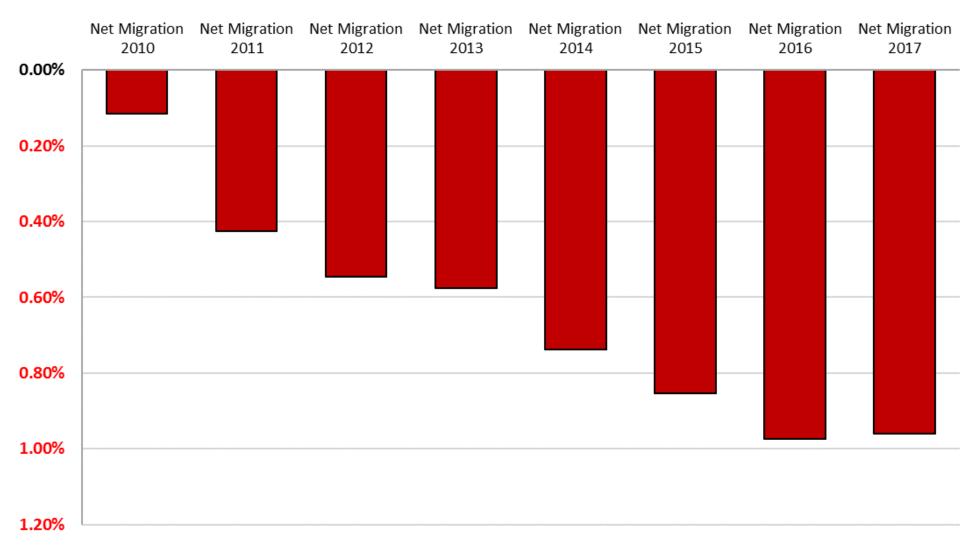


It's worth mentioning that on a CAPE Ratio (Shiller P/E) basis, the market is at 31.5x and is trading above valuation levels seen 95% of the time over the last 135 years.

AQR has analyzed the prospective market returns in the decade following various levels of CAPE valuation and has found that when the market is in the 10th decile, as it is today, the expected forward real return is just 0.5% per year for the next decade.

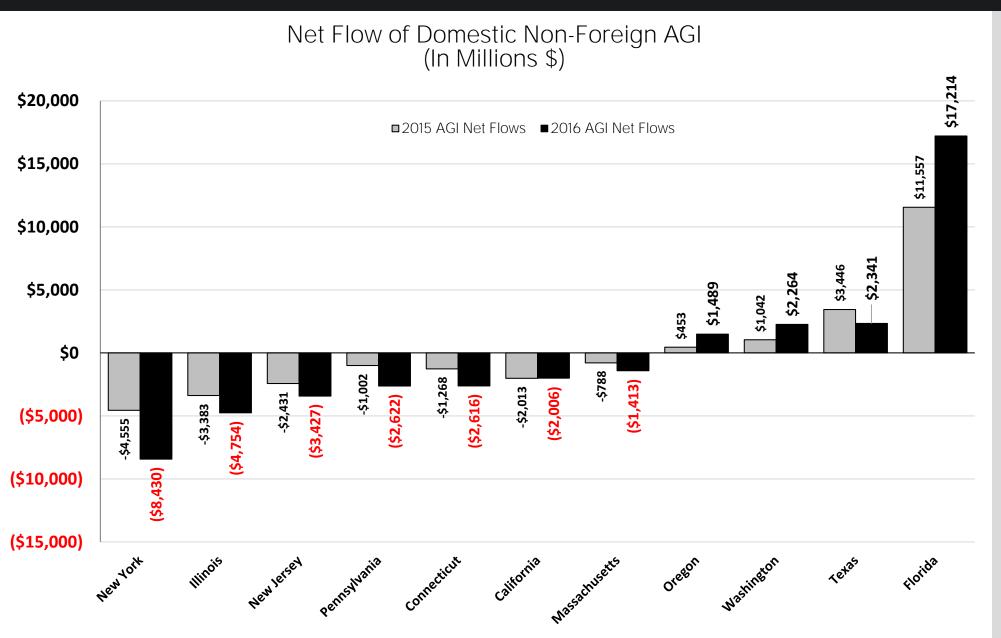
OUTMIGRATION

New York



Outmigration from New York is not a new trend, but one that has been accelerating and one we expect to persist/accelerate further alongside tax reform.

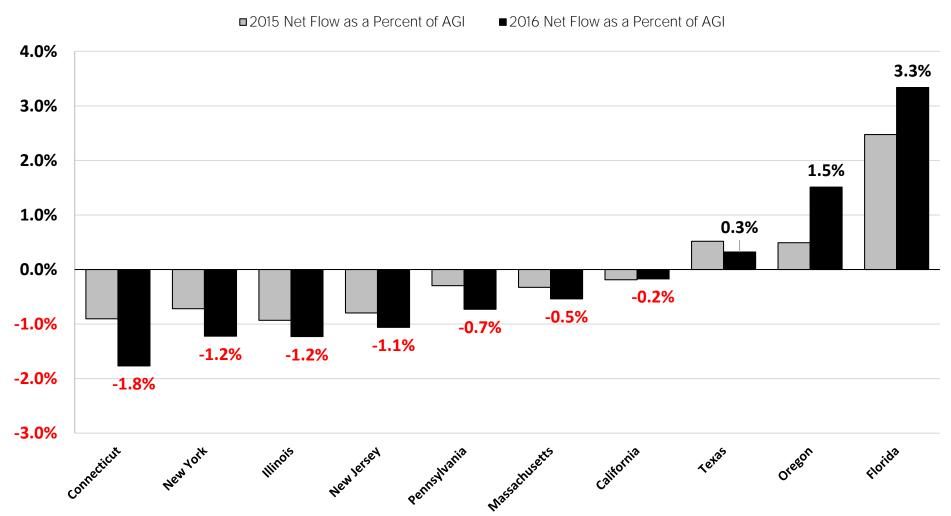
WEALTH IS LEAVING THE NORTHEAST AT AN ACCELERATING RATE



Between 2015 and 2016, \$14.5 billion in AGI, net left the Tri-State area, much to the benefit of Southern states, namely Florida (+\$17.2 billion).

MONEY LEAVING CONNECTICUT AND NEW YORK FAST

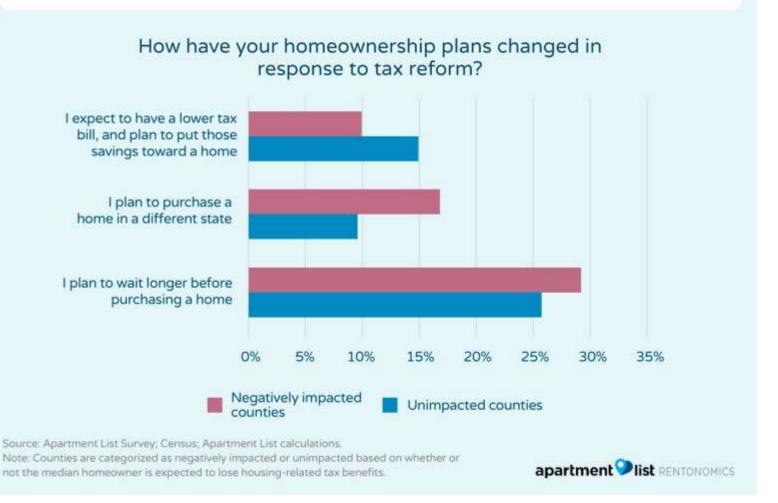




Already, the high SALT states have seen significant, costly outflows of money. The South and the West have benefitted from this move.

TAX REFORM

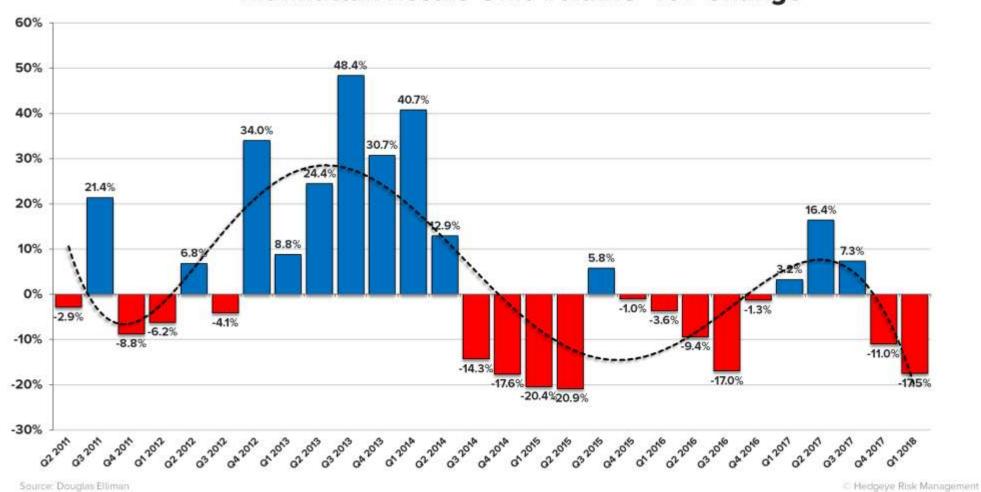
In areas where the changes hit hardest, 18% of potential buyers say that they now plan to purchase a home in a different state.



To no surprise, respondents in areas with high SALT taxes and other negatively-impacted tax related matters are considering moving to more affordable states

RESALE VOLUME SLIDING



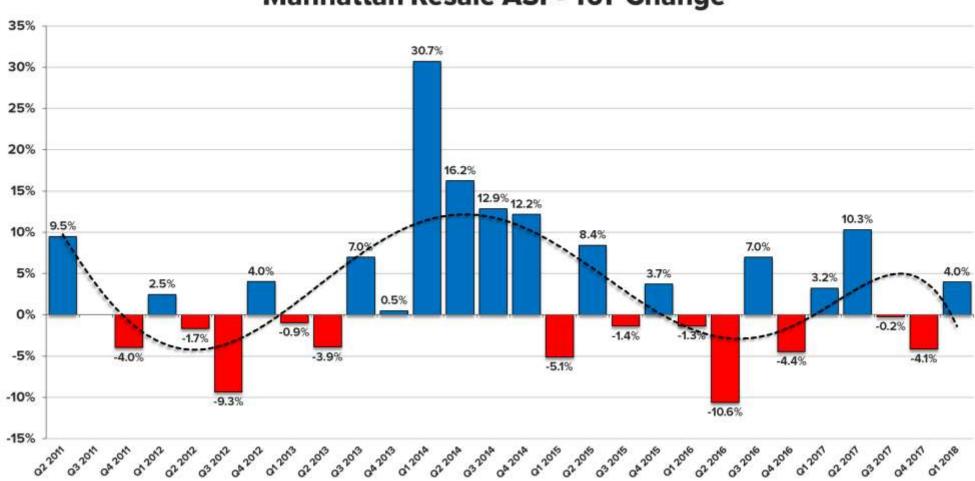


In the aftermath of the Trump Tax Reform's writing and eventual passing, volume demand in the Manhattan resale market faded against relatively weak comps.

The coming 3 quarters will only get more difficult, with some of the strongest quarters in 3 years being comped against.

PRICES ARE UP AND DOWN

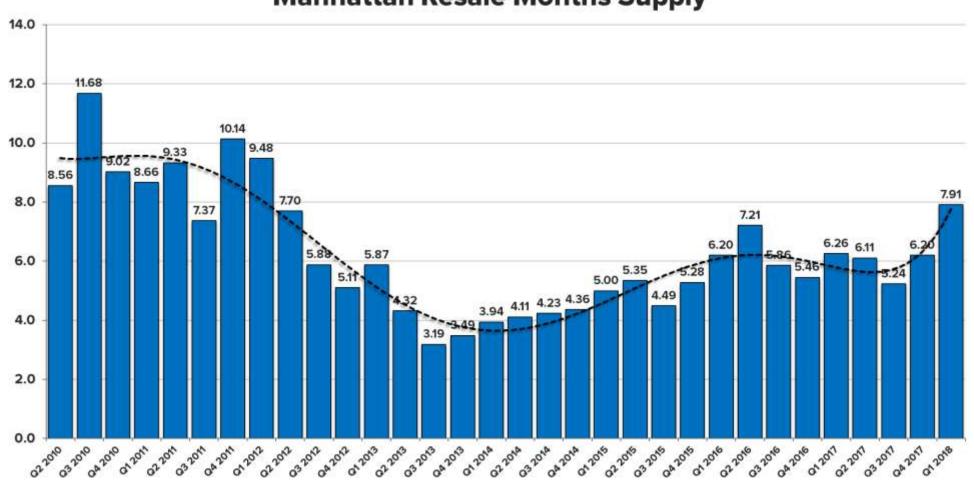




Average selling price was up for the quarter in resales, but this historically has been with little in terms of sequential or seasonal trends.

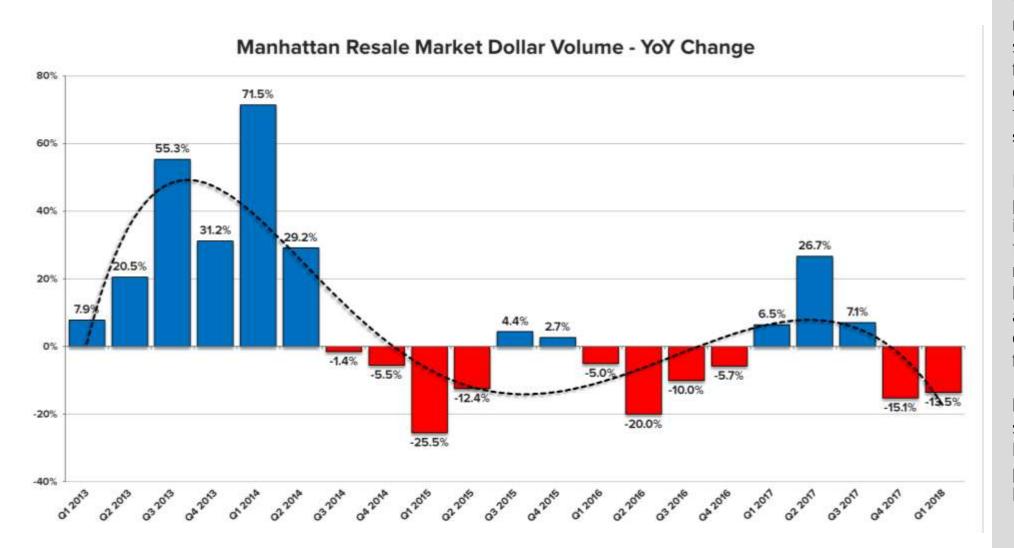
MONTHS SUPPLY TRENDING UP





Most importantly, we are starting to see an upward inflection in the past to markets for months supply of inventory, reaching new cycle highs.

DIFFICULT COMPS ARE COMING



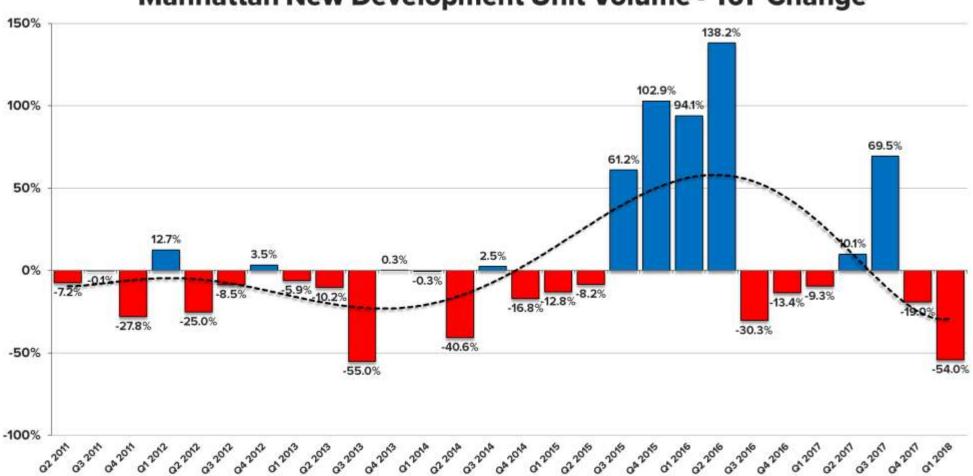
With a significant amount of multifamily housing coming into supply in NYC over the past few quarters, pricing has seen downward pressure, allow for the market to transition to a seller's to a buyer's market.

Buyers have no intent on purchasing an apartment immediately when they have the opportunity to drive negotiations. Well informed buyers realize that NYC prices are forward-trending flat to down, putting the cards in their favor.

Moreover, out of region buyers see the Manhattan market as less desirable from a tax perspective, pushing cost of living even higher.

NEW DEVELOPMENT IN ROUGH WATERS

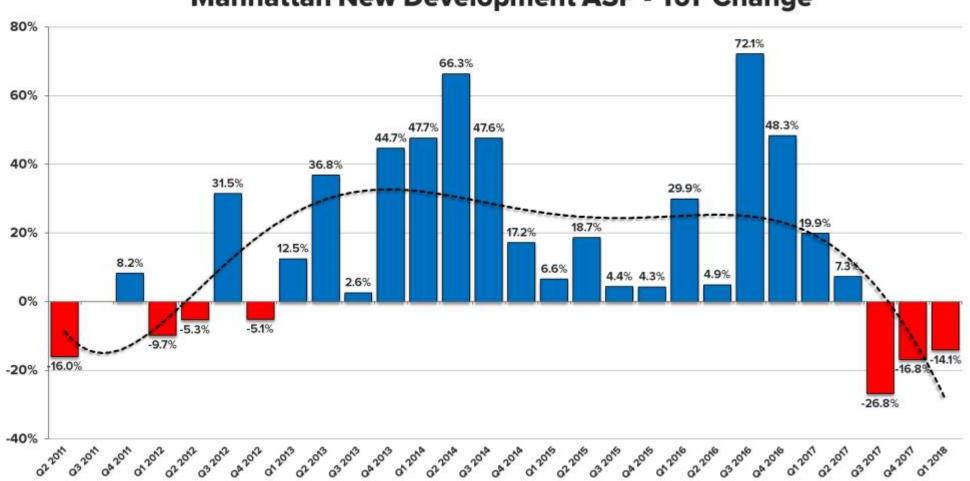




Since rampant building brought significant new units to the market, New Development has had very difficult comps to match, with the forward months only getting harder.

DECLINE PRICES



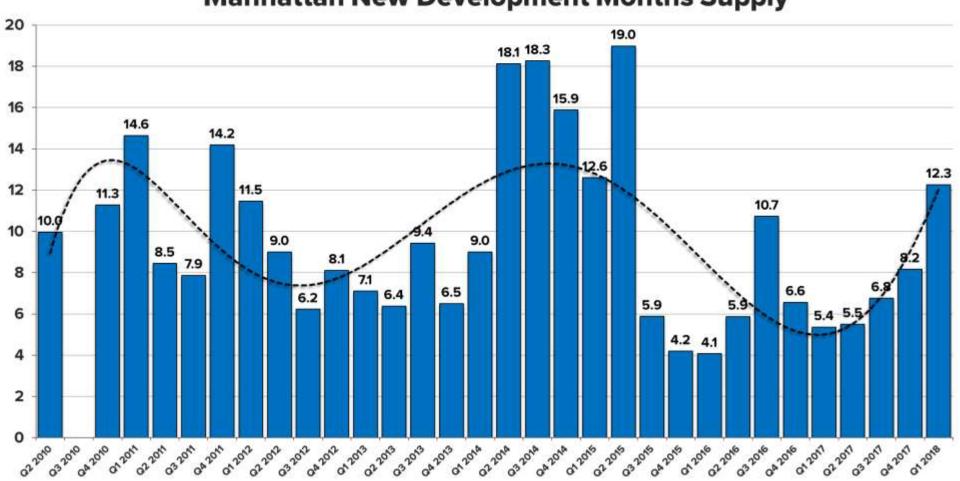


ASP continues to decline, albeit at decelerating rates on the backs of easy comps. The next few quarters will be easy comps as well.

Given the excess of supply existing in the market, pricing has become more sensitive to the demands of the buyers.

NEW DEVELOPMENT ON SHORT CYCLE

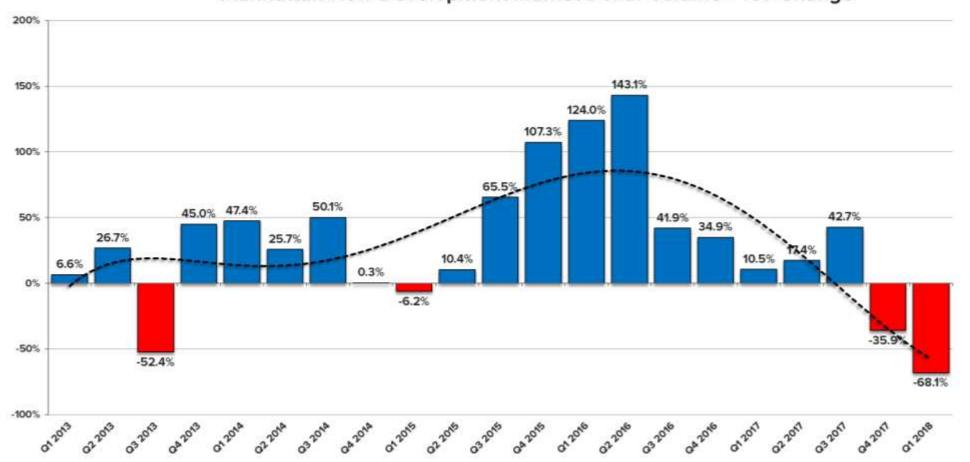
Manhattan New Development Months Supply



Months supply of new development in Manhattan increased nearly ~50% sequentially and ~128% annually in the first quarter.

NEW DEVELOPMENT MARKET: TOUGH COMPS, OR WHAT?

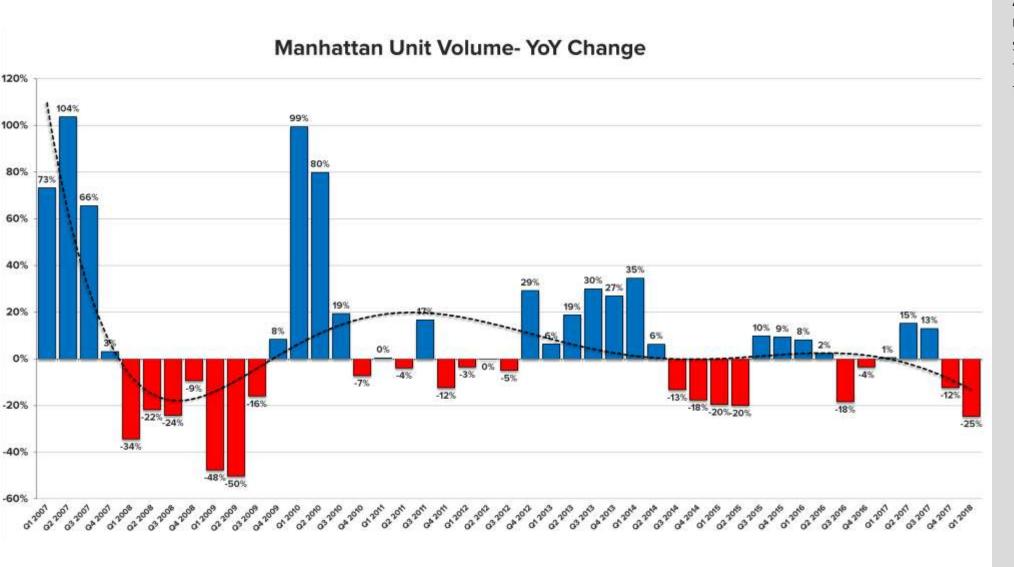




This downward inflection has been some time coming following the past 2-3 years of significant growth in the New Development market. In its time, it leached some buyers away from the resale market; now, the supply/dynamic has edge in favor of the buyers.

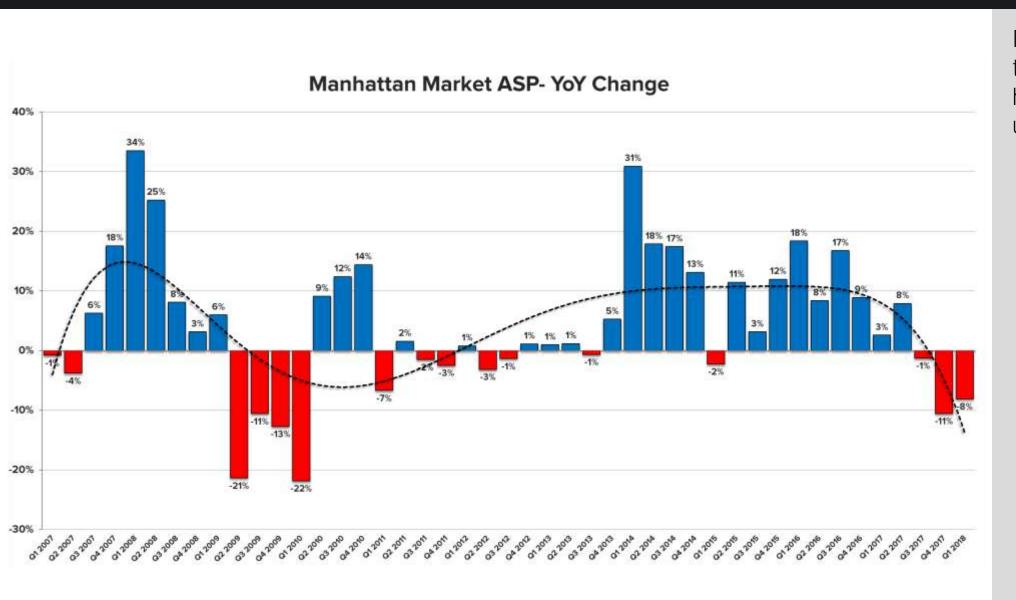
Out quarters look to continue being tough on a comp basis.

MANHATTAN SALES VOLUME SLOWING



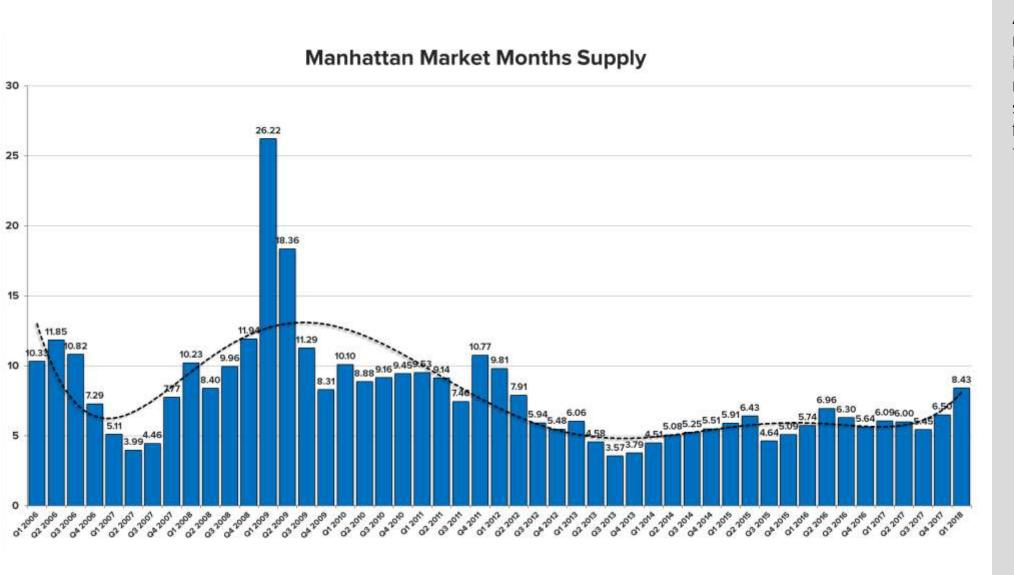
Against relatively weak comps, unit volume in Manhattan fell significantly as buyers removed themselves from the market for the near to immediate term.

MANHATTAN ASP SUBMERGED



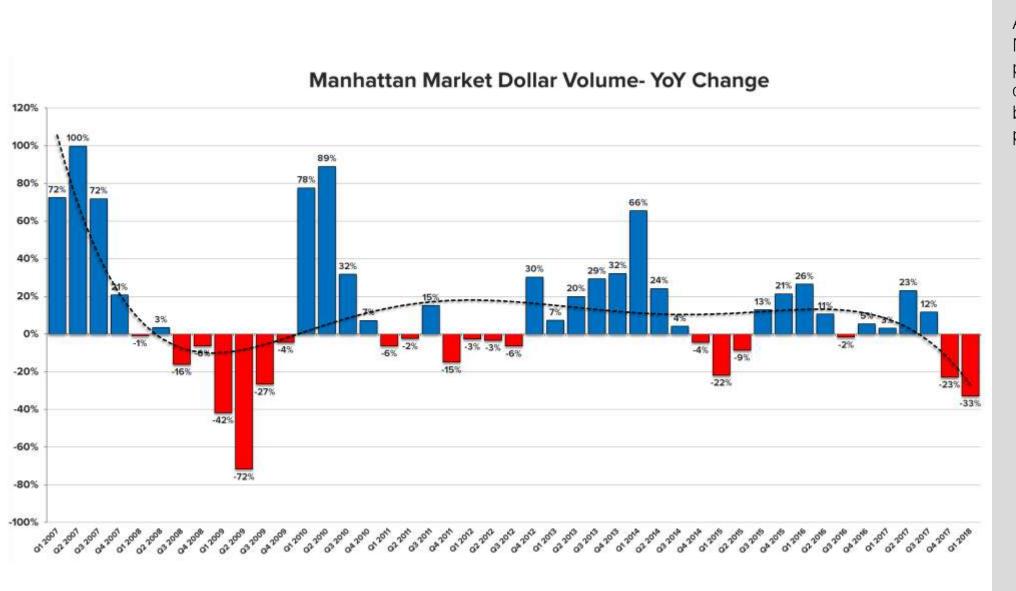
Following the passing of tax reform, Manhattan home pricing has been under assault.

MANHATTAN MONTHS SUPPLY WITH RAPID INCREASE



As was the case with the submarket indices so too with the inventory of the broader market. Manhattan is seeing significant upward inflections for the first time since before the recession

MANHATTAN MARKET A BUYER'S MARKET?

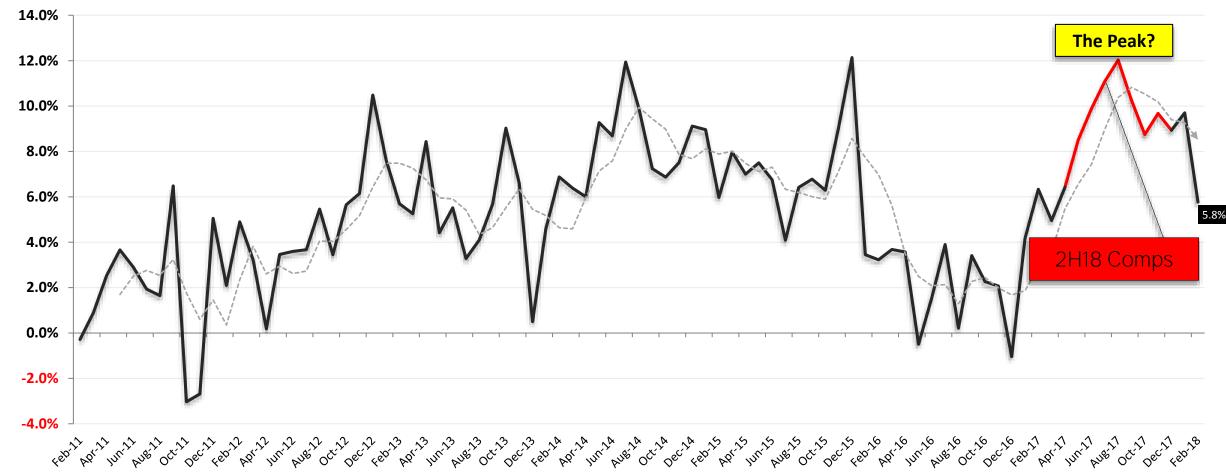


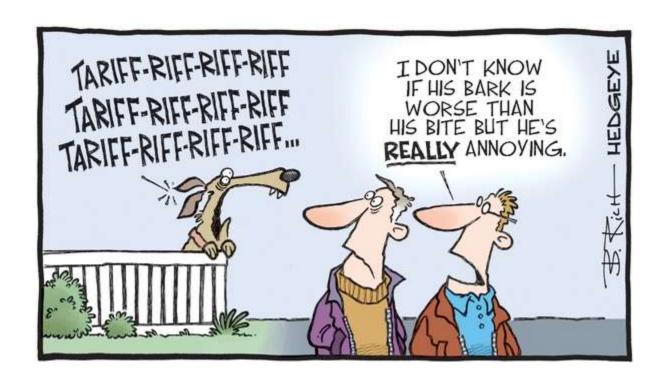
As both volume and pricing in NYC are put to task, informed prospective buyers are holding out of the market for the time being, believing that price will pan out in their favor.

AND COMPS FOR THE HIGH END ONLY GET TOUGHER!

RAMPANT ASSET PRICE INFLATION, ATH'S AND THE BEST RISK ADJUSTED RETURNS OF THE CYCLE DROVE LUXURY CONSUMPTION GROWTH TO ITS FASTEST PACE OF THE CYCLE IN 2017.







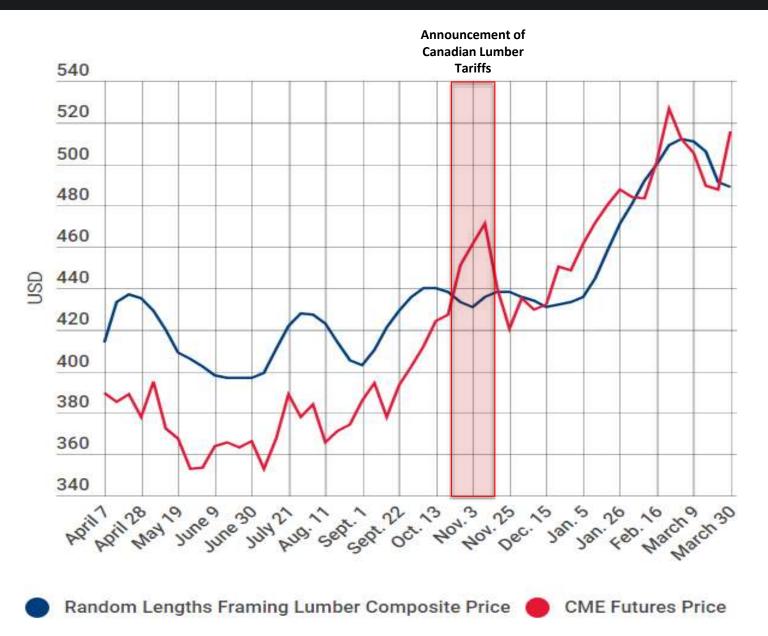
TERROR FROM TARIFFS?

36 WEEKS IN TARIFFS

- November 2017- Canadian Lumber Duties
- January 2018- Solar Panel and Washing Machine Tariffs
- March 2018- Tariffs on Steel and Aluminum Imports
- March 2018- Chinese Counter-Tariffs on 128 US Products
- April 2018- Continued Posturing from the US and China

In what has been a mounting series of new trade battles between economic partners, some components of home building have become more expensive in the aftermath.

TARIFFS HAVE AN IMMEDIATE IMPACT ON THE COST OF INPUT

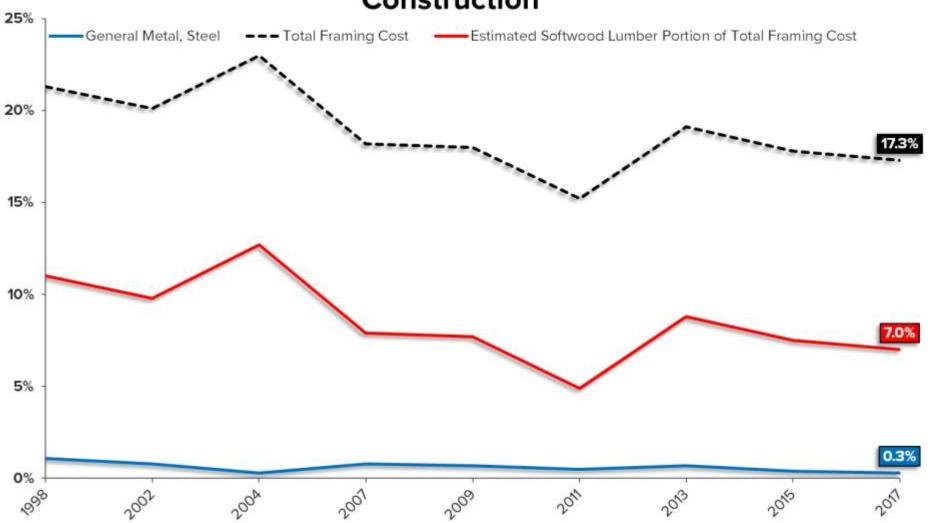


Canadian Lumber Tariffs were announced on November 3rd 2017 and carried immediate price consequences. From peak price pre-announcement to peak post, the cost of lumber increased +15.9% in the market. Lumber prices are currently running +35% Y/Y

Note the pricing is comprised using the highest volume-producing regions within the US and Canada.

SINGLE FAMILY HOME CONSTRUCTION DOESN'T USE MUCH METAL

Percentage of the Total Cost of Single Family Home Construction



Fortunately for the home builders, the cost of building a single family home should not be dramatically impacted by the tariffs on steel and aluminum.

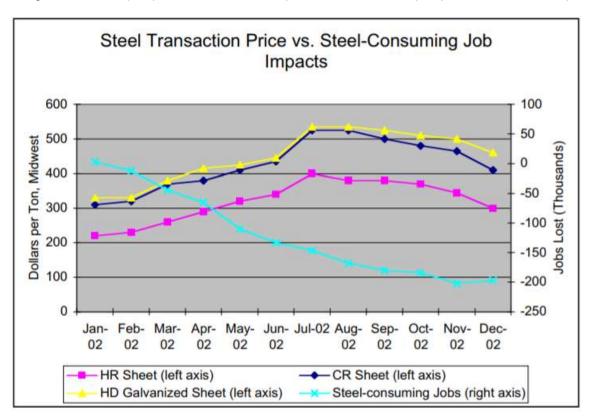
For the average single-family construction cost of \$237,760, only \$713.28 in cost is at risk from metal price increases.

In the case of lumber, roughly ~\$16,650 in input costs were exposed to rising lumber prices. Since the November Canadian duties, the cost of building a single family home in the US increased around \$2,000.

IF HISTORY REPEATS, HOUSING'S DEMAND DRIVERS ARE AT RISK

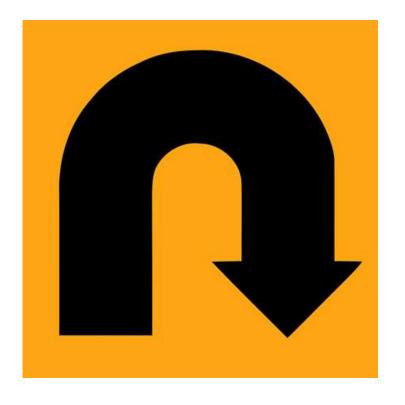
REVISITING BUSH-ERA STEEL TARIFFS

- 200,000 Americans lost jobs due to higher steel prices in 2002
 - \$4B in lost wages from February to November 2002
 - One out of four of these jobs occurred in the metal manufacturing, machinery and equipment/transportation equipment and parts sectors



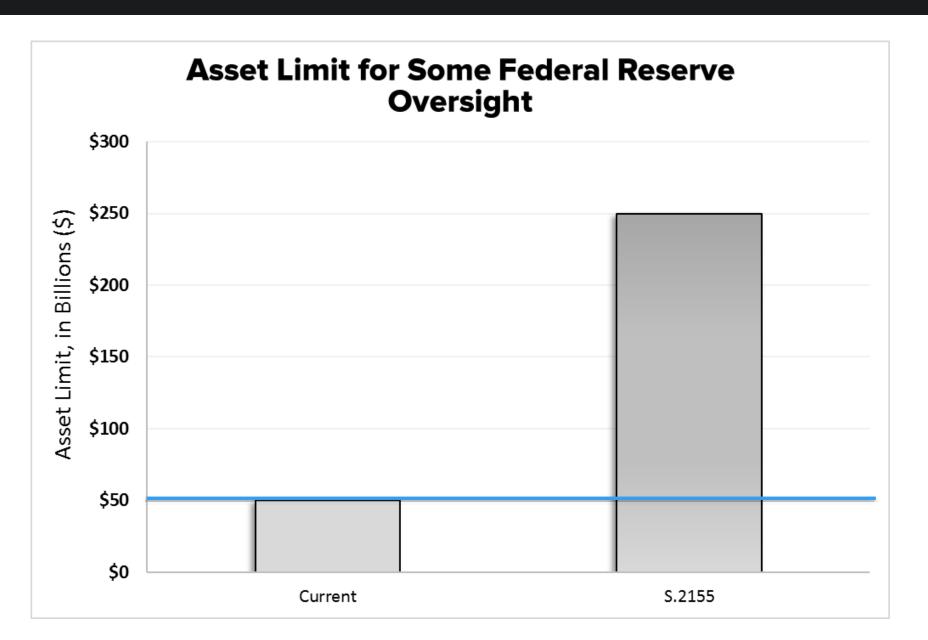
The introduction of tariffs has a historical context of creating disruptions in employment and lost wages. This only exacerbates if tariffs expand into a trade war.

Keep in mind the macroeconomic drivers of housing demand- namely, employment, wage growth, and rising equity. The loss of jobs offsets the demand



ROLLING BACK DODD-FRANK

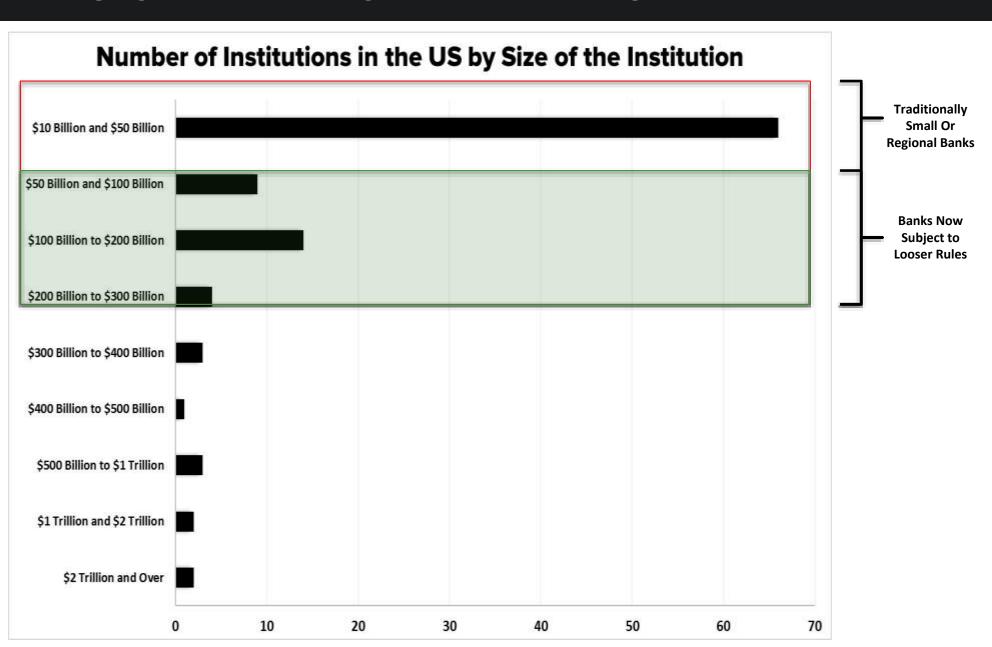
SO WHAT CHANGED?



The changes to be made to Dodd-Frank via S.2155 would raise the limit in which a bank is considered "too big to fail" from \$50B to \$250B, allowing around two dozen midsized US banks to avoid certain regulation and oversight from the Fed.

The bill also exempts banks that extend 500 or fewer mortgages a year from reporting certain home loan data to regulators, and broadens what a qualified mortgages is.

REGIONAL AND SMALL BANKS BENEFIT



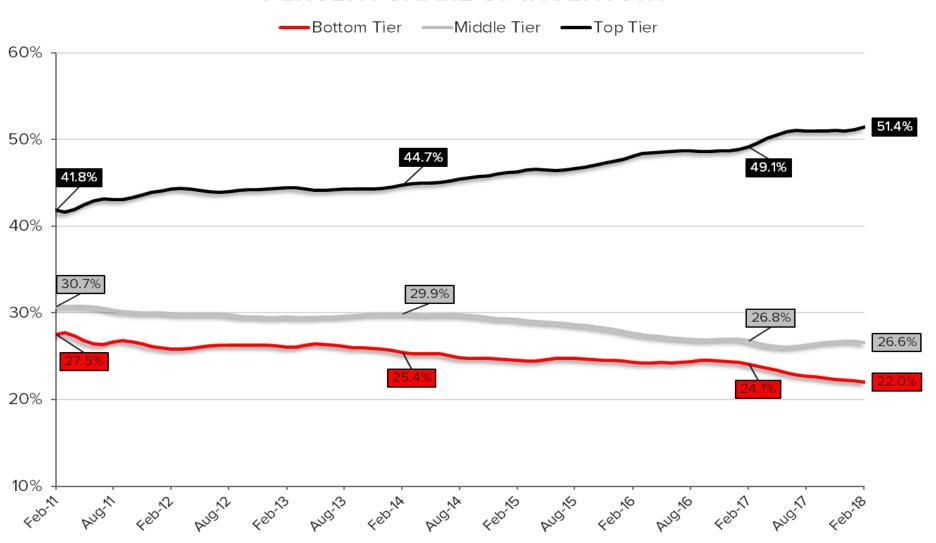
By and large, the banks face reduced regulation. Including the likes of Citizens, SunTrust, and BMO, those impacted are primarily regional players filling the needs of their local markets.

Included in the rollback:

- Loosening the Home Mortgage Disclosure Act
- Eliminates escrow requirements for higher cost mortgages made by banks and credit unions with assets up to \$10B (up from \$2B)
- For the above banks and CUs, the bill would exempt loans held in portfolio from requirements under the Qualified Mortgage rule.
- A rollback of appraisal requirements for higher-risk mortgages in rural areas

A REMINDER OF THE EXISTING CONDITIONS

HOUSING INVENTORY BY PRICE TIER, PERCENT SHARE OF INVENTORY

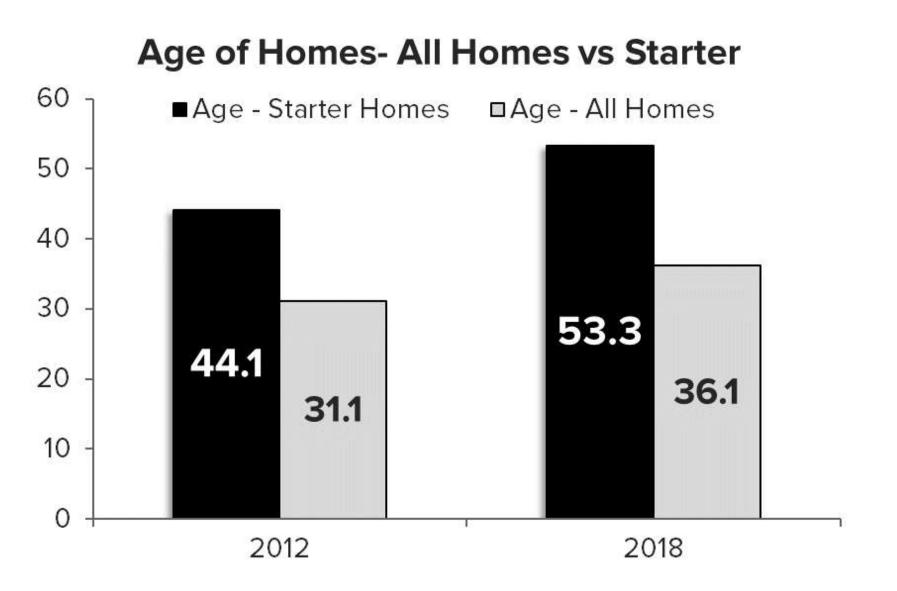


The expansion and loosening of mortgage financing would typically be a bullish event for demand, particularly at the low/middle tiers.

However, Supply, not Demand, remains the bottleneck to rising transaction volume.

In fact, increased demand at the low-middle end would likely serve to exacerbate the existing demand-supply imbalance.

ENTRY LEVEL HOMES - AGING GRACEFULLY?



On the whole, the available stock of starter homes are both significantly older than the average of all homes, but also far older than they used to be.

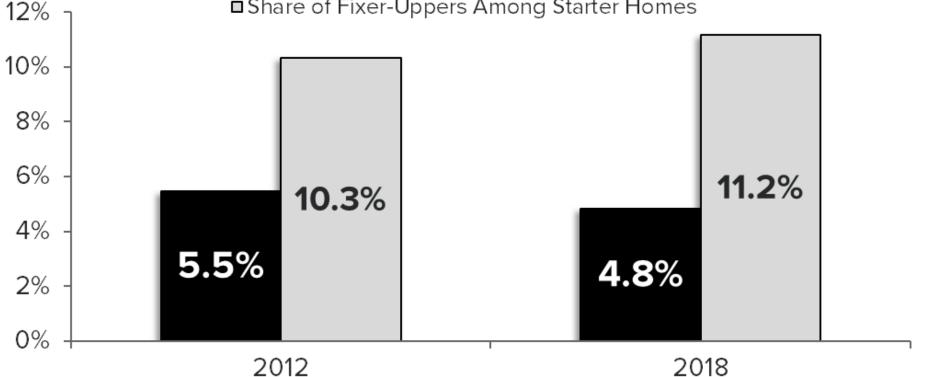
Since 2012, the average age of a starter level home has increased +9.2 years, whereas the average home has increased in age only +5.0 years as the mix of new construction aims more towards the trade up market.

NO, THEY'VE AGED MORE LIKE MILK

Share of Fixer-Uppers: All Homes vs Starter

■ Share of Fixer-Uppers Among All Homes

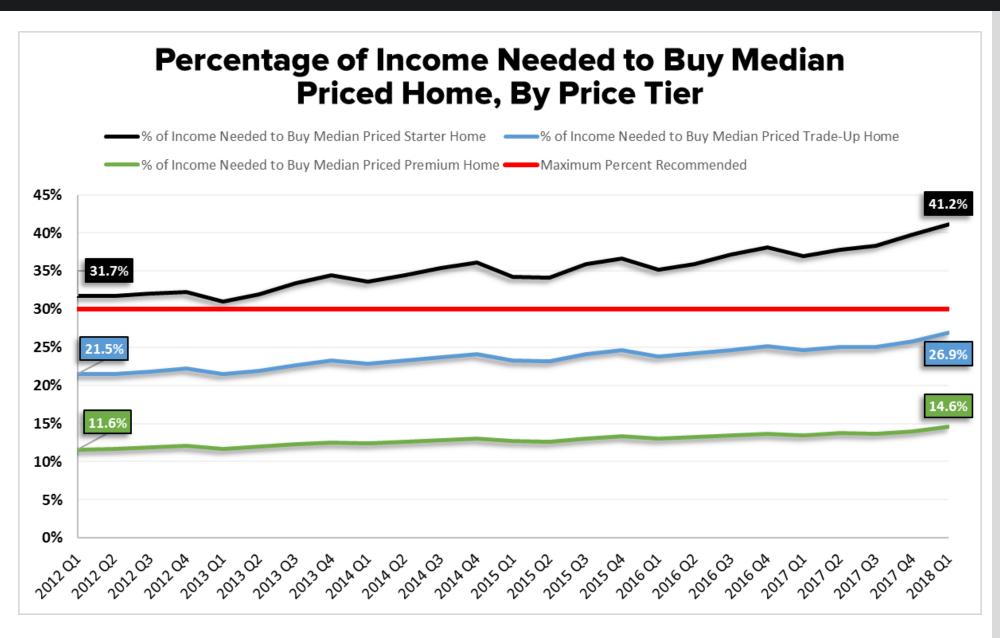




Whereas the national average percentage of homes classified as "Fixer-Uppers" has declined over the past 6 years by -70bps, it has increased by +90bps for starter homes

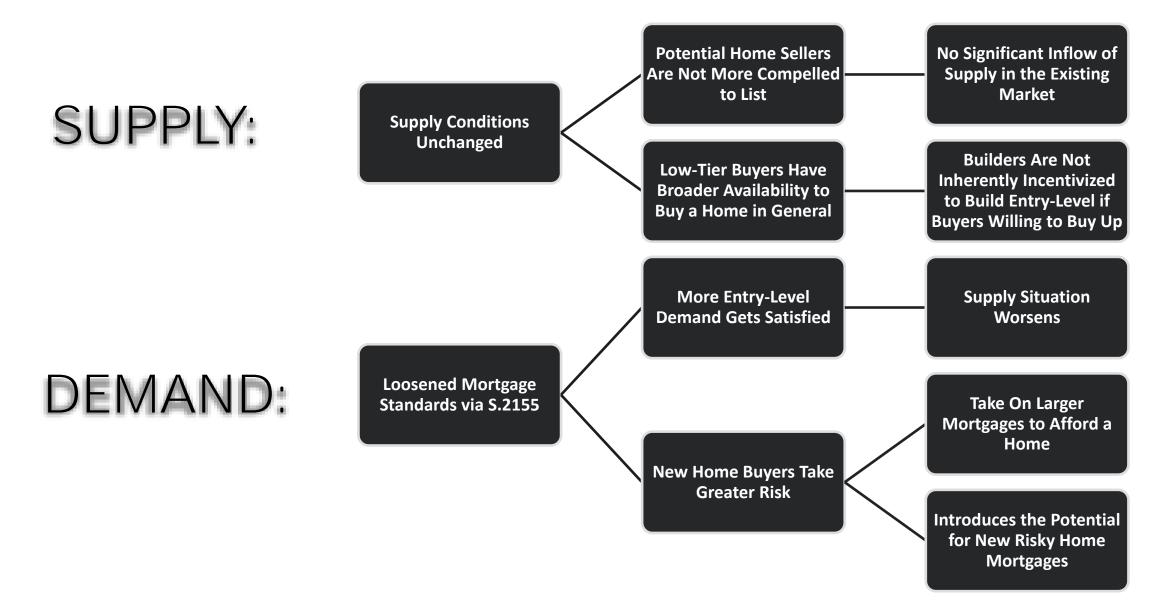
For a new entry level homebuyer: the supply pool continues to shrink, grow more expensive and in increasing need of renovation.

OLDER, WORSE, AND MORE UNAFFORDABLE



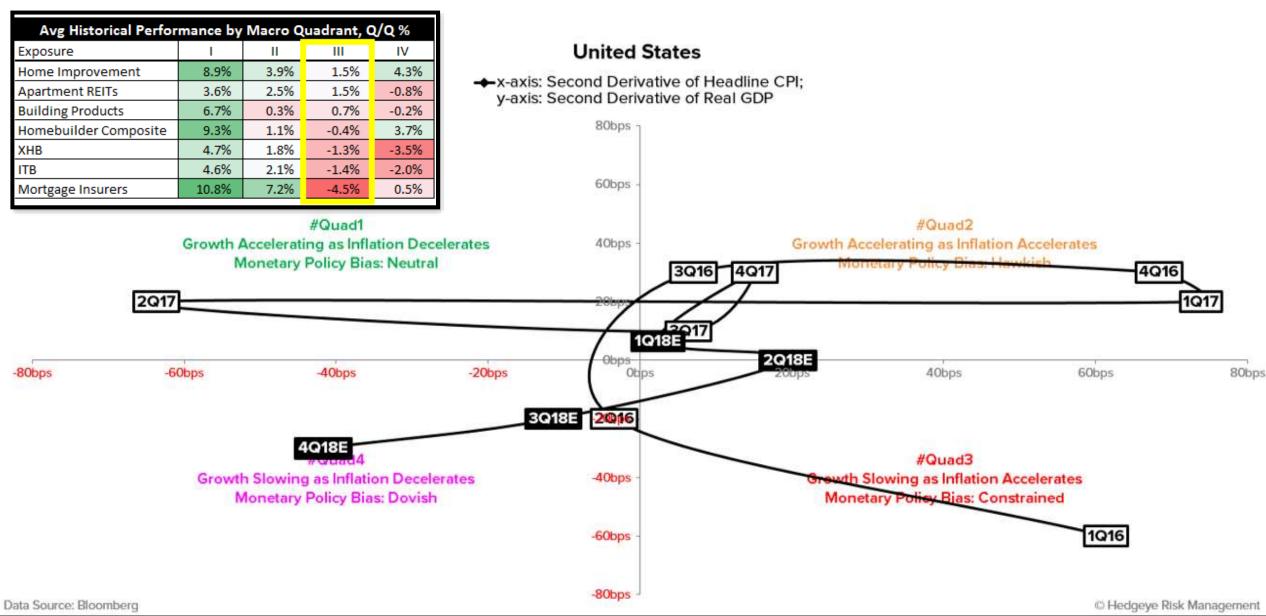
Unsurprisingly, acute supply tightness at the entry level has driven premium price growth at and declining affordability.

A TREE OF OUTCOMES





MACRO OVERLAY = QUAD2/3



HOUSING: STYLE FACTOR PERFORMANCE

SPX: STYLE FACTOR PERFORMANCE*

	FACTOR	3M % Chg	6M % Chg	12M % Chg	
DEBT	High Debt/EV	-6.4%	-1.4%	-1.7%	
DE	Low Debt/EV	-2.0%	11.9%	27.5%	
	High Short Interest	-4.6%	6.2%	4.4%	
S	Low Short Interest	-3.4%	5.2%	19.6%	
BETA	High Beta	-5.3%	7.3%	18.9%	
BE	Low Beta	-0.9%	1.4%	3.3%	
YIELD	High Yield	-6.0%	-4.2%	-4.6%	
¥	Low Yield	-2.9%	9.5%	22.5%	
MKT	MCAP Bottom 25%	-6.7%	0.4%	3.2%	'
S M	MCAP Top 25%	-3.4%	5.7%	19.2%	
Sales	Top 25% Sales Growth	-2.9%	6.7%	20.0%	
Sa Gro	Bottom 25% Sales Growth	-5.2%	3.1%	4.2%	
EPS	Top 25% EPS Growth	-4.5%	5.6%	16.2%	
E Gro	Bottom 25% EPS Growth	-3.0%	3.8%	7.4%	

GREEN = Relative Outperformance Over Given Duration

HOUSING: STYLE FACTOR PERFORMANCE*

	FACTOR	3M % Chg	6M % Chg	12M % Chg
ţ	High Debt/EV	-7.4%	-0.9%	10.9%
	Low Debt/EV	-10.3%	3.5%	17.3%
<u></u>	High Short Interest	-11.9%	2.3%	18.1%
	Low Short Interest	-8.3%	0.7%	10.6%
BETA	High Beta	-12.6%	1.6%	17.7%
BE	Low Beta	-5.5%	1.4%	11.3%
MELD	High Yield	-6.2%	-1.4%	10.6%
¥	Low Yield	-12.5%	2.8%	16.4%
주 6	MCAP Bottom 25%	-12.9%	0.1%	12.0%
	MCAP Top 25%	-4.8%	2.6%	16.2%
	Top 25% Sales Growth	-10.2%	5.1%	23.7%
Sa	Bottom 25% Sales Growth	-6.9%	-1.7%	6.8%
N.	Top 25% EPS Growth	-8.0%	5.0%	18.2%
<u>а</u> 6	Bottom 25% EPS Growth	-9.6%	-2.7%	9.2%

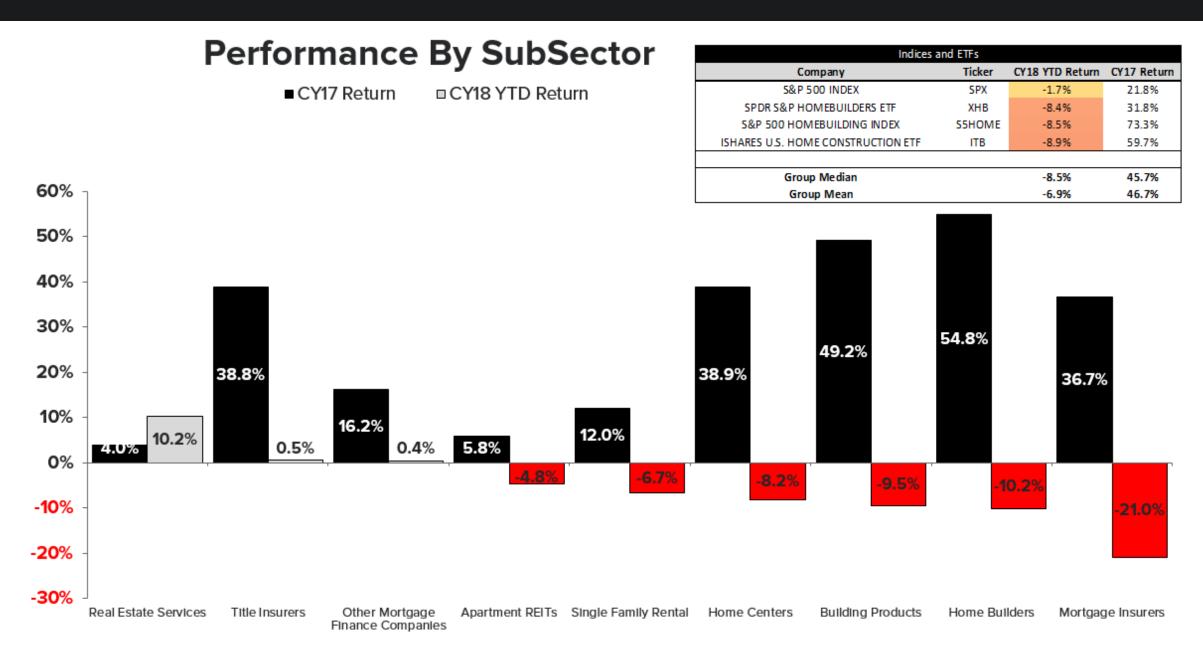
^{*}Mean Performance of Top Half vs. Bottom Half of companies for given style factor

Sector Style Factor Exposure Ranking

SECTOR	FACTOR SCORE	
Home Centers	21.00	St
Building Products	20.00	yle
Apartment REITs	17.00	Factor , Mark
Title Insurers	17.00	tor
Other Mortgage Finance	17.00	actor Expo Market Cap
Mortgage Insurers	17.00	ap & c
SF Rental	11.00	, Que
Real Estate Services	9.00	re to: Quality
Home Builders	6.00	~

^{*}Mean Performance of Top Quartile vs. Bottom Quartile, S&P500 Companies

YTD PERFORMANCE



SENTIMENT SCORING



	Hon			
	Company	Ticker	Sentiment Soure	YTD Return
	LOWE'S COS	LOW	83	6.2%
_	HOME DEPOT	HD	88	-8.5%
	Group Median		85	-7.4%
	Group Mean		85	-7.4%

	Other Mortgag	e Finance C	ompanies	
	Company	Ticker	Sentiment Score	YTD Return
	CORELOGIC	CLGX	3.4	-2.1%
-	ELLIE MAE	EIII	35	6.2%
-	Group Median		34	1.9%
	Group Mean		34	1.9%

Apartment REITs					
Company	Ticker	Sentiment Score	YTD Return		
ESSEX PROPERTY TRUST	ESS	46	0.2%		
EQUITY RESIDENTIAL	EQH	47	1.7%		
APARTMENT INVT & MGMT	AfV	47	5.7%		
UDR	UDR	49	-7.1%		
AVALONBAY COMMUNITIES	BVA:	55	-6.5%		
CAMBEN PROPERTY TRUST	CPT	6.1	-7.5%		
MID-AMERICA APARTMENT COMMUNITIES	MAA	73	4.3%		
Group Medien		49	-6.5%		
Group Meen		54	-5.2%		

Company	Ticker	Sentiment Score	YTD Return
USG	USG	18	2.9%
ARMSTRONG WORLD INDUSTRIES	AWI	27	-7.4%
ARMSTRONG FLOORING	AFI	45	18.5N
FORTUNE BRANDS HOME & SECURITY	FIBHS	51	-14.2%
PLY GEM HOLDINGS	PGEM	52	37.0%
INSTALLED BUILDING PRODUCTS	184	58	26.2%
OWENS CORNING	OC.	56	-11.7%
MASCO	MAS	57	-7.1%
AMERICAN WOODMARK	AMWD	63	-26.3%
SHERWIN-WILLIAMS	SHW	72	-5.3%
STANLEY BLACK & DECKER	SWK	80	-10.5N
MOHAWKINDUSTRIES	MHK	102	-13.4%
TOPMULD	BLD	9.0	2.0%
Group Median		56	-10.5%
Group Mean		57	-9.1%

Mortgage Insurers					
Company	Ticker	Sentiment Score	YTD Return		
NMI HOLDINGS	MMIH	82	-18.8%		
RADIAN GROUP	RDN	162	-21.3%		
MGIC INVESTMENT	MTG	88	23.0%		
ESSENT GROUP	ESNT		17.2%		
Group Median		85	-20.1%		
Group Mean		85	-20.1%		

Company	Ticker	Sentiment Score	YTD Return
REALOGY HOLDINGS	RLGY	19	4.2%
REDEIN	ROTH	21	27.6%
RE/MAX HOLDINGS	RIMAX	27	22.1%
ZILLOW GROUP INC - C	Z	310	30.9%
ZILLOW GROUP INC - A	26	42	31.9%
Group Median		27	22.1%
Group Mean		28	12.3%

Company	Ticker	Sentiment Score	YTD Return
INVITATION HOMES	INVH	57	-3.5%
AMERICAN HOMES 4 RENT	AMH	72	-8.9%
Group Median		65	-6.2%
Group Mean		65	-6.2%

Title Insurers					
Company	Ticker	Sentiment Score	YTD Return		
STEWART INFORMATION SERVICES	STC	51	3.5%		
FIRST AMERICAN FINANCIAL	FAF	63	-0.2%		
FIDELITY NATIONAL FINANCIAL	FNF	75	-2.6%		
Group Median		63	-0.2%		
Group Mean		63	0.2%		

High sentiment scores generally correspond to stocks at risk of downside due to consensus bullishness, whereas those stocks with low sentiment scores have the potential to outperform based on consensus bearishness.

YTD PERFORMANCE BY STOCK

Home Builders						
Company	Ticker	CY18 YTD Return	CY17 Return			
FIVE POINT HOLDINGS	FPH	3.4%	N/A			
WILLIAM LYON HOMES	WLH	-1.596	52.8%			
M/I HOMES	MHO	-2.5%	36.6%			
LENNAR	LEN	-3.8%	48.0%			
TAYLOR MORRISON HOME	TMHC	-5.6%	27.1%			
TRI POINTE GROUP	TPH	-6.0%	56.1%			
MDC HOLDINGS	MDC	-8.8%	38,6%			
PULTEGROUP	PHM	-9.9%	83.4%			
TOLL BROTHERS	TOL	-10.3%	55.8%			
KB HOME	KBH	-10.4%	103.0%			
NVR	NVR	-11.2%	110.2%			
DR HORTON	DHI	-11.5%	89.1%			
MERITAGE HOMES	MTH	-12.0%	47.1%			
NEW HOME CO	NWHM	-13.6%	7.0%			
BEAZER HOMES	BZH	-16.2%	44.4%			
HOVNANIAN ENTERPRISES	HOV	-42.7%	22.7%			
Group Median		-10.1%	48.0%			
Group Mean		-10.2%	54.8%			

Home Centers						
Company	Ticker	CY18 YTD Return	CY17 Return			
LOWE'S COS	LOW	-7.9%	33.3%			
HOME DEPOT	HD	-8.5%	44.6%			
Group Median		-8.2%	38.9%			
Group Mean		-8.2%	38.9%			

Other Mortgage Finance Companies						
Company	Ticker	CY18 YTD Return	CY17 Return			
ELLIE MAE	ELLI	4.196	6.8%			
CORELOGIC	CLGX	-3.3%	25.5%			
Group Median		0.4%	16.2%			
Group Mean		0.4%	16.2%			

Building Products					
Company	Ticker	CY18 YTD Return	CY17 Return		
PLY GEM HOLDINGS	PGEM	16.8%	13.8%		
USG	USG	2.9%	33.5%		
TOPBUILD	BLD	2.1%	112.8%		
SHERWIN-WILLIAMS	SHW	-4.9%	54.1%		
ARMSTRONG WORLD INDUSTRIES	AWI	-7.8%	44.9%		
MASCO	MAS	-8.3%	40.5%		
STANLEY BLACK & DECKER	SWK	-11.5%	50.5%		
OWENS CORNING	OC	-13.1%	80.3%		
MOHAWK INDUSTRIES	MHK	-14.7%	38.2%		
FORTUNE BRANDS HOME & SECURITY	FBHS	-14.7%	29.5%		
ARMSTRONG FLOORING	AFI	-18.8%	-15.0%		
INSTALLED BUILDING PRODUCTS	JBP	-23.8%	83.9%		
AMERICAN WOODMARK	AMWD	-27.3%	73,1%		
Group Median		-11.5%	44.9%		
Group Mean		-9.5%	49.2%		

Mortgage Insurers					
Company		Ticker	CY18 YTD Return	CY17 Return	
ESSENT GROU	P	ESNT	-18.0%	34.1%	
NMI HOLDING	S	NMIH	-19.4%	59.6%	
RADIAN GROU	P	RDN	-21.8%	14.7%	
MGIC INVESTME	ENT	MTG	-24.7%	38.5%	
Group Media	n		-20.6%	36.3%	
Group Mean			-21.0%	36.7%	

Real Estate Services					
Company	Ticker	CY18 YTD Return	CY17 Return		
ZILLOW GROUP INC - A	ZG	27.6%	11.8%		
ZILLOW GROUP INC - C	Z	26.4%	12.2%		
RE/MAX HOLDINGS	RMAX	22.2%	-12.3%		
REALOGY HOLDINGS	RLGY	3.2%	4.3%		
REDFIN	RDFN	-28.5%	N/A		
Group Median		22.2%	8.0%		
Group Mean		10.2%	4.0%		

Single Family Rental				
Company	Ticker	CY18 YTD Return	CY17 Return	
INVITATION HOMES	INVH	-3.8%	19.0%	
AMERICAN HOMES 4 RENT	AMH	-9.6%	5.0%	
Group Median		-6.7%	12.0%	
Group Mean		-6.7%	12.0%	

Titl	e Insurers		
Company	Ticker	CY18 YTD Return	CY17 Return
STEWART INFORMATION SERVICES	STC	3,8%	-5.5%
FIRST AMERICAN FINANCIAL	FAF	-0.3%	57.9%
FIDELITY NATIONAL FINANCIAL	FNF	-2.0%	64.0%
Group Median		-0,3%	57.9%
Group Mean		0.5%	38.8%

Apartment REITs				
Company	Ticker	CY18 YTD Return	CY17 Return	
ESSEX PROPERTY TRUST	ESS	0.8%	6.8%	
EQUITY RESIDENTIAL	EQR	-1.4%	2.2%	
APARTMENT INVT & MGMT	AIV	-5.2%	-0.7%	
UDR	UDR	-6.0%	9.1%	
AVALONBAY COMMUNITIES	AVB	-6.5%	3.9%	
CAMDEN PROPERTY TRUST	CPT	-7,3%	13,3%	
MID-AMERICA APARTMENT COMMUNITIES	MAA	-7.7%	6.3%	
Group Median		-6.0%	6.3%	
Group Mean		-4.8%	5.8%	

AVERAGE RATING

Home Builders						
Company	Ticker	Number of Ratings	Average Rating	Rating Distribution		
M/I HOMES	мно	2	1.00	2-0-0		
LENNAR	LEN	22	0.86	19-3-0		
FIVE POINT HOLDINGS	FPH	7	0.57	4-3-0		
DR HORTON	DHI	23	0.57	13-10-0		
TRI POINTE GROUP	TPH	11	0.55	6-5-0		
BEAZER HOMES	BZH	4	0.50	2-2-0		
TAYLOR MORRISON HOME	TMHC	11	0.45	5-6-0		
MERITAGE HOMES	MTH	12	0.42	5-7-0		
TOLL BROTHERS	TOL	22	0.41	10-11-1		
WILLIAM LYON HOMES	WLH	5	0.40	2-3-0		
PULTEGROUP	PHM	21	0.29	7-13-1		
NVR	NVR.	8	0.13	1-7-0		
NEW HOME CO	NWHM	3	0.00	0-3-0		
MDC HOLDINGS	MDC	12	0.00	2-8-2		
KB HOME	KBH	21	-0.24	1-14-6		
HOVNANIAN ENTERPRISES	HOV	2	-1.00	0-0-2		
Group Median		11	0.41			
Group Mean		12	0.31			

Company	Ticker	Number of Ratings	Average Rating	Rating Distribution
AMERICAN WOODMARK	AMWD	3	1.00	3-0-0
TOPBUILD	BLD	7	0.86	6-1-0
MOHAWK INDUSTRIES	MHK	22	0.82	18-4-0
INSTALLED BUILDING PRODUCTS	IBP	9	0.78	7-2-0
STANLEY BLACK & DECKER	SWK	23	0.70	16-7-0
SHERWIN-WILLIAMS	SHW	26	0.65	17-9-0
MASCO	MAS	24	0.63	15-9-0
OWENS CORNING	OC	22	0.59	13-9-0
FORTUNE BRANDS HOME & SECURITY	FBHS	21	0.52	11-10-0
PLY GEM HOLDINGS	PGEM	5	0.20	1-4-0
USG	USG	17	0.18	4-12-1
ARMSTRONG WORLD INDUSTRIES	AWI	13	0.15	4-7-2
ARMSTRONG FLOORING	AFI	5	0.00	0-5-0
Group Median		17	0.63	
Group Mean		15	0.54	

	Home Centers						
Company	Ticker	Number of Ratings	Average Rating	Rating Distribution			
LOWE'S COS	LOW	33	0.76	25-8-0			
HOME DEPOT	HD	35	0.71	25-10-0			
Group Median		34	0.74				
Group Mean		34	0.74				

	Other Mortgage Finance Companies						
Company	Ticker	Number of Ratings	Average Rating	Rating Distribution			
ELLIE MAE	ELLI	14	0.57	9-4-1			
CORELOGIC	CLGX	10	0.10	3-5-2			
Group Median		12	0.34				
Group Mean		12	0.34				

Company	Ticker	Number of Ratings	Average Rating	Rating Distribution
NMI HOLDINGS	NMIH	6	1.00	6-0-0
MGIC INVESTMENT	MTG	13	0.77	10-3-0
ESSENT GROUP ESNT	13	0.77	10-3-0	
RADIAN GROUP	RDN	13	0.62	8-5-0
Group Median		13	0.77	
Group Mean		11	0.79	

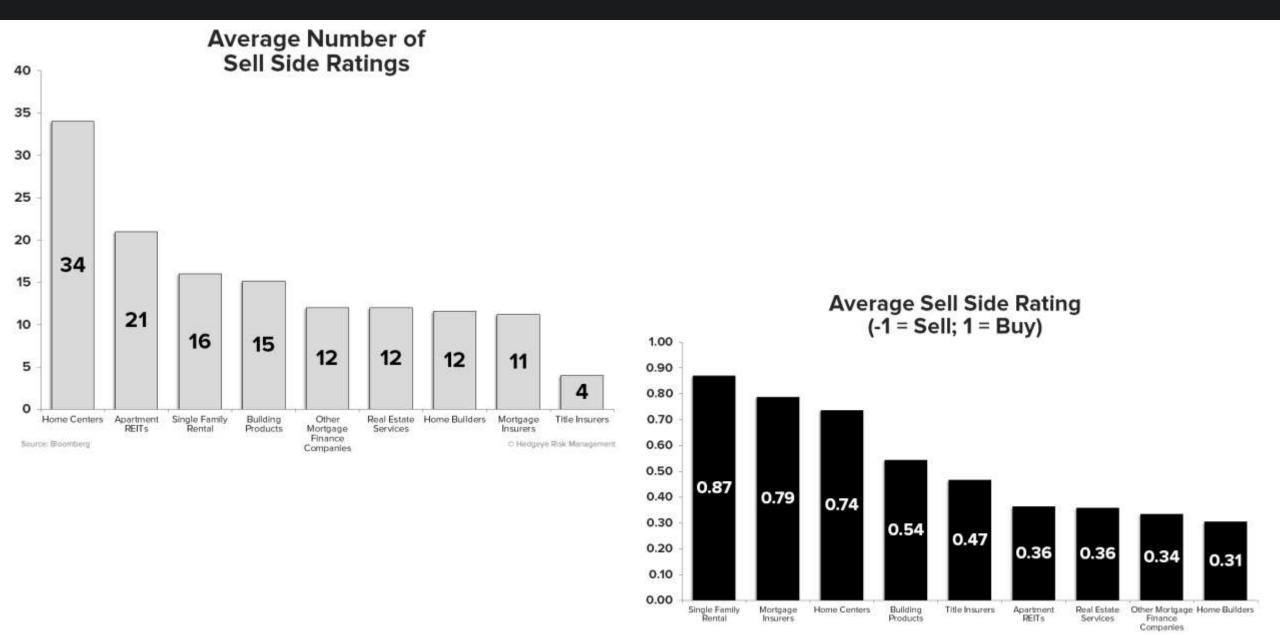
		ate Services		
Company	Ticker	Number of Ratings	Average Rating	Rating Distribution
ZILLOW GROUP INC - C	Z	8	0.50	4-4-0
ZILLOW GROUP INC - A	ZG	21	0.48	10-11-0
REDFIN	RDFN	12	0.42	6-5-1
REALOGY HOLDINGS	RLGY	10	0.40	6-2-2
RE/MAX HOLDINGS	RMAX	9	0.00	2-5-2
Group Median		10	0.42	
Group Mean		12	0.36	

	Single Family Rental					
	Company	Ticker	Number of Ratings	Average Rating	Rating Distribution	
	INVITATION HOMES	INVH	17	0.94	16-1-0	
	AMERICAN HOMES 4 RENT	AMH	15	0.80	12-3-0	
_	Group Median		16	0.87		
	Group Mean		16	0.87		

Title Insurers					
Company	Ticker	Number of Ratings	Average Rating	Rating Distribution	
FIDELITY NATIONAL FINANCIAL	FNF	5	0.80	4-1-0	
FIRST AMERICAN FINANCIAL	FAF	5	0.60	3-2-0	
STEWART INFORMATION SERVICES	STC	2	0.00	0-2-0	
Group Median		5	0,60		
Group Mean		4	0.47		

Apartment REITs					
Company	Ticker	Number of Ratings	Average Rating	Rating Distribution	
MID-AMERICA APARTMENT COMMUNITIES	MAA	18	0.50	9-9-0	
CAMDEN PROPERTY TRUST	CPT	21	0.48	10-11-0	
AVALONBAY COMMUNITIES	AVB	24	0.46	11-13-0	
ESSEX PROPERTY TRUST	ESS	25	0.44	12-12-1	
APARTMENT INVT & MGMT	AIV	16	0.31	5-11-0	
EQUITY RESIDENTIAL	EQR	24	0.21	6-17-1	
UDR	UDR	19	0.16	3-16-0	
Group Median		21	0.44		
Group Mean		21	0.36		

SUBSECTOR STREET POSITIONING



CURRENT SHORT INTEREST

	Home B	uilders	
Company	Ticker	Current Short Interest	Short Interest
FIVE POINT HOLDINGS	FPH	1.7%	0.7%
M/I HOMES	MHO	2.1%	3.7%
NVR	NVR	2.6%	2.3%
DR HORTON	DHI	2.8%	3.2%
MDC HOLDINGS	MDC	2.9%	3.6%
BEAZER HOMES	BZH	3.3%	3.3%
TAYLOR MORRISON HOME	TMHC	3.5%	1.9%
MERITAGE HOMES	MTH	4.3%	3.1%
NEW HOME CO	NWHM	4.5%	1.2%
WILLIAM LYON HOMES	WLH	4.6%	2.3%
LENNAR	LEN	4.8%	8.8%
TOLL BROTHERS	TOL	5.1%	5.9%
PULTEGROUP	PHM	6.9%	6.6%
KB HOME	KBH	9.3%	12.4%
HOVNANIAN ENTERPRISES	HOV	9.4%	6.3%
TRI POINTE GROUP	TPH	11.1%	11.0%
Group Median		4.4%	3.4%
Group Mean		4.9%	4.8%

Home Centers					
Company	Company Ticker		Short Interest Jan 1		
HOME DEPOT	HD	0.8%	1.0%		
LOWE'S COS	LOW	1.5%	1.2%		
Group Median		1.1%	1.1%		
Group Mean		1.1%	1.1%		

Company	Ticker	Current Short Interest	Short Interest
CORELOGIC	CLGX	2.7%	1.6%
ELLIE MAE	ELLI	12.1%	11.8%
Group Median		7.4%	6.7%
Group Mean		7.4%	6.7%

100000000000000000000000000000000000000		Current Short	Short Interest
Company	Ticker	Interest	Jan 1
STANLEY BLACK & DECKER	SWK	1.6%	1.4%
TOPBUILD	BLD	1.8%	1.6%
PLY GEM HOLDINGS	PGEM	2.0%	0.9%
ARMSTRONG FLOORING	AFI	2.1%	3.2%
MOHAWK INDUSTRIES	MHK	2.1%	1.5%
SHERWIN-WILLIAMS	SHW	2.2%	1.2%
OWENS CORNING	oc	2.9%	3.4%
FORTUNE BRANDS	FBHS	3.0%	3.1%
MASCO	MAS	3.0%	2.2%
ARMSTRONG WORLD INDUSTRIES	AWI	3.5%	2.3%
AMERICAN WOODMARK	AMWD	5.1%	1.6%
INSTALLED BUILDING PRODUCTS	IBP	5.4%	4.7%
USG	USG	8.9%	8.2%
Group Median		2.9%	2.2%
Group Mean		3,4%	2.7%

Company	Ticker	Current Short Interest	Short Interest
ESSENT GROUP	ESNT	1.1%	0.8%
RADIAN GROUP	RDN	1.1%	1.0%
MGIC INVESTMENT	MTG	1.2%	1.1%
NMI HOLDINGS	NMIH	2.4%	2.2%
	-		772-1
Group Median		1.1%	1.0%
Group Mean		1.4%	1.3%

Company	Ticker	Current Short Interest	Short Interest
RE/MAX HOLDINGS	RMAX	3.1%	3.3%
ZILLOW GROUP INC - A	ZG	3.8%	5.0%
ZILLOW GROUP INC - C	2	14.0%	15.9%
REALOGY HOLDINGS	RLGY	15.4%	9.9%
REDFIN	RDFN	19.2%	42.0%
Group Median		14.0%	9.9%
Group Mean		11.1%	15.2%

Single Family Rental				
Company	Ticker	Current Short Interest	Short Interest Jan 1	
AMERICAN HOMES 4 RENT	AMH	2.7%	2.1%	
INVITATION HOMES	INVH	6.6%	7.2%	
Group Median		4.7%	4.6%	
Group Mean		4.7%	4.6%	

Title Insurers				
Company	Ticker	Current Short Interest	Short Interest Jan 1	
STEWART INFORMATION SERVICES	STC	1.5%	1.5%	
FIDELITY NATIONAL FINANCIAL	FNF	2.5%	1.9%	
FIRST AMERICAN FINANCIAL	FAF	2.6%	2.5%	
Group Median		2.5%	1.9%	
Group Mean		2.2%	1.9%	

Company	Company Ticker		Short Interest- Jan 1
MID-AMERICA APARTMENT	MAA	1.3%	1.8%
UDR	UDR	2.1%	1.7%
CAMDEN PROPERTY TRUST	CPT	2.1%	3.8%
EQUITY RESIDENTIAL	EQR	2.3%	1.9%
APARTMENT INVT & MGMT	AIV	2.3%	2.2%
AVALONBAY COMMUNITIES	AVB	2.3%	2:5%
ESSEX PROPERTY TRUST	ESS	2.8%	2.4%
Group Median		2.3%	2,2%
Group Mean		2.2%	2.3%

SHORT INTEREST DELTA

	Home	Builders		
Company	Ticker	Current Short Interest	Short Interest-Jan 1	Delt
LENNAR	LEN	4.8%	8.8%	-3.9
KB HOME	KBH	9,3%	12.4%	-3.04
M/I HOMES	MHO	2.1%	3.7%	-1.0
TOLL BROTHERS	TOL	5.1%	5.9%	-0.81
MDC HOLDINGS	MDC	2.9%	3.6%	0.79
DR HORTON	DHI	2.8%	3.2%	-0.4
BEAZER HOMES	HZH	3.3%	3.3%	0.09
TRI POINTE GROUP	TRH	11.1%	11.0%	0.19
NVR	WA	2,6%	2.3%	0,39
PULTEGROUP	PHM	6.9%	6.6%	0.39
FIVE POINT HOLDINGS	FP94	1.7%	0.7%	1,09
MERITAGE HOMES	MTH	4.3%	3.1%	1.29
TAYLOR MORRISON HOME	TMHC	3.5%	1.9%	3.59
WILLIAM LYON HOMES	WUH	4.6%	2.3%	2.39
HOVNANIAN ENTERPRISES	HOV	9.4%	6.3%	3,19
NEW HOME CO	NWHM	4.5%	1.2%	3.39
Group Median		4.4%	3.4%	0.21
Group Mean		4.9%	4.8%	0.25

	Home Centers					
Company	Ticker	Current Short Interest	Short Interest-Jan 1	Delta		
HOME DEPOT	HD	0.8%	1.0%	-0.2%		
LOWE'S COS	LDW	1.5%	1.2%	0.3%		
Group Median		1.1%	1.1%	0.0%		
Group Mean		1.1%	1.1%	0.0%		

Ott	Other Mortgage Finance Companies						
Company	Ticker	Current Short Interest	Short Interest-Jan 1	Delta			
ELLIE MAE	ELLI	12.1%	11.8%	0.3%			
CORELOGIC	CLGX	2.7%	1.6%	1,1%			
Group Median		7.4%	6.7%	0.7%			
Group Mean		7.4%	6.7%	0.7%			

	Apartn	nent REITs		
Company	Ticker	Current Short Interest	Short Interest-Jan 1	Delta
CAMDEN PROPERTY TRUST	CPT	2.1%	3,8%	-1.79
AVALONBAY COMMUNITIES	AVB	2.3%	2.5%	-0.29
MID-AMERICA APARTMENT COMMUNITIES	MAA	1.3%	1.8%	-0.5%
EQUITY RESIDENTIAL	EQR	2.9%	1.9%	0.4%
APARTMENT INVT & MGMT	AIV	2.3%	2.2%	0.1%
UDR	UDR	2.1%	1.7%	0.4%
ESSEX PROPERTY TRUST	ESS	2.8%	2.4%	0.4%
Group Median		2.3%	2.2%	0.1%
Group Mean		2.2%	2.5%	-0.25

Building Products					
Company	Ticker	Current Short Interest	Short interest-Jan 1	Delta	
INSTALLED BLILDING PRODUCTS	IBP	5.4%	4,7%	0.7%	
USG	USG	8.9%	8.2%	0.6%	
ARMSTRONG FLOORING	AFI	2.1%	3.2%	-1.2%	
OWENS CORNING	OC	2.9%	3.4%	-05N	
STANLEY BLACK & DECKER	SWK	1.6%	1.4%	0.2%	
AMERICAN WOODMARK	AMWD	5.1%	1.6%	3.5%	
ARMSTRONG WORLD INDUSTRIES	AWI	3.5%	2,3%	1.1%	
FORTUNE BRANDS HOME & SECURITY	FBHS	3.0%	3.1%	0.1%	
MASOO	MA5	3.0%	2,2%	0.9%	
PLY GEM HOLDINGS	PGEM.	2.0%	0.9%	1.1%	
TOPBUILD	BLD	1.8%	1.6%	0.2%	
MOHAWK INDUSTRIES	MHK	2.1%	1.5%	0.6%	
SHERWIN WILLIAMS	SHW	2.2%	1.2%	1.0%	
Group Median		2.9%	2.2%	0.6%	
Group Mean		3.4%	2.7%	0.6%	

Frances	Ticker	Current Short Interest	Short Interest-Jan 1	Delta
Company	TILEGE	Corrent Short Interest	Short interest-Jan 1	Delta
ESSENT GROUP	ESNT	1.1%	0.8%	0.3%
RADIAN GROUP	RDN	1.1%	1,0%	0.19
MGIC INVESTMENT	MTG	1.2%	1.1%	0.1%
NMI HOLDINGS	NMH	2.4%	2.2%	0.29
Group Median		1.1%	1.0%	0.1%
Group Mean		1.4%	1.3%	0.2%

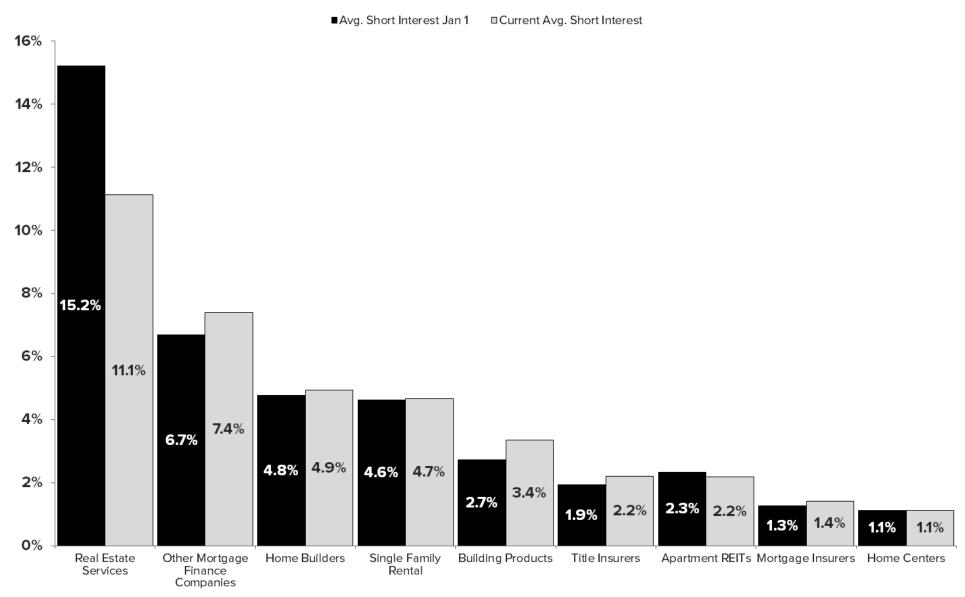
Company	Ticker	Current Short Interest	Short interest-Jan 1	Delta
REDFIN	RDFN	19.2%	42.0%	-22.7
ZILLOW GROUP INC - C	7	14.0%	15.9%	41,05
ZILLOW GROUP INC - A	ZG	3.8%	5,0%	1.29
RE/MAX HOLDINGS	BMAX.	3.1%	3.3%	-0.29
REALOGY HOLDINGS	RLGY	15.4%	9.9%	5.0%
Group Median		14.0%	9.9%	-1.29
Group Mean		11.1%	15.2%	4.15

Single Family Rental				
Company	Ticker	Current Short Interest	Short Interest-Jan 1	Delts
INVITATION HOMES	INVH	6.6%	7.2%	-0.55
AMERICAN HOMES 4 RENT	AMH	2.7%	2.1%	0.6%
Group Median		4.7%	4.6%	0,09
Group Mean		4.7%	4.6%	0.05

Company	Ticker	Current Short Interest	Short Interest-Jan 1	Delta
FIRST AMERICAN FINANCIAL	FAF	2.0%	2,5%	0.1%
FIDELITY NATIONAL FINANCIAL	FNF	2.5%	1.9%	0.6%
STEWART INFORMATION SERVICES	STC	1.5%	1.546	0.0%
Group Median		2.5%	1.9%	0.1%
Group Mean		2.2%	1.9%	0.3%

SHORT INTEREST BY SUBSECTOR





DAYS TO COVER

Home Builders					
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1		
BEAZER HOMES	BZH	2.4x	2.7x		
MDC HOLDINGS	MDC	2.5x	4.9x		
DR HORTON	DHI	2.9x	4.6x		
KB HOME	KBH	2.9x	7.3x		
NVR	NVR	2.9x	3.7x		
M/I HOMES	MHO	3.4x	7.7x		
TAYLOR MORRISON HOME	TMHC	3.7x	2.7x		
MERITAGE HOMES	MTH	3.7x	2.8x		
WILLIAM LYON HOMES	WLH	3.8x	1.5x		
TOLL BROTHERS	TOL	3.9x	4.7x		
LENNAR	LEN	4.4x	6.6x		
PULTEGROUP	PHM	4.4x	5.7x		
HOVNANIAN ENTERPRISES	HOV	5.6x	2.2x		
FIVE POINT HOLDINGS	FPH	7.3x	2.5x		
NEW HOME CO	NWHM	8.0x	1.4x		
TRI POINTE GROUP	TPH	12.5x	13.9x		
Group Median		3.8x	4.1x		
Group Mean		4.6x	4.7x		

Home Centers						
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1			
LOWE'S COS	LOW	1.3x	2.1x			
HOME DEPOT	HD	1.7x	2.6x			
Group Median		1.5x	2.4x			
Group Mean		1.5x	2.4x			

Other Mortgage Finance Companies						
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1			
CORELOGIC	CLGX	6.4x	3.4x			
ELLIE MAE	ELLI	7.6x	13.0x			
Group Median		7.0x	8.2×			
Group Mean		7.0x	8.2x			

В	uilding F	Products	
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1
PLY GEM HOLDINGS	PGEM	0.7x	2.5x
MOHAWK INDUSTRIES	MHK	1.8x	2.1x
STANLEY BLACK & DECKER	SWK	2.2x	3,3x
TOPBUILD	BLD	2.2x	1.9x
OWENS CORNING	oc	2.5x	4.3x
USG	USG	2.6x	7.6x
AMERICAN WOODMARK	AMWD	2.6x	2.5x
FORTUNE BRANDS	FBHS	3.0x	6.2x
MASCO	MAS	3.0x	3.2x
ARMSTRONG FLOORING	AFI	3.4x	3.6x
SHERWIN-WILLIAMS	SHW	3.6x	2.7x
ARMSTRONG WORLD INDUSTRIES	AWI	4.3x	3.1x
INSTALLED BUILDING PRODUCTS	IBP	4.7x	8.2x
Group Median		2.6x	3.2x
Group Mean		2.8x	3.9x

	Mortgage	Insurers	
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1
MGIC INVESTMENT	MTG	0.8x	1.5x
ESSENT GROUP	ESNT	1.0x	1.3x
RADIAN GROUP	RDN	1.0x	1.7x
NMI HOLDINGS	NMIH	1.5x	3.3x
Group Median		1.0x	1.6x
Group Mean		1.1x	1.9x

Real Estate Services							
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1				
RE/MAX HOLDINGS	RMAX	4.6x	3.9x				
ZILLOW GROUP INC - A	ZG	5.2x	12.3x				
REDFIN	RDFN	5.6x	10.9x				
REALOGY HOLDINGS	RLGY	9.9x	8.0x				
ZILLOW GROUP INC - C	Z	11.4x	30.1x				
Group Median		5.6x	10.9x				
Group Mean		7.4x	13.0x				

Single Family Rental						
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1			
AMERICAN HOMES 4 RENT	AMH	3.8x	4.1x			
INVITATION HOMES	INVH	7.8x	9.0x			
Group Median		5.8x	6.6x			
Group Mean		5.8x	6.6x			

Title Insurers					
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1		
STEWART INFORMATION SERVICES	STC	0.3x	3.1x		
FIDELITY NATIONAL FINANCIAL	FNF	3.1x	3.6x		
FIRST AMERICAN FINANCIAL	FAF	4.0x	6.4x		
Group Median		3.1x	3.6x		
Group Mean		2.5x	4.3x		

Apartment REITs							
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1				
MID-AMERICA APARTMENT	MAA	1.9x	4.0x				
EQUITY RESIDENTIAL	EQR	2.4x	4.1x				
APARTMENT INVT & MGMT	AIV	3.1x	3.8x				
UDR	UDR	3.4x	3.5x				
AVALONBAY COMMUNITIES	AVB	3.6x	6.1x				
CAMDEN PROPERTY TRUST	CPT	3.7x	6.6x				
ESSEX PROPERTY TRUST	ESS	5.0x	4.8x				
Group Median		3.4x	4.1x				
Group Mean		3.3x	4.7x				

© Hedgeye Risk Management LLC. All Rights Reserved. 100

DAYS TO COVER DELTA

	Hom	e Builders		
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
KB HOME	KBH	2.9x	7.3x	-4.4x
M/I HOMES	MHO	3.4x	7.7x	-4.3x
MDC HOLDINGS	MDC	2.5×	4.9x	-2.5x
LENNAR	LEN	4.4x	6.6x	-2.2x
DR HORTON	DHI	2.9x	4.6x	-1.7x
TRI POINTE GROUP	TPH	12.5x	13.9x	-1.4x
PULTEGROUP	PHM	4.4x	5.7x	-1.3x
TOLL BROTHERS	TOL	3.9x	4.7x	-0.8x
NVR	NVR	2.9x	3.7x	-0.8x
BEAZER HOMES	BZH	2.4x	2.7×	-0.3x
MERITAGE HOMES	MTH	3.7x	2.8x	0.9x
TAYLOR MORRISON HOME	TMHC	3.7x	2.7x	1.0x
WILLIAM LYON HOMES	WLH	3.8x	1.5x	2.3x
HOVNANIAN ENTERPRISES	HOV	5.6x	2.2x	3.4x
FIVE POINT HOLDINGS	FPH	7.3x	2.5x	4.8x
NEW HOME CO	NWHM	8.0x	1.4×	6.6x
Group Median		3.8x	4.1x	-0.8x
Group Mean		4.6x	4.7x	0.0x

	Hon	e Centers		
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
HOME DEPOT	HD	1.7x	2.6x	-0.9x
LOWE'S COS	LOW	1,3x	2.1×	-0.8x
Group Median		1.5x	2.4x	-0.9x
Group Mean		1.5x	2.4x	-0.9x

Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
ELLIE MAE	ELLI	7.6x	13.0x	-5.4
CORELOGIC	CLGX	6.4x	3.4x	3.18
Group Median		7.0x	8.2x	-1.2
Group Mean		7.0x	8.2x	-1.2

В	uilding P	roducts		
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
USG	USG	2.6x	7.6x	-5.0x
INSTALLED BUILDING PRODUCTS	IBP	4.7x	8.2x	-3.5x
FORTUNE BRANDS	FBHS	3.0x	6,2x	-3.2x
OWENS CORNING	OC	2.5x	4.3x	-1.8x
PLY GEM HOLDINGS	PGEM	0.7x	2,5x	-1.8x
STANLEY BLACK & DECKER	SWK	2.2×	3.3x	-1.1x
MOHAWK INDUSTRIES	MHK	1.8x	2.1x	-0.3x
ARMSTRONG FLOORING	AFI	3.4x	3.6x	-0.2x
MASCO	MAS	3.0x	3.2x	-0.2×
AMERICAN WOODMARK	AMWD	2.6x	2.5x	0.1x
TOPBUILD	BLD	2.2x	1.9x	0.3x
SHERWIN-WILLIAMS	SHW	3.6x	2.7x	0.9x
ARMSTRONG WORLD INDUSTRIES	AWI	4.3x	3.1x	1.2x
Group Median		2.6x	3.2x	-0.3x
Group Mean		2.8x	3.9x	-1.1x

Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
NMI HOLDINGS	NMIH	1.5x	3,3x	-1.79
MGIC INVESTMENT	MTG	0.8x	1.5x	-0.75
RADIAN GROUP	RDN	1.0x	1.7x	-0.7
ESSENT GROUP	ESNT	1.0x	1.3x	-0.3
Group Median		1.0x	1.6x	-0.75
Group Mean		1.1x	1.9x	-0.9

19	Real Estate	Services		
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
ZILLOW GROUP INC - C	Z	11.4x	30.1x	-18.7s
ZILLOW GROUP INC - A	ZG	5.2x	12.3x	-7.0x
REDFIN	RDFN	5.6x	10.9x	-5.3x
RE/MAX HOLDINGS	RMAX	4.6x	3.9x	0.7x
REALOGY HOLDINGS	RLGY	9.9x	8.0x	1.9x
Group Median		5.6x	10.9x	-5.3x
Group Mean		7.4x	13.0x	-5.7x

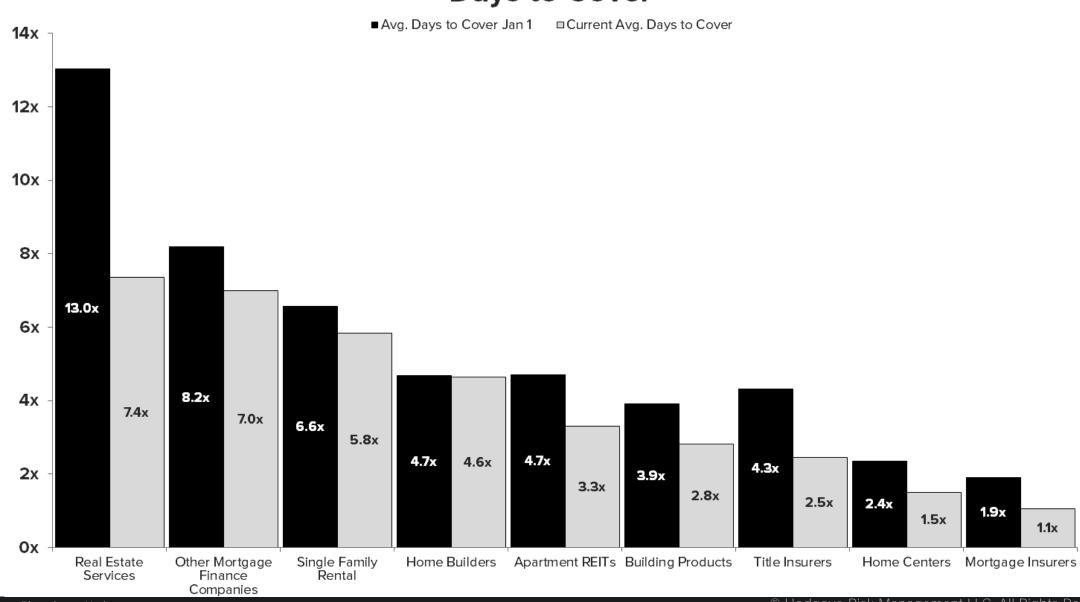
S	ingle Fam	ily Rental		
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
INVITATION HOMES	INVH	7.8x	9.0x	-1.25
AMERICAN HOMES 4 RENT	AMH	3.8x	4.1x	-0.3
Group Median		5.8x	6.6x	-0.79
Group Mean		5.8x	6.6x	-0.7

	Title In	surers		
Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
STEWART INFORMATION SERVICES	STC	0.3x	3.1x	-2.7x
FIRST AMERICAN FINANCIAL	FAF	4.0x	6.4x	-2.49
FIDELITY NATIONAL FINANCIAL	FNF	3.1x	3.6x	-0.5x
Group Median		3.1x	3.6x	-2.49
Group Mean		2.5x	4.3x	-1.9

Company	Ticker	Current Days to Cover	Days to Cover- Jan 1	Delta
CAMDEN PROPERTY TRUST	CPT	3.7x	6.6x	-2.9x
AVALONBAY COMMUNITIES	AVB	3.6x	6.1x	-2.5x
MID-AMERICA APARTMENT	MAA	1.9x	4.0x	-2.1x
EQUITY RESIDENTIAL	EQR	2.4x	4.1x	-1.8
APARTMENT INVT & MGMT	AIV	3.1x	3.8x	-0.7x
UDR	UDR	3.4x	3.5x	-0.1x
ESSEX PROPERTY TRUST	ESS	5.0x	4.8x	0.2x
Group Median		3.4x	4.1x	-1.8
Group Mean		3.3x	4.7x	-1.4x

DAYS TO COVER BY SUBSECTOR

Days to Cover



CHANGE IN REVENUE EXPECTATIONS

		Home Builders		
Company	Ticker	CY18 Street Rev- Current	CY18 Street Rev- Jan 1	Delta
LENNAR	LEN	\$20,521	\$15,503	32,4%
WILLIAM LYON HOMES	WLH	\$2,240	\$1,988	12.79
M/I HOMES	MHO	\$2,224	\$2,089	6.5%
MERITAGE HOMES	MTH	\$3,549	\$3,414	4.0%
MDC HOLDINGS	MDC	\$2,944	\$2,877	2,3%
BEAZER HOMES	BZH	\$2,013	\$1,972	2.1%
NEW HOME CO	NWHM	\$758	\$744	1.9%
KB HOME	KBH	\$4,721	\$4,657	1.4%
NVR	NVR	\$7,317	\$7,240	1.1%
TOLL BROTHERS	TOL	\$7,104	\$7,046	0.8%
DR HORTON	DHI	\$16,568	\$16,481	0.5%
TRI POINTE GROUP	TPH	\$3,255	\$3,248	0.2%
TAYLOR MORRISON HOME	TMHC	\$4,225	54,327	-2.4%
FIVE POINT HOLDINGS	FPH	\$52	\$55	-4.5%
PULTEGROUP	PHM	\$9,614	\$10,155	-5.3%
HOVNANIAN ENTERPRISES	HOV	\$2,069	\$2,215	-6.6%
Group Median		\$3,402	\$3,331	1.2%
Group Mean		\$5,573	\$5,251	2.9%

Home Centers							
Company	Ticker	CY18 Street Rev- Current	CY18 Street Rev- Jan 1	Delta			
HOME DEPOT	HD	TARGET CONTRACTOR CONT	0.7%				
LOWE'S COS	LOW	\$71,086	\$70,998	0.1%			
Group Median		\$88,971	\$88,571	0.4%			
Group Mean		\$88,971	\$88,571	0.4%			

Other Mortgage Finance Companies							
Company	Ticker	CY18 Street Rev- Current	CY18 Street Rev-Jan 1	Delta			
ELLIE MAE	ELLI	\$498	\$493	1.0%			
CORELOGIC	CLGX	\$1,848	\$1,858	-0.59			
Group Median		\$1,173	\$1,176	0.2%			
Group Mean		\$1,173	\$1,176	0.29			

	Buil	ding Products		
Company	Ticker	CY18 Street Rev- Current	CY18 Street Rev-Jan 1	Delta
AMERICAN WOODMARK	AMWD	\$1,636	\$1,402	16.7%
TOPBUILD	BLD	\$2,178	\$2,069	5.3%
MASCO	MAS	\$8,416	\$8,004	5.1%
OWENS CORNING	OC	\$7,186	\$6,908	4,0%
STANLEY BLACK & DECKER	5WK	\$13,797	\$13,441	2.6%
INSTALLED BUILDING PRODUCTS	IBP	\$1,312	\$1,283	2.2%
USG	USG	\$3,379	\$3,316	1.9%
PLY GEM HOLDINGS	PGEM	\$2,225	\$2,196	1.3%
SHERWIN-WILLIAMS	SHW	\$17,785	\$17,685	0.6%
MOHAWK INDUSTRIES	MHK	\$10,228	\$10,188	0.4%
ARMSTRONG FLOORING	AFI	\$1,142	\$1,145	-0.2%
FORTUNE BRANDS HOME & SECURITY	FBHS	\$5,626	\$5,645	-0.3%
ARMSTRONG WORLD INDUSTRIES	AWI	\$945	\$1,057	-10.69
Group Median		\$3,379	\$3,316	1.9%
Group Mean		\$5,835	\$5,718	2.2%

Mortgage Insurers							
-	Company	Ticker	CY18 Street Rev- Current	CY18 Street Rev-Jan 1	Delta		
	NMI HOLDINGS	NMIH	\$258	\$245	5.3%		
	ESSENT GROUP	ESNT	\$715	\$707	1.1%		
	RADIAN GROUP	RDN	\$1,297	\$1,301	-0.3%		
_	MGIC INVESTMENT	MTG	\$1,126	\$1,134	-0.7%		
-	Group Median		\$920	\$920	0.4%		
	Group Mean		\$849	\$847	1.3%		

	Real Estate Services						
	Company	Ticker	CY18 Street Rev-Current	CY18 Street Rev- Jan 1	Delta		
	ZILLOW GROUP INC - A	ZG	\$1,313	\$1,299	1.096		
	ZILLOW GROUP INC - C	Z	\$1,313	\$1,299	1.0%		
	REDFIN	RDFN	\$471	\$476	-1.2%		
	REALOGY HOLDINGS	RLGY	\$6,263	\$6,391	-2.0%		
	RE/MAX HOLDINGS	RMAX	\$208	\$212	-2.1%		
_	Group Median		\$1,313	\$1,299	-1.2%		
	Group Mean		\$1,913	\$1,936	-0.6%		

Company	Ticker	CY18 Street Rev- Current	CY18 Street Rev-Jan 1	Delta
INVITATION HOMES	INVH	\$1,697	\$1,402	21.09
AMERICAN HOMES 4 RENT	AMH	\$1,039	\$1,053	-1.39
Group Median		\$1,368	\$1,227	9.9%
Group Mean		\$1,368	\$1,227	9.9%

Company	Ticker	CY18 Street Rev- Current	CY18 Street Rev-Jan 1	Delta
STEWART INFORMATION SERVICES	5TC	\$2,019	\$1,989	1.5%
FIRST AMERICAN FINANCIAL	FAF	\$5,918	\$5,840	1.3%
FIDELITY NATIONAL FINANCIAL	FNF	\$7,843	\$7,763	1.0%
Group Median		\$5,918	\$5,840	1.3%
Group Mean		\$5,260	\$5,197	1.3%

Apartment REITs					
Company	Ticker	CY18 Street Rev-Current	CY18 Street Rev- Jan 1	Delta	
APARTMENT INVT & MGMT	AIV	\$981	\$970	1.29	
AVALONBAY COMMUNITIES	AVB	\$2,269	\$2,274	-0.29	
EQUITY RESIDENTIAL	EQR	\$2,547	\$2,555	-0.39	
CAMDEN PROPERTY TRUST	CPT	\$953	\$957	-0.49	
UDR	UDR	\$1,027	\$1,033	-0.69	
MID-AMERICA APARTMENT COMMUNITIES	MAA	\$1,567	\$1,590	-1.59	
ESSEX PROPERTY TRUST	ESS	\$1,393	\$1,420	-1.99	
Group Median		\$1,393	\$1,420	-0.4%	
Group Mean		\$1,534	\$1,543	-0.59	

Y/Y REVENUE GROWTH EXPECTATIONS

		Home Builders		
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Deita
LENNAR	LEN	\$12,861	\$20,521	59.69
WILLIAM LYON HOMES	WLH	\$1,797	\$2,240	24.75
TOLL BROTHERS	TOL	\$5,985	\$7,104	18.79
NVR	NVR	\$6,176	\$7,317	18.5%
MDC HOLDINGS	MDC	\$2,503	\$2,944	17.69
TRI POINTE GROUP	TPH	\$2,809	\$3,255	15.99
DR HORTON	DHI	\$14,520	\$16,568	14.19
M/I HOMES	MHO.	\$1,962	\$2,224	13.39
PULTEGROUP	PHM	\$8,573	\$9,614	12.19
TAYLOR MORRISON HOME	TMHC	\$3,799	\$4,225	11.79
MERITAGE HOMES	MTH	\$3,227	\$3,549	10.09
KB HOME	КВН	\$4,386	\$4,721	7.6%
BEAZER HOMES	BZH	\$1,950	\$2,013	3.2%
NEW HOME CO	NWHM	\$751	\$758	0.9%
HOVNANIAN ENTERPRISES	HOV	\$2,362	\$2,069	-12.49
FIVE POINT HOLDINGS	FPH	\$130	\$52	-59.91
Group Median		\$3,018	\$3,402	12.79
Group Mean		\$4,612	\$5,573	9.7%

		Home Centers		
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta
HOME DEPOT	HD	\$100,345	\$106,855	6.5%
LOWE'S COS	LOW	\$68,716	\$71,086	3,4%
Group Median		\$84,531	\$88,971	5.0%
Group Mean		\$84,531	\$88,971	5.0%

Other Mortgage Finance Companies							
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta			
ELLIE MAE	ELLI	\$417	\$498	19.59			
CORELOGIC	CLGX	\$1,851	\$1,848	-0.25			
Group Median		\$1,134	\$1,173	9.7%			
Group Mean		\$1,134	\$1,173	9.7%			

Building Products					
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta	
AMERICAN WOODMARK	AMWD	\$1,089	\$1,636	50.3%	
SHERWIN-WILLIAMS	SHW	\$14,984	\$17,785	18.7%	
INSTALLED BUILDING PRODUCTS	IBP	\$1,133	\$1,312	15,8%	
TOPBUILD	BLD	\$1,906	\$2,178	14.3%	
OWENS CORNING	OC	\$6,384	\$7,186	12.6%	
MASCO	MAS	\$7,644	\$8,416	10.1%	
STANLEY BLACK & DECKER	SWK	\$12,747	\$13,797	8,2%	
PLY GEM HOLDINGS	PGEM	\$2,056	\$2,225	8.2%	
MOHAWK INDUSTRIES	MHK	\$9,491	\$10,228	7.8%	
FORTUNE BRANDS HOME & SECURITY	FBHS	\$5,283	\$5,626	6.5%	
ARMSTRONG WORLD INDUSTRIES	AWI	\$894	\$945	5.8%	
USG	USG	\$3,204	\$3,379	5.4%	
ARMSTRONG FLOORING	AFI	\$1,134	\$1,142	0.7%	
Group Median		\$3,204	\$3,379	8.2%	
Group Mean		\$5,227	\$5,835	12.6%	

	Mo	rtgage Insurers	9190000	
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta
NMI HOLDINGS	NMIH	\$183	\$258	41.2%
ESSENT GROUP	ESNT	\$577	\$715	24.0%
RADIAN GROUP	RDN	\$1,222	\$1,297	6.2%
MGIC INVESTMENT	MTG	\$1,066	\$1,126	5.6%
Group Median		\$821	\$920	15.1%
Group Mean		\$762	\$849	19.2%

		Real E	state Services		
	Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta
	REDFIN	RDFN	\$370	\$471	27/24
	ZILLOW GROUP INC - A	ZG	\$1,077	\$1,313	21.9%
	ZILLOW GROUP INC - C	Z	\$1,077	\$1,313	21.9%
	RE/MAX HOLDINGS	RMAX	\$196	\$208	6.1%
_	REALOGY HOLDINGS	RLGY	\$6,114	\$6,263	2.4%
	Group Median		\$1,077	\$1,313	21.9%
	Group Mean		\$1,767	\$1,913	15.9%

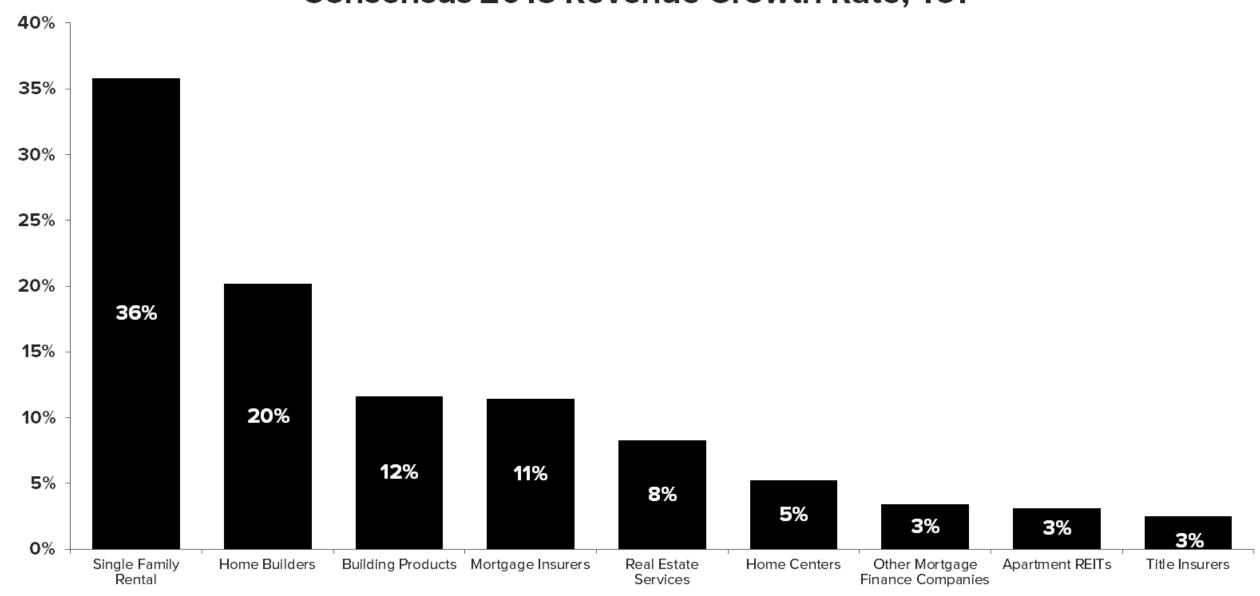
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta
INVITATION HOMES	INVH	\$1,054	\$1,697	60.9%
AMERICAN HOMES 4 RENT	AMH	\$960	\$1,039	8.2%
Group Median		\$1,007	\$1,368	34.6%
Group Mean		\$1,007	\$1,368	34.6%

	Titl	e Insurers		
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta
STEWART INFORMATION SERVICES	STC	\$1,956	\$2,019	3.2%
FIRST AMERICAN FINANCIAL	FAF	\$5,772	\$5,918	2.5%
FIDELITY NATIONAL FINANCIAL	FNF	\$7,663	\$7,843	2.3%
Group Median		\$5,772	\$5,918	2.5%
Group Mean		\$5,130	\$5,260	2.7%
P-07000-000000		7-405H-50	- C014-A	11177

	Apartment REITs			
Company	Ticker	Consensus CY17 Revenue	Consensus CY18 Revenue	Delta
CAMDEN PROPERTY TRUST	CPT	\$901	\$953	5.8%
AVALONBAY COMMUNITIES	AVB	\$2,159	\$2,269	5.1%
UDR	UDR	\$996	\$1,027	3.1%
EQUITY RESIDENTIAL	EQR	\$2,471	\$2,547	3.1%
ESSEX PROPERTY TRUST	ESS	\$1,354	\$1,393	2.8%
MID-AMERICA APARTMENT COMMUNITIES	MAA	\$1,529	\$1,567	2.5%
APARTMENT INVT & MGMT	AIV	\$1,005	\$981	2.4%
Group Median		\$1,354	\$1,393	3.1%
Group Mean		\$1,488	\$1,534	2,9%

Y/Y REVENUE GROWTH EXPECTATIONS BY SUBSECTOR





CHANGE IN EPS EXPECTATIONS

Home Builders					
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta	
кв номе	KBH	\$2.76	\$2.20	25.69	
BEAZER HOMES	BZH	\$1.48	\$1.23	19.69	
WILLIAM LYON HOMES	WITH	\$3.12	\$2.63	18.69	
TAYLOR MORRISON HOME	TMHC	\$2.60	52.22	17,29	
DR HORTON	DHI	53.88	\$3.31	17,25	
TOLL BROTHERS	TOL	\$4.33	\$3.71	10.60	
MDC HOLDINGS	MDC	52.96	\$2.56	15.75	
MERITAGE HOMES	MTH	\$5.03	\$4.43	13.78	
TRI POINTE GROUP	TPH	51.81	\$1.59	13,63	
NVR	NVR	\$189.08	5167.12	13.19	
M/I HOMES	MHO	\$4.05	\$3.77	7,41	
PULTEGROUP	PHM	\$3.10	\$2.91	6.8%	
LENNAR	LEN	\$5.09	54.88	4.3%	
FIVE POINT HOLDINGS	FPH	(\$0.20)	(\$0.19)	-8.69	
NEW HOME CO	NWHM	\$1.07	51.18	-9.39	
HOVNANIAN ENTERPRISES	HOV	(\$0.13)	(50.02)	-589.7	
Group Median		53.03	\$2.60	13.69	
Group Mean		\$14.38	\$12.72	-26.19	
	Home	Centers			
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta	
HOME DEPOT	HD	\$9.26	\$8.34	11/05	
LOWE'S COS	LOW	\$5.37	\$5.13	4.7%	

140000000000000000000000000000000000000		Centers	Berne Walter From St.	Territor.
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta
HOME DEPOT	HD	\$9.26	\$8.34	11/09
LOWE'S COS	LOW	\$5.37	\$5.13	4.7%
Group Median		57.31	\$6.73	7.9%
Group Mean		\$7.31	56.73	7.9%

Othe	Other Mortgage Finance Companies						
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta			
ELLIE MAE	ELLI	\$1.72	\$1.58	8.9%			
CORELOGIC	CLGX	\$2.61	\$2.46	6.2%			
Group Median		\$2.17	\$2.02	7.6%			
Group Mean		\$2.17	\$2.02	7.6%			

	Aparte	nent REITs		
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta
ESSEX PROPERTY TRUST	ESS	\$4.57	\$4.49	1.7%
CAMDEN PROPERTY TRUST	CPT	\$1.92	\$1.97	-2.59
MID-AMERICA APARTMENT	MAA	\$2.09	52.22 54.65	-6.19
AVALONBAY COMMUNITIES	AVB	\$4.36	\$4.65	-6.3%
EQUITY RESIDENTIAL	EQR	\$1.19	* \$1.40	-14.95
APARTMENT INVT & MGMT	AIV	50.26	50.36	-26.96
UDR	UDR	50.21	50.29	-29.65
Group Median		\$1.92	\$1.97	-6.3%
Group Mean		\$2.09	\$2.20	-12.19

Building Products						
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta		
AMERICAN WOODMARK	AMWD	\$7.03	\$5.32	32.1%		
MASCO	MAS	\$2.57	\$2.26	13.5%		
ARMSTRONG WORLD INDUSTRIES	AWI	\$3.62	\$3.25	11.4%		
TOPBUILD	BLD	54.07	\$3.65	11.3%		
OWENS CORNING	OC	\$5.76	55.25	9.8%		
INSTALLED BUILDING PRODUCTS	187	\$2.89	52.68	7.6%		
MOHAWK INDUSTRIES	MHK	\$15.73	514.84	6.0%		
SHERWIN WILLIAMS	SHW	\$19.15	518.34	4.4%		
USG	USG	\$2.20	52.11	4.3%		
FORTUNE BRANDS	FBH5	\$3.63	\$3.50	3.8%		
ARMSTRONG FLOORING	AFI	\$0.40	\$0.39	3.1%		
STANLEY BLACK & DECKER	SWK	\$8.44	58.34	1.2%		
PLY GEM HOLDINGS	PGEM	\$1.40	51.44	-2.8%		
Group Medien		\$3.63	\$3.50	6.0%		
Group Mean		\$5.91	\$5.49	8.1%		

Mortgage Insurers							
	Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta		
	RADIAN GROUP	RDN	52.39	51.96	22.2%		
	NMI HOLDINGS	NMIH	\$1.43	51.22	17.2%		
	ESSENT GROUP	ESNT	\$4.36	\$3.77	15.7%		
	MGIC INVESTMENT	MTG	\$1.46	\$1.27	14.7%		
-	Group Median		\$1.93	\$1.61	16.5%		
	Group Mean		\$2.41	\$2.05	17.5%		

	Real Estate Services							
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta				
REALOGY HOLDINGS	RLGY	\$1.91	\$1.80	6.1%				
ZILLOW GROUP INC - A	ZG	50.84	\$0.86	-2.7%				
ZILLOW GROUP INC - C	Z	50.84	\$0.86	-2.7%				
RE/MAX HOLDINGS	RMAX	\$2.17	\$2.36	-7:9%				
REDFIN	RDFN	(\$0.19)	(\$0.08)	-140%				
Group Median		50.84	\$0.86	-2.7%				
Group Mean		\$1.11	\$1.16	-29.49				

Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta
INVITATION HOMES	INVH	\$0.54	\$0.36	52.4%
AMERICAN HOMES 4 RENT	AMH	\$0.17	50.24	-30.09
Group Median		\$0.36	50.30	11.29
Group Mean		50.36	50.30	11.29

	Title	Insurers		
Company	Ticker	Current Street CY18	Street CY18 on Jan 1	Delta
FIRST AMERICAN FINANCIAL	FAF	\$4.44	\$3.93	13.19
FIDELITY NATIONAL FINANCIAL	FNF	\$2.79	\$2.56	9.0%
STEWART INFORMATION SERVICES	STC	\$3.20	53.10	3.2%
Group Median		\$3.20	\$3.10	9.0%
Group Mean		53.48	\$3.20	8.4%

Y/Y EPS GROWTH EXPECTATIONS

		Home Builders		
Company	Ticker	Consensus CY17	Consensus CY18	Delta
MERITAGE HOMES	MTH	\$3.39	\$5.03	48%
NVR	NVR	\$127.72	\$189.08	48%
KB HOME	KBH	\$1.91	\$2.76	44%
PULTEGROUP	PHM	\$2.19	\$3.10	42%
WILLIAM LYON HOMES	WLH	\$2.21	\$3.12	41%
M/I HOMES	MHO	\$2.88	\$4.05	40%
TAYLOR MORRISON HOME	TMHC	\$1.98	\$2.60	32%
DR HORTON	DHI	\$2.98	\$3.88	30%
TOLL BROTHERS	TOL	\$3.38	\$4.33	28%
LENNAR	LEN	\$3.99	\$5.09	28%
TRI POINTE GROUP	TPH	\$1.42	\$1.81	27%
HOVNANIAN ENTERPRISES	HOV	(\$0.17)	(\$0.13)	22%
MDC HOLDINGS	MDC	\$2.48	\$2.96	19%
BEAZER HOMES	BZH	\$1.27	\$1.48	17%
NEW HOME CO	NWHM	\$0.97	\$1.07	10%
FIVE POINT HOLDINGS	FPH	(\$0.07)	(\$0.20)	-1789
Group Median		\$2.20	\$3.03	\$0.29
Group Mean		\$9.91	\$14.38	\$0.19

		Home Centers		
Company	Ticker	Consensus CY17	Consensus CY18	Delta
HOME DEPOT	HD	\$7.37	\$9.26	26%
LOWE'S COS	LOW	\$4.43	\$5.37	21%
Group Median		\$5.90	\$7.31	\$0.23
Group Mean		\$5.90	\$7.31	\$0.23

Other Mortgage Finance Companies						
Company	Ticker	Consensus CY17	Consensus CY18	Delt		
CORELOGIC	CLGX	\$2.37	\$2.61	10%		
ELLIE MAE	ELLI	\$1.64	\$1.72	5%		
Group Median		\$2.01	\$2.17	\$0.07		
Group Mean		\$2.01	\$2.17	\$0.0		

	Building	g Products		
Company	Ticker	Consensus CY17	Consensus CY18	Delta
ARMSTRONG FLOORING	AFI	\$0.21	\$0.40	90%
AMERICAN WOODMARK	AMWD	\$4.56	\$7.03	54%
TOPBUILD	BLD	\$2.78	\$4.07	46%
PLY GEM HOLDINGS	PGEM	\$0.98	\$1.40	42%
INSTALLED BUILDING PRODUCTS	IBP	\$2.05	\$2.89	41%
MASCO	MAS	\$1.94	\$2.57	32%
OWENS CORNING	OC	\$4.40	\$5.76	31%
SHERWIN-WILLIAMS	SHW	\$15.07	\$19.15	27%
ARMSTRONG WORLD INDUSTRIES	AWI	\$2.86	\$3.62	27%
USG	USG	\$1.80	\$2.20	22%
FORTUNE BRANDS	FBHS	\$3.08	\$3.63	18%
MOHAWK INDUSTRIES	МНК	\$13.61	\$15.73	16%
STANLEY BLACK & DECKER	SWK	\$7.45	\$8.44	13%
Group Median		\$2.86	\$3.63	\$0.31
Group Mean		\$4.68	\$5.91	\$0.35

Mortgage Insurers						
Company	Ticker	Consensus CY17	Consensus CY18	Delta		
NMI HOLDINGS	NMIH	\$0.61	\$1.43	133%		
RADIAN GROUP	RDN	\$1.82	\$2.39	31%		
ESSENT GROUP	ESNT	\$3.99	\$4.36	996		
MGIC INVESTMENT	MTG	\$1.36	\$1.46	7%		
Group Median		\$1.59	\$1.93	\$0.20		
Group Mean		\$1.95	\$2.41	\$0.45		

Real Estate Services					
Company	Ticker	Consensus CY17	Consensus CY18	Delta	
ZILLOW GROUP INC - A	ZG	\$0.53	\$0.84	58%	
ZILLOW GROUP INC - C	Z	\$0.53	\$0.84	57%	
REALOGY HOLDINGS	RLGY	\$1.57	\$1.91	21%	
RE/MAX HOLDINGS	RMAX	\$1.87	\$2.17	16%	
REDFIN	RDFN	(\$0.20)	(\$0.19)	4%	
Group Median		\$0.53	\$0.84	\$0.21	
Group Mean		\$0.86	\$1.11	\$0.32	

Single Family Rental					
Company	Ticker	Consensus CY17	Consensus CY18	Delta	
INVITATION HOMES	INVH	(\$0.29)	\$0.54	N/A	
AMERICAN HOMES 4 RENT	AMH	(\$0.05)	\$0.17	N/A	
Group Median		(\$0.17)	\$0.36	N/A	
Group Mean		(\$0.17)	\$0.36	N/A	

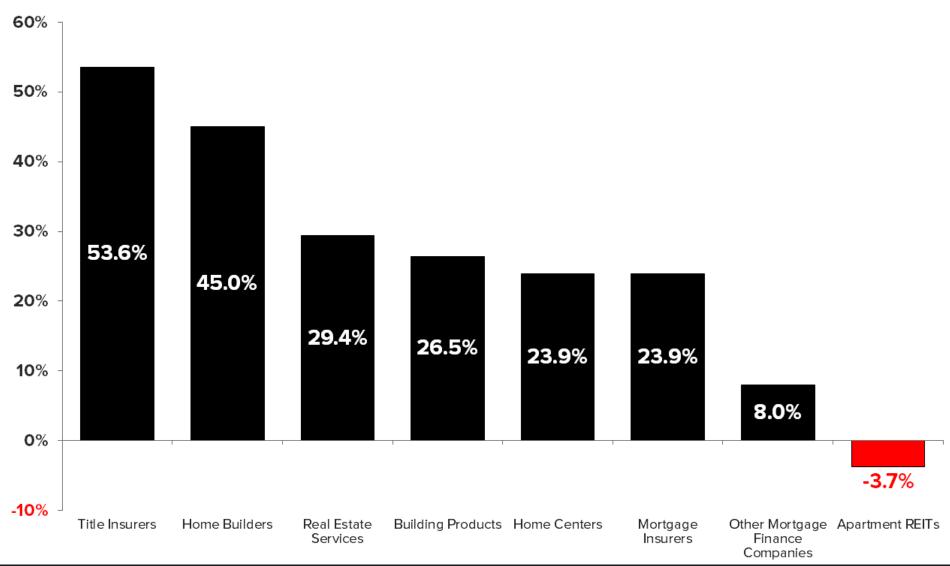
Title Insurers					
Company	Ticker	Consensus CY17	Consensus CY18	Delta	
FIRST AMERICAN FINANCIAL	FAF	\$2.68	\$4.44	65%	
STEWART INFORMATION SERVICES	STC	\$2.29	\$3.20	40%	
FIDELITY NATIONAL FINANCIAL	FNF	\$2.27	\$2.79	23%	
Group Median		\$2.29	\$3.20	\$0.40	
Group Mean		\$2.41	\$3.48	\$0.43	

Company	Ticker	Consensus CY17	Consensus CY18	Delta
CAMDEN PROPERTY TRUST	CPT	\$1.71	\$1.92	13%
MID-AMERICA APARTMENT	MAA	\$1.98	\$2.09	696
EQUITY RESIDENTIAL	EQR	\$1.19	\$1.19	096
ESSEX PROPERTY TRUST	ESS	\$4.85	\$4.57	-696
AVALONBAY COMMUNITIES	AVB	\$4.83	\$4.36	-10%
UDR	UDR	\$0.33	\$0.21	-37%
APARTMENT INVT & MGMT	AIV	\$0.42	\$0.26	-38%
Group Median		\$1.71	\$1.92	(\$0.06
Group Mean		\$2.19	\$2.09	(\$0.10)

© Hedgeye Risk Management LLC. All Rights Reserved. 107

Y/Y EPS GROWTH EXPECTATIONS BY SUBSECTOR

Consensus 2018 EPS Growth Rate, YoY



Home Builders					
Company	Ticker	P/E-Current	P/E- Jan 1		
WILLIAM LYON HOMES	WLH	9.7x	9.8x		
NEW HOME CO	NWHM	10.4x	11.9x		
MERITAGE HOMES	MTH	11.4x	12.8x		
TRI POINTE GROUP	TPH	11.8x	12.5x		
BEAZER HOMES	BZH	11.8x	13.8x		
TAYLOR MORRISON HOME	TMHC	12.0x	12.6x		
KB HOME	KBH	12.5x	16.3x		
TOLL BROTHERS	TOL	12.5x	14.8x		
M/I HOMES	MHO	13.0x	13.0x		
LENNAR	LEN	13.3x	16.2x		
PULTEGROUP	PHM	13.4x	14.9x		
MDC HOLDINGS	MDC	14.1x	15.5x		
DR HORTON	DHI	14.9x	16.8x		
NVR	NVR	22.4x	24.8x		
FIVE POINT HOLDINGS	FPH	659.8x	648.7x		
HOVNANIAN ENTERPRISES	HOV	N/A	N/A		
Group Median		12.5x	14.8x		
Group Mean		56.2x	57.0x		

Home Centers						
Company	Ticker	P/E-Current	P/E- Jan 1			
LOWE'S COS	LOW	19.7x	20.4x			
HOME DEPOT	HD	23.5x	26.3x			
Group Median		21.6x	23.4x			
Group Mean		21.6x	23.4x			
•						

Other Mortgage Finance Companies							
Company	Ticker	P/E-Current	P/E- Jan 1				
CORELOGIC	CLGX	31.4x	32.1x				
ELLIE MAE	ELLI	116.2x	109.5x				
Group Median	•	73.8x	70.8x				
Group Mean		73.8x	70.8x				

Building Products							
Ticker	P/E-Current	P/E- Jan 1					
MHK	17.6x	20.3x					
OC	18.6x	21.1x					
FBHS	19.1x	22.2x					
PGEM	19.2x	16.4x					
SWK	19.2x	21.5x					
MAS	21.4x	23.1x					
AWI	21.6x	23.3x					
USG	22.1x	21.5x					
AMWD	24.1x	28.3x					
BLD	26.1x	25.6x					
SHW	28.6x	30.2x					
IBP	42.9x	58.1x					
AFI	N/A	N/A					
	21.5x	22.7x					
	23.4x	26.0x					
	Ticker MHK OC FBHS PGEM SWK MAS AWI USG AMWD BLD SHW IBP	Ticker P/E-Current MHK 17.6x OC 18.6x FBHS 19.1x PGEM 19.2x SWK 19.2x MAS 21.4x AWI 21.6x USG 22.1x AMWD 24.1x BLD 26.1x SHW 28.6x IBP 42.9x AFI N/A					

Mortgage Insurers					
Company	Ticker	P/E-Current	P/E- Jan 1		
RADIAN GROUP	RDN	7.9x	10.1x		
MGIC INVESTMENT	MTG	7.9x	10.3x		
ESSENT GROUP	ESNT	11.7x	14.1x		
NMI HOLDINGS	NMIH	22.0x	27.1x		
Group Median		9.8x	12.2x		
Group Mean		12.4x	15.4x		

Real Estate Services					
Company	Ticker	P/E-Current	P/E- Jan 1		
REALOGY HOLDINGS	RLGY	17.6x	16.9x		
RE/MAX HOLDINGS	RMAX	N/A	21.0x		
ZILLOW GROUP INC - A	ZG	N/A	N/A		
REDFIN	RDFN	N/A	N/A		
ZILLOW GROUP INC - C	Z	N/A	N/A		
Group Median		17.6x	19.0x		
Group Mean		17.6x	19.0x		

Single Family Rental						
Company	Ticker	P/E-Current	P/E- Jan 1			
AMERICAN HOMES 4 RENT	AMH	N/A	623.1x			
INVITATION HOMES	INVH	N/A	N/A			
Group Median		N/A	N/A			
Group Mean		N/A	N/A			

Title Insurers							
Company	Ticker	P/E-Current	P/E- Jan 1				
FIDELITY NATIONAL FINANCIAL	FNF	19.2x	19.7x				
FIRST AMERICAN FINANCIAL	FAF	20.9x	20.9x				
STEWART INFORMATION SERVICES STC		21.8x	21.1x				
Group Median		20.9x	20.9x				
Group Mean		20.6x	20.6x				

Apartment REITs						
Company	Ticker	P/E-Current	P/E- Jan 1			
MID-AMERICA APARTMENT	MAA	49.0x	53.5x			
ESSEX PROPERTY TRUST	ESS	49.8x	49.7x			
CAMDEN PROPERTY TRUST	CPT	51.1x	55.3x			
AVALONBAY COMMUNITIES	AVB	53.5x	57.2x			
EQUITY RESIDENTIAL	EQR	54.2x	55.1x			
UDR	UDR	112.0x	120.6x			
APARTMENT INVT & MGMT	AIV	154.9x	164.3x			
Group Median		53.5x	55.3x			
Group Mean		74.9x	79.4x			

P/E DELTA

Company	Ticker	P/E-Current	P/E- Jan 1	Delta
KB HOME	KBH	12.5x	16.3x	-23.5%
LENNAR	LEN	13.3x	16.2x	-18.1%
TOLL BROTHERS	TOL	12.5x	14.8×	-15.4%
BEAZER HOMES	BZH	11.8x	13.8x	-14.3%
NEW HOME CO	NWHM	10.4x	11.9x	-13.2%
DR HORTON	DHI	14.9x	16.8x	-11.2%
MERITAGE HOMES	MTH	11.4x	12.8x	-10.4%
PULTEGROUP PHM NVR NVR	PHM	13.4x	14.9x	-10.3%
	22.4x	24.8x	-9.5%	
MDC HOLDINGS	MDC	14.1x	15.5x 12.5x	-8.8% -5.6%
TRI POINTE GROUP	TPH	11.8x		
TAYLOR MORRISON HOME	TMHC	12.0x	12.6x	-4.5%
WILLIAM LYON HOMES	WLH	9.7x	9.8x	-1.0%
M/I HOMES	мно	13.0x	13.0x	-0.5%
HOVNANIAN ENTERPRISES	HOV	N/A	N/A	N/A
FIVE POINT HOLDINGS	FPH	N/A	N/A	N/A
Group Median		12.5x	14.3x	-10.3%
Group Mean		13.1x	14.7x	-10.5%

Home Centers								
Company	Ticker	P/E-Current	P/E- Jan 1	Delta				
HOME DEPOT	HD	23.5x	26.3x	-10.8%				
LOWE'S COS	LOW	19.7x	20.4x	-3.3%				
Group Median		21.6x	23.4x	-7.1%				
Group Mean		21.6x	23.4x	-7.1%				

Other	Mortgage F	inance Comp	anies	
Company	Ticker	P/E-Current	P/E- Jan 1	Delta
CORELOGIC	CLGX	31.4x	32.1x	-2.3%
ELLIE MAE	ELLI	116.2x	109.5x	6.2%
Group Median		73.8x	70.8x	1.9%
Group Mean		73.8x	70.8x	1.9%

070000	ling Produ	7177		1100 100 17
Company	Ticker	P/E-Current	P/E- Jan 1	Delta
INSTALLED BUILDING PRODUCTS	IBP	42.9x	58.1x	-26.29
AMERICAN WOODMARK	AMWD	24.1x	28.3x	-14.99
FORTUNE BRANDS HOME & SECURITY	FBHS	19.1x	22.2x	-14.29
MOHAWK INDUSTRIES	MHK	17.6x	20.3x	-13.49
OWENS CORNING	OC	18.6x	21.1x	-11.79
STANLEY BLACK & DECKER	SWK	19.2x	21.5x	-10.5%
ARMSTRONG WORLD INDUSTRIES	AWI	21.6x	23.3x	-7.4%
MASCO	MAS	21.4x	23.1x	-7,1%
SHERWIN-WILLIAMS	SHW	28.6x	30.2x	-5.3%
TOPBUILD	BLD	26.1x	25.6x	2.0%
USG	USG	22.1x	21.5x	2.9%
PLY GEM HOLDINGS	PGEM	19.2x	16.4x	17.0%
ARMSTRONG FLOORING	AFI	N/A	N/A	N/A
Group Median		21.5x	22.7x	-9.0%
Group Mean		23.4x	26.0x	-7.4%

N	fortgage Insu	rers		
Company	Ticker	P/E-Current	P/E-Jan 1	Delta
MGIC INVESTMENT	MTG	7.9x	10.3x	-23.0%
RADIAN GROUP	RDN	7.9x	10.1x	-21.3%
NMI HOLDINGS	NMIH	22.0x	27.1x	-18.8%
ESSENT GROUP	ESNT	11.7x	14.1x	-17.2%
Group Median		9.8x	12.2x	-20.1%
Group Mean		12.4x	15.4x	-20.1%

Real Estate Services							
Ticker	P/E-Current	P/E- Jan 1	Delta				
RLGY	17.6x	16.9x	4.2%				
RMAX	N/A	21.0x	N/A				
ZG	N/A	N/A	N/A				
RDFN	N/A	N/A	N/A				
Z	N/A	N/A	N/A				
	17.6x	19.0x	4.2%				
	17.6x	19.0x	4.2%				
	Ticker RLGY RMAX ZG RDFN	Ticker P/E-Current RLGY 17.6x RMAX N/A ZG N/A RDFN N/A Z N/A 17.6x	Ticker P/E-Current P/E-Jan 1 RLGY 17.6x 16.9x RMAX N/A 21.0x ZG N/A N/A RDFN N/A N/A Z N/A N/A 17.6x 19.0x				

	Single Family Rental								
1.5	Company	Ticker	P/E-Current	P/E- Jan 1	Delta				
	AMERICAN HOMES 4 RENT	AMH	N/A	N/A	N/A				
4	INVITATION HOMES	INVH	N/A	N/A	N/A				
	Group Median		N/A	N/A	N/A				
	Group Mean		N/A	N/A	N/A				

Titl	e Insurers			
Company	Ticker	P/E-Current	P/E- Jan 1	Delta
FIDELITY NATIONAL FINANCIAL	FNF	19.2x	19.7x	-2.6%
FIRST AMERICAN FINANCIAL	FAF	20.9x	20.9x	-0.2%
STEWART INFORMATION SERVICES	STC	21.8x	21.1x	3.5%
Group Median		20.9x	20.9x	-0.2%
Group Mean		20.6x	20.6x	0.2%

Apartment REITs							
Company	Ticker	P/E-Current	P/E- Jan 1	Delta			
MID-AMERICA APARTMENT COMMUNITIES	MAA	49.0x	53.5x	-8.3%			
CAMDEN PROPERTY TRUST	CPT	51.1x	55.3x	-7.5%			
UDR	UDR	112.0x	120.6x	-7.19			
AVALONBAY COMMUNITIES	AVB	53.5x	57.2x	-6.5%			
APARTMENT INVT & MGMT	AIV	154.9x	164.3x	-5.7%			
EQUITY RESIDENTIAL	EQR	54.2x	55.1x	-1.7%			
ESSEX PROPERTY TRUST	ESS	49.8x	49.7x	0.2%			
Group Median		53.5x	55.3x	-6.5%			
Group Mean		74.9x	79.4x	-5.2%			

© Hedgeye Risk Management LLC. All Rights Reserved. 110

FOR MORE INFORMATION, CONTACT US AT:

SALES@HEDGEYE.COM (203) 562-6500